





Separate Financial Statements for the year ended 31 December 2018



Masan Group Corporation Corporate Information

Business Registration Certificate No.

0303576603

25 June 2018

The Company's Business Registration Certificate has been amended several times, the most recent of which is dated 25 June 2018. The Certificate and its amendments were issued by the Department of Planning and Investment of Ho Chi Minh City. The initial Business Registration Certificate No. 4103002877 was dated 18 November 2004.

Board of Directors

Dr Nguyen Dang Quang Mr Ho Hung Anh

.

Chairman Vice Chairman

(until 12 April 2018)

Ms Nguyen Hoang Yen Mr Nguyen Thieu Nam

Member Member

Mr Lars Kjaer

Member

Mr Dominic Edward Salter Price

Member

Board of Management

Dr Nguyen Dang Quang

Chief Executive Officer

Mr Nguyen Thieu Nam Mr Michael Hung Nguyen Mr Nguyen Anh Nguyen Mr Seokhee Won Deputy Chief Executive Officer Deputy Chief Executive Officer Deputy Chief Executive Officer Deputy Chief Executive Officer

(until 27 February 2018)

Legal representative

Dr Nguyen Dang Quang

Chairman

Chief Executive Officer

Registered Office

Suite 802, 8th Floor, Central Plaza

17 Le Duan Street

Ben Nghe Ward, District 1

Ho Chi Minh City

Vietnam

Auditor

KPMG Limited

Vietnam

STATEMENT OF THE BOARD OF MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE SEPARATE FINANCIAL STATEMENTS

The Board of Management of Masan Group Corporation ("the Company") presents this statement and the accompanying separate financial statements of the Company for the year ended 31 December 2018.

The Board of Management is responsible for the preparation and fair presentation of the separate financial statements as at and for the year ended 31 December 2018 in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In preparing those separate financial statements, the Board of Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the separate financial statements; and
- prepare the separate financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Board of Management is also responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and to ensure that the accounting records comply with the requirements of Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Board of Management confirms that they have complied with the above requirements in preparing these separate financial statements.

APPROVAL OF THE SEPARATE FINANCIAL STATEMENTS

We do hereby approve the accompanying separate financial statements of the Company as at and for the year ended 31 December 2018, which were prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

on behalf of the Board of Management

CÔNG TY CÔ PHẨN TẬP ĐOÀN

Dr Nguyen Dang Quang

Chairman

Chief Executive Officer Ho Chi Minh City, Vietnam 7 March 2019



KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

INDEPENDENT AUDITOR'S REPORT

To the Shareholders Masan Group Corporation

We have audited the accompanying separate financial statements of Masan Group Corporation ("the Company"), which comprise the separate balance sheet as at 31 December 2018, the separate statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 7 March 2019, as set out on pages 5 to 33

Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Auditor's Opinion

In our opinion, the separate financial statements give a true and fair view, in all material respects, of the separate financial position of Masan Group Corporation as at 31 December 2018 and of its separate results of operations and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

0112042-Wiemam

Audit Report No.: 18-01-00271-19-1

CHI NHÁNH \

K DAAC

PHÔ HÔ HÀ Vu Dinh

Practicing Auditor Registration Certificate No. 0414-2018-007-1 Deputy General Director

Ho Chi Minh City, 7 March 2019

Chong Kwang Puay

Practicing Auditor Registration Certificate No. 0864-2018-007-1

Masan Group Corporation Separate balance sheet as at 31 December 2018

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2018 VND	1/1/2018 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 150)	100		4,577,655,260,097	1,450,395,265,773
Cash and cash equivalents Cash Cash equivalents	110 111 112	4	681,197,208,270 1,197,208,270 680,000,000,000	129,224,525,040 40,325,525,040 88,899,000,000
Short-term financial investments Trading securities Held-to-maturity investments	120 121 123	5(a) 5(b)	1,524,338,390,000 1,499,990,000,000 24,348,390,000	44,210,730,000 - 44,210,730,000
Accounts receivable – short-term Accounts receivable from customers Prepayments to suppliers Other short-term receivables	130 131 132 136	6	2,363,413,470,974 11,879,382,264 330,000,000 2,351,204,088,710	1,265,150,900,563 11,632,964,654 89,100,808 1,253,428,835,101
Other current assets Short-term prepaid expenses Taxes receivable from State Treasury	150 151 153	7	8,706,190,853 848,544,743 7,857,646,110	11,809,110,170 251,667,808 11,557,442,362
Long-term assets (200 = 210 + 220 + 240 + 250 + 260)	200		22,793,654,397,661	21,106,739,653,822
Accounts receivable – long-term Receivable on long-term lending loans Other long-term receivables	210 215 216	6	4,020,557,774,958 2,800,000,000,000 1,220,557,774,958	2,258,495,044,988 - 2,258,495,044,988
Fixed assets Tangible fixed assets Cost Accumulated depreciation Intangible fixed assets	220 221 222 223 227	8	10,825,312,617 10,774,250,102 <i>35,402,523,245</i> (24,628,273,143) 51,062,515	4,771,031,643 4,556,195,803 27,435,580,956 (22,879,385,153) 214,835,840
Cost Accumulated amortisation	228 229		4,697,122,903 (4,646,060,388)	4,697,122,903 (4,482,287,063)
Long-term assets in progress Construction in progress	240 242		553,352,503 553,352,503	118,585,500 118,585,500
Long-term financial investments Investments in subsidiaries Investment in an associate	250 251 252	5(c) 5(d)	18,761,352,942,046 14,382,515,864,410 4,378,837,077,636	18,798,446,091,448 14,419,609,013,812 4,378,837,077,636
Other long-term assets Long-term prepaid expenses	260 261	10	365,015,537 365,015,537	44,908,900,243 44,908,900,243
TOTAL ASSETS $(270 = 100 + 200)$	270		27,371,309,657,758	22,557,134,919,595

Masan Group Corporation Separate balance sheet as at 31 December 2018 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2018 VND	1/1/2018 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		3,130,547,276,519	10,957,863,435,238
Current liabilities Accounts payable to suppliers	310 311		3,130,547,276,519	1,103,426,768,571 444,586,400
Taxes payable to State Treasury	313	4.4	-	29,244,600
Accrued expenses Other short-term payables	315 319	11 12	115,286,104,269 25,261,172,250	250,260,648,457 56,267,289,114
Short-term borrowings and bonds	320	13	2,990,000,000,000	796,425,000,000
Long-term liabilities	330	10	-	9,854,436,666,667
Long-term borrowings and bonds	338	13	-	9,854,436,666,667
EQUITY (400 = 410)	400		24,240,762,381,239	11,599,271,484,357
Owners' equity	410	14	24,240,762,381,239	11,599,271,484,357
Share capital	411	15	11,631,495,480,000	11,573,739,740,000
Capital surplus	412	15	11,084,416,541,079	6,855,539,345,096
Other capital	414		(1,695,338,182,568)	(1,695,338,182,568)
Treasury shares	415	15	-	(6,518,087,064,615)
Undistributed profits after tax	421		3,220,188,542,728	1,383,417,646,444
- Undistributed profits after tax brought				
forward	421a		1,383,417,646,444	30,023,103,428
- Net profit for the current year	421b		1,836,770,896,284	1,353,394,543,016
TOTAL RESOURCES $(440 = 300 + 400)$	440		27,371,309,657,758	22,557,134,919,595

7 March 2019

Approved by 3

Prepared by:

Doan Thi My Duyen Chief Accountant

Michael Hung Nguyen
Deputy Chief Executive Officer

Chief Financial Officer

Dr. Nguyen Dang Quang

Chairman Chief Executive Officer

Masan Group Corporation Separate statement of income for the year ended 31 December 2018

Form B 02 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2018 VND	2017 VND
Financial income	21	18	2,917,671,764,327	2,580,476,835,997
Financial expenses	22	19	877,137,151,975	1,085,515,700,125
In which: Interest expense	23		782,069,304,795	942,587,273,271
General and administration expenses	26	20	203,763,716,068	141,480,575,629
Net operating profit (30 = 21 - 22 - 26)	30		1,836,770,896,284	1,353,480,560,243
Other expenses	32		-	86,017,227
Results of other activities (40 = - 32)	40	-	-	(86,017,227)
Accounting profit before tax $(50 = 30 + 40)$	50	-	1,836,770,896,284	1,353,394,543,016
Income tax expense – current	51	21	-	-
Income tax expense – deferred	52	21	-	-
Net profit after tax $(60 = 50 - 51 - 52)$	60	_	1,836,770,896,284	1,353,394,543,016

7 March 2019

Prepared by:

Doan Thi My Duyen Chief Accountant Michael Hung Nguyen

Deputy Chief Executive Officer

Chief Financial Officer

Approved by 30357660

CÔNG TY CỔ PHẨM TẬP ĐOẠN MASAN

> Dr Nguyen Dang Quang Chairman

Chief Executive Officer

Masan Group Corporation Separate statement of cash flows for the year ended 31 December 2018 (Indirect method)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2018 VND	2017 VND
CASH FLOWS FROM OPERATING ACTIV	VITIE	S		
Accounting profit before tax Adjustments for	01		1,836,770,896,284	1,353,394,543,016
Depreciation and amortisation Exchange gains arising from revaluation of monetary items denominated in foreign	02		1,912,661,315	2,215,370,113
currencies	04		(246,554,746)	(1,894,326,954)
Profits from investing activities	05		(2,915,754,994,872)	(2,577,822,551,006)
Interest expense and other financial expenses			854,632,638,128	1,084,057,273,271
Operating loss before changes in working capital	08	-	(222,685,353,891)	(140,049,691,560)
(Increase)/decrease in receivables and other assets (Decrease)/increase in payables and other	9		(6,148,235,240)	7,217,324,640
liabilities	11		(6,900,312,907)	20,504,118,490
Decrease in prepaid expenses	12		43,947,007,771	46,511,367,759
Increase in trading securities	13		(1,499,990,000,000)	-
		-	(1,691,776,894,267)	(65,816,880,671)
Interest paid	14		(853,077,222,222)	(823,521,564,187)
Net cash flows from operating activities	20	-	(2,544,854,116,489)	(889,338,444,858)
CASH FLOWS FROM INVESTING ACTIV	ITIES			
Payments for additions to fixed assets and other long-term assets	21		(8,401,709,292)	(322,467,078)
Payments for granting loans and term deposits at banks	23		(2,889,348,390,000)	(1,450,416,730,000)
Receipts from collecting loans and term deposits at banks Payments for investments	24 25		109,210,730,000	6,242,470,734,920 (5,333,185,120,000)
Proceeds from disposals of investments	26		379,736,000,000	3,874,973,038,476
Receipts of interest and dividends	27		1,502,962,662,856	2,380,436,602,323
Net cash flows from investing activities	30		(905,840,706,436)	5,713,956,058,641

Masan Group Corporation Separate statement of cash flows for the year ended 31 December 2018 (Indirect method – continued)

Form **B** 03 – **DN** (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2018 VND	2017 VND
CASH FLOWS FROM FINANCING ACTIV	VITIES	3		
Proceeds from issuance of new shares and				
reissue of treasury shares	31		10,799,109,769,019	98,726,000,000
Payments for repurchase of treasury shares	32		-	(5,876,976,565,699)
Proceeds from borrowings	33		-	3,910,000,000,000
Payments to settle borrowings	34		(6,796,425,000,000)	(1,050,570,000,000)
Payments of dividends	36		(17,400,000)	(2,276,495,862,000)
Net cash flows from financing activities	40		4,002,667,369,019	(5,195,316,427,699)
Net cash flows during the year $(50 = 20 + 30 + 40)$	50		551,972,546,094	(370,698,813,916)
Cash and cash equivalents at the beginning of the year	60		129,224,525,040	499,923,209,801
Effect of exchange rate fluctuations on cash and cash equivalents	61		137,136	129,155
Cash and cash equivalents at the end of the year $(70 = 50 + 60 + 61)$	70	4	681,197,208,270	129,224,525,040

7 March 2019

Approved by

Prepared by:

Doan Thi My Duyen Chief Accountant

Michael Hung Nguyen Deputy Chief Executive Officer

Chief Financial Officer

Or Nguyen Dang Quang

Chairman

Chief Executive Officer

Notes to the separate financial statements for the year ended 31 December 2018

Form **B** 09 - **DN**

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying separate financial statements.

1. Reporting entity

(a) Ownership structure

Masan Group Corporation ("the Company") is a joint stock company incorporated in Vietnam.

(b) Principal activity

The principal activity of the Company is investment holding.

(c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

(d) Company structure

As at 31 December 2018, the Company had 35 employees (1/1/2018: 32 employees).

2. Basis of preparation

(a) Statement of compliance

These separate financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

The Company prepares and issues its consolidated financial statements separately. For a comprehensive understanding of the consolidated financial position as at 31 December 2018 of the Company and its subsidiaries (collectively referred to as "the Group"), their consolidated results of operations and their consolidated cash flows for the year then ended, the separate financial statements should be read in conjunction with the consolidated financial statements of the Group for the year ended 31 December 2018.

(b) Basis of measurement

The separate financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows is prepared using the indirect method.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statements presentation purposes.

(e) Corresponding figures

The corresponding figures as at 1 January 2018 were brought forward from the audited figures as at 31 December 2017.

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these separate financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the rates at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the separate statement of income.

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(c) Investments

(i) Trading securities

Trading securities are bonds held by the Company for trading purpose i.e. purchased for resale with the aim of making profits over a short period of time. Trading securities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at cost less interest income for the period before investment acquisition date and allowance for diminution in value. An allowance is made for diminution in value of trading securities if market price of the securities item falls below its carrying amount. The allowance is reversed if the market price subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

(ii) Held-to-maturity investments

Held-to-maturity investments are those that the Company's management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks. These investments are stated at costs less allowance for doubtful debts.

(iii) Investments in subsidiaries and associates

For the purpose of these separate financial statements, investments in subsidiaries and associates are initially recognised at cost which includes purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

(d) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

Form **B** 09 – **DN**

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(e) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the separate statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

leasehold improvements 5 years
 office equipment 3 - 5 years

(f) Intangible fixed assets

Software

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible fixed asset. Software cost is amortised on a straight-line basis over a period ranging from 2 to 5 years.

(g) Construction in progress

Construction in progress represents the cost of software implementation which has not been fully completed. No depreciation is provided for construction in progress during the period of installation.

(h) Long-term prepaid expenses

(i) Tools and supplies

Tools and supplies include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and supplies is amortised on a straight-line basis over 3 years.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(ii) Consulting service fee

Consulting service fee is amortised on a straight-line basis over 3 years.

(i) Trade and other payables

Accounts payable to suppliers and other payables are stated at their costs.

(j) Bonds issued

Straight bonds

At initial recognition, straight bonds are measured at cost which comprises proceeds from issuance net of issuance costs. Any discount, premium or issuance costs are amortised on a straight-line basis over the term of the bond.

(k) Equity

(i) Share capital and capital surplus

Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issuance of shares, net of tax effects. Such costs are recognised as a deduction from share premium. The difference between proceeds from the issuance of shares over the par value is recorded in capital surplus.

(ii) Other capital

Agreements to issue a fixed number of shares in the future are recognised based on their fair values at the dates of the agreements under other capital if there are no other settlement alternatives.

(iii) Repurchase and reissue of ordinary shares (treasury shares)

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, is recognised as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are reissued subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within capital surplus.

(l) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the separate statement of income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Form **B** 09 – **DN**

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(m) Financial income

Financial income comprises dividend income, interest income from deposits and bonds and loans, gains from disposals of investments and foreign exchange gains.

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

Dividend income is recognised when the right to receive dividends is established. Dividends received which are distributable to the period before investment acquisition date are deducted from the carrying amount of investment.

(n) Financial expenses

Financial expenses comprise interest expense on borrowings and bonds, foreign exchange losses, amortised borrowing costs and losses from disposals of investments.

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

(o) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

(p) Share-based payments

Shares issued to employees at par value subscription price are recorded at their par value.

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

4. Cash and cash equivalents

	31/12/2018 VND	1/1/2018 VND	
Cash on hand Cash at banks Cash equivalents	64,826,703 1,132,381,567 680,000,000,000	110,708,966 40,214,816,074 88,899,000,000	
	681,197,208,270	129,224,525,040	

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transactions dates.

5. Investments

	31/12/2018 VND	1/1/2018 VND
Short-term financial investments Trading securities (a) Held-to-maturity investments (b)	1,499,990,000,000 24,348,390,000	44,210,730,000
	1,524,338,390,000	44,210,730,000
Long-term financial investments Investments in subsidiaries (c) Investment in an associate (d)	14,382,515,864,410 4,378,837,077,636	14,419,609,013,812 4,378,837,077,636
	18,761,352,942,046	18,798,446,091,448

Notes to the separate financial statements for the year ended 31 December 2018 (continued)

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(a) Trading securities

		31/12/2	2018		1/1/2018			
	Quantity	Cost VND	Fair value VND	Allowance for diminution in value VND	Quantity	Cost VND	Fair value VND	Allowance for diminution in value VND
Bonds of Masan Resources Corporation, a subsidiary	14,999,900	1,499,990,000,000	(*)	-	-	-	-	-

^(*) The Company has not determined the fair values of the trading securities for disclosure in the separate financial statements because information about their market prices are not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of the trading securities may differ from their carrying amounts.

(b) Held-to-maturity investments

Held-to-maturity investments – short-term represented term deposits at banks with remaining terms to maturity of less than twelve months from the reporting date.

Notes to the separate financial statements for the year ended 31 December 2018 (continued)

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(c) Investments in subsidiaries

Details of the Company's investments in direct subsidiaries were as follows:

	% of equity owned	% of voting rights	31/12/2018 Cost VND	Allowance for diminution in value VND	Fair value VND	% of equity owned	% of voting rights	Cost VND	/2018 Allowance for diminution in value VND	Fair value VND
 MasanConsumerHoldings Company Limited ("MCH") Masan Horizon 	85.7%	85.7%	516,600,000,000	-	(**)	85.7%	85.7%	516,600,000,000	-	(**)
Company Limited ("MH") Masan Nutri-Science Corporation ("MNS") (*)	99.9% 80.8%	99.9% 80.8%	11,950,000,000,000 1,915,915,864,410	-	(**) (**)	99.9% 82.4%	99.9% 82.4%	11,950,000,000,000 1,953,009,013,812	- · _	(**) (**)
			14,382,515,864,410	-	(**)			14,419,609,013,812	-	(**)

^(*) During the year, the Company sold 0.8% and 0.77% of its equity interests in MNS to PENM IV Germany Gmbh & Co. Kg and to other shareholders, respectively.

^(**) The Company has not determined the fair values of the equity investments for disclosure in the separate financial statements because information about their market prices are not available and there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of the equity investments may differ from their carrying amounts.

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Movements of investments in subsidiaries during the year were as follows:

	MCH VND	MH VND	MNS VND	Total VND
Opening balance Disposals	516,600,000,000	11,950,000,000,000	1,953,009,013,812 (37,093,149,402)	14,419,609,013,812 (37,093,149,402)
Closing balance	516,600,000,000	11,950,000,000,000	1,915,915,864,410	14,382,515,864,410

(d) Investment in an associate

Details of the Company's investment in an associate were as follows:

	% of equity owned over charter capital	% of voting rights over charter capital	31/12/2 Cost VND	Allowance for diminution in value VND	Fair value VND	% of equity owned over charter capital	over	1/1/2018 Cost VND	Allowance for diminution in value VND	Fair value VND
Vietnam Technological and Commercial Joint Stock Bank	15.00	15.00	A 270 027 077 (2)		12.552.555.640.150	15.00	15.00	4 050 005 055 (0)		(36)
("Techcombank")	15.0%	15.0%	4,378,837,077,636	_	13,553,555,649,150	15.0%	15.0%	4,378,837,077,636	-	(*)



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The fair value of investment in Techcombank as at 31 December 2018 was determined by reference to the market price on Ho Chi Minh City Stock Exchange.

(*) As at 1 January 2018, the Company has not determined the fair value of the equity investment in an associate for disclosure in the separate financial statements because there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair value of the equity investment may differ from its carrying amount.

6. Accounts receivable – short-term and long-term

(a) Other short-term receivables

	31/12/2018 VND	1/1/2018 VND
Receivables from related parties Accrued interest receivable Short-term deposits Others	2,332,562,237,382 18,101,111,841 34,500,000 506,239,487	1,252,337,892,836 945,754,802 29,500,000 115,687,463
	2,351,204,088,710	1,253,428,835,101

As at 31 December 2018, other short-term receivables due from related parties of the Company comprised of:

- An interest receivable of VND883,046 million (1/1/2018: VND883,046 million) on an unsecured loan agreement between the Company and a subsidiary which had been settled. The interest is receivable in December 2019;
- An interest receivable of VND226,676 million (1/1/2018: VND226,676 million) on an unsecured loan agreement between the Company and a subsidiary which had been settled. The interest is receivable in December 2019;
- An interest receivable of VND17,260 million (1/1/2018: nil) on bonds issued by a subsidiary;
- Non-trade receivables of VND142,244 million (1/1/2018: VND142,244 million) due from Masan Corporation, a related party, were unsecured and are receivable on demand. Subsequent to the reporting date, this amount was fully received; and
- Non-trade receivables of VND1,063,336 million related to the proceeds from the disposals of 4,891,000 convertible bonds of an associate to a subsidiary. This amount is receivable in December 2019.

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1,220,557,774,958 2,258,495,044,988

(b) Receivable on long-term lending loans

		31/12/2018 VND	1/1/2018 VND
	Receivable from a related party (*)	2,800,000,000,000	
(c)	Other long-term receivables		
		31/12/2018 VND	1/1/2018 VND
	Receivables from related parties (*) Long-term deposits	1,217,631,780,598 2,925,994,360	2,256,036,149,988 2,458,895,000

- (*) As at 31 December 2018, the long-term lending loans receivable and other long-term receivables due from related parties of the Company comprised of:
 - VND2,824,932 million (1/1/2018: nil) related to an unsecured loan to a subsidiary for a principle amount of VND2,800,000 million (1/1/2018: nil) and related interest receivable of VND24,932 million (1/1/2018: nil). The loan is due in November 2020 and earns interest at 6.5% per annum;
 - VND1,124,124 million (1/1/2018: VND1,124,124 million) related to interest costs charged on unsecured loans to subsidiaries which had been settled. These interest costs are receivable in December 2020; and
 - VND68,576 million (1/1/2018: VND68,576 million) related to interest charged on an unsecured loan to a subsidiary which had been settled. The interest is receivable in November 2021.

7. Taxes receivable from State Treasury

	31/12/2018 VND	1/1/2018 VND
Corporate income tax Withholding tax	398,015,743 7,459,630,367	398,015,743 11,159,426,619
	7,857,646,110	11,557,442,362

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8. Tangible fixed assets

	Leasehold improvements VND	Office equipment VND	Total VND
Cost			
Opening balance Additions	21,399,524,698	6,036,056,258 1,664,980,718	27,435,580,956 1,664,980,718
Transfers from construction in progress	6,301,961,571	- -	6,301,961,571
Closing balance	27,701,486,269	7,701,036,976	35,402,523,245
Accumulated depreciation			
Opening balance Charge for the year	17,017,575,932 1,567,059,481	5,861,809,221 181,828,509	22,879,385,153 1,748,887,990
Closing balance	18,584,635,413	6,043,637,730	24,628,273,143
Net book value			
Opening balance	4,381,948,766	174,247,037	4,556,195,803
Closing balance	9,116,850,856	1,657,399,246	10,774,250,102

Included in tangible fixed assets were assets costing VND20,907 million which were fully depreciated as of 31 December 2018 (1/1/2018: VND19,808 million), but which are still in active use.

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9. Intangible fixed assets

	Software VND
Cost	
Opening and closing balance	4,697,122,903
Accumulated amortisation	
Opening balance	4,482,287,063
Charge for the year	163,773,325
Closing balance	4,646,060,388
Net book value	
Opening balance	214,835,840
Closing balance	51,062,515

Included in intangible fixed assets were assets costing VND4,532 million which were fully amortised as of 31 December 2018 (1/1/2018: VND60 million), but which are still in active use.

10. Long-term prepaid expenses

	Tools and supplies VND	Consulting service fee VND	Total VND
Opening balance Additions Amortisation for the year	213,080,293 338,633,232 (186,697,988)	44,695,819,950 - (44,695,819,950)	44,908,900,243 338,633,232 (44,882,517,938)
Closing balance	365,015,537	-	365,015,537

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11. Accrued expenses

11.	Accided expenses		
		31/12/2018 VND	1/1/2018 VND
	Interest expense	77,250,000,000	231,176,547,566
	Professional service fee	8,266,127,928	4,229,583,720
	Others	29,769,976,341	14,854,517,171
		115,286,104,269	250,260,648,457
12.	Other short-term payables		
		31/12/2018 VND	1/1/2018 VND
	Dividends payable	11,130,000	28,530,000
	Others	25,250,042,250	56,238,759,114
		25,261,172,250	56,267,289,114
13.	Borrowings and bonds		
		31/12/2018 VND	1/1/2018 VND
	Short-term borrowings and bonds Current portion of long-term borrowings and bonds	2,990,000,000,000	796,425,000,000
	Long-term borrowings and bonds (*)		·
	Long-term borrowings and bonds Repayable within twelve months	2,990,000,000,000 (2,990,000,000,000)	10,650,861,666,667 (796,425,000,000)
		-	9,854,436,666,667
		-	

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(*) Long-term borrowings and bonds comprised of:

	31/12/2018 VND	1/1/2018 VND
Straight bonds (a) Unsecured loans (b)	2,990,000,000,000	8,917,436,666,667 1,733,425,000,000
	2,990,000,000,000	10,650,861,666,667
Repayable within twelve months	(2,990,000,000,000)	(796,425,000,000)
Repayable after twelve months	-	9,854,436,666,667

(a) Straight bonds

The bonds of the Company comprised VND3,000 billion (1/1/2018: VND3,000 billion) bonds excluded issuance cost with a maturity of 2 years at an interest rate of 9.0% per annum. These bonds were unsecured.

During the year, the Company complied with the loan covenants on the above bonds.

As at 31 December 2018, the associate of the Company held VND38,492 million of the issued bonds.

(b) Unsecured loans

	Currency	Annual interest rate	Year of maturity	31/12/2018 VND		1/1/2018 VND
MRC Ltd (**) Agro Nutrition	USD	0%	2018		-	796,425,000,000
International Joint Stock Company (***)	VND	6.5%	2021		-	937,000,000,000
			- -		- [1,733,425,000,000

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- (**) In 2016, the Company entered into an agreement with MRC Ltd for MRC Ltd, which was a previous minority investor in a subsidiary Masan Resources Corporation ("MR"), to subscribe for 12,000,000 shares of the Company at VND95,000 per share and the Company also entered into a loan agreement with MRC Ltd for an unsecured loan of USD35 million payable after two years of drawdown with 0% interest rate. In the event MRC Ltd sells any of the 12,000,000 shares of the Company acquired above, subject to customary adjustments from dilutive events, the loan payable will be decreased proportionately. Lastly, MRC Ltd has signed an agreement to grant the Company a call option, pursuant to which the Company or its nominee shall be entitled, but not obliged, to purchase from MRC Ltd the Company's shares at VND112,000 per share, subject to customary adjustments from dilutive events. This option is only exercisable within 10 business days in the event that MRC Ltd serves a payment notice for the loan above. The number of callable shares is calculated based on the amount of loan repaid over USD35 million multiplied by 12,000,000 shares, subject to customary adjustments from dilutive events. The payment notice was served on 8 January 2018 and the call option had lapsed. The Company fully repaid this loan on 24 December 2018.
- (***) During the year, the Company fully repaid this loan before the due date.

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14. Changes in owners' equity

	Share capital VND	Capital surplus VND	Other capital VND	Treasury shares VND	Undistributed profits after tax VND	Total VND
Balance as at 1 January 2017	7,680,756,740,000	10,649,796,345,096	(1,695,338,182,568)	(641,110,498,916)	30,023,103,428	16,024,127,507,040
Issuance of bonus shares Issuance of new shares Net profit for the year Purchases of treasury shares	3,794,207,000,000 98,776,000,000 - -	(3,794,207,000,000) (50,000,000) - -	- - -	- - - (5,876,976,565,699)	1,353,394,543,016	98,726,000,000 1,353,394,543,016 (5,876,976,565,699)
Balance as at 1 January 2018	11,573,739,740,000	6,855,539,345,096	(1,695,338,182,568)	(6,518,087,064,615)	1,383,417,646,444	11,599,271,484,357
Issuance of new shares Net profit for the year Reissue of treasury shares	57,755,740,000	(50,000,000) - 4,228,927,195,983	- - -	6,518,087,064,615	1,836,770,896,284	57,705,740,000 1,836,770,896,284 10,747,014,260,598
Balance as at 31 December 2018	11,631,495,480,000	11,084,416,541,079	(1,695,338,182,568)	-	3,220,188,542,728	24,240,762,381,239

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15. Share capital, capital surplus and treasury shares

The Company's authorised and issued share capital comprises of:

	31/12/2018		1/1/2018		
	Number of shares	VND	Number of shares	VND	
Authorised share capital	1,163,149,548	11,631,495,480,000	1,157,373,974	11,573,739,740,000	
Issued share capital Ordinary shares	1,163,149,548	11,631,495,480,000	1,157,373,974	11,573,739,740,000	
Capital surplus	-	11,084,416,541,079	-	6,855,539,345,096	
Treasury shares Ordinary shares	-	-	(109,899,932)) (6,518,087,064,615)	

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

On 2 October 2018 ("the Closing Date"), the Company reissued 109,899,932 treasury shares at VND100,000 per share to SK Investment Vina I Pte. Ltd. ("SK"). The Company has also signed an agreement to grant SK a put option. In the event that the Company and SK fail to materialise the value creation and synergies from this partnership or disagree on the strategic directions of the Company, SK will have an irrevocable option to request the Company or its nominee to purchase all the Company's shares acquired above at the amount equal to VND100,000 per share less the aggregate dividends and distributions paid by the Company, subject to customary adjustments from dilutive events. This option shall be exercisable after the 5th year from the Closing Date and remain exercisable until the 6th year from the Closing Date. It can only be exercised once with respect to all above shares and will lapse if SK sells any of them.

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Movements of share capital during the year were as follows:

	2	2018	2017		
	Number of shares	VND	Number of shares	VND	
Balance at the beginning of the year Issuance of bonus	1,157,373,974	11,573,739,740,000	768,075,674	7,680,756,740,000	
shares	-	-	379,420,700	3,794,207,000,000	
Issuance of new shares at par for cash	5,775,574	57,755,740,000	9,877,600	98,776,000,000	
Balance at the end of the year	1,163,149,548	11,631,495,480,000	1,157,373,974	11,573,739,740,000	

16. Share-based payment

The Company has an employee share-based payment plan to award shares based on the assessment of the performance of employees. The future issuance of shares under the plan has to be approved by the shareholders at Annual General Meeting.

In June 2018, the Company issued 5,775,574 shares to employees at par for cash.

17. Off balance sheet items

(a) Lease commitments

The future minimum lease payments under non-cancellable operating leases were as follows:

	31/12/2018 VND	1/1/2018 VND
Within one year Within two to five years	11,078,876,480 7,524,610,520	9,677,578,400 9,677,578,400
	18,603,487,000	19,355,156,800

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(b) Foreign currency

	31/12/2018		1/1/2018		
Original currency		VND equivalent	Original currency	VND equivalent	
USD	286	6,611,098	299	6,773,074	

18. Financial income

	2018 VND	2017 VND
Dividend income from subsidiaries	2,455,573,000,000	973,151,229,857
Gains from disposals of investments	344,236,013,814	1,319,045,768,280
Interest income from deposits and bonds	92,607,637,424	22,441,492,175
Interest income from loans to subsidiaries	24,931,506,850	254,457,443,495
Foreign exchange gains	323,606,239	1,925,129,155
Other investing activities	-	9,455,773,035
	2,917,671,764,327	2,580,476,835,997

19. Financial expenses

	2018 VND	2017 VND
Interest expense on loans/bonds from:		
Bondholders and others	772,391,250,000	873,936,232,174
 Subsidiaries 	9,678,054,795	68,651,041,097
Bond issuance costs	72,563,333,333	27,860,000,000
Foreign exchange losses	20,137,048,358	113,658,646,018
Losses from disposals of investments	1,593,163,216	729,155,836
Others	774,302,273	680,625,000
	877,137,151,975	1,085,515,700,125

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20. General and administration expenses

	2018 VND	2017 VND
Depreciation and amortisation Staff costs, outside services and other expenses	1,912,661,315 201,851,054,753	2,215,370,113 139,265,205,516
	203,763,716,068	141,480,575,629

21. Income tax

(a) Reconciliation of effective tax rate

	2018		2017	
	%	VND	%	VND
Accounting profit before tax	100%	1,836,770,896,284	100%	1,353,394,543,016
Tax at the Company's tax rate Tax exempt income Non-deductible expenses Unrecognised deferred tax assets Tax losses utilised	20% (27%) - 7%	367,354,179,257 (491,114,600,000) 89,358,358 123,671,062,385	20% (14%) - - (6%)	270,678,908,603 (194,630,245,971) 185,263,021 - (76,233,925,653)
_	-	-	-	-

(b) Applicable tax rates

Under the prevailing corporate income tax law, the Company has an obligation to pay corporate income tax to the government at corporate income tax rate of 20%.

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22. Significant transactions with related parties

In addition to related party balances disclosed in other notes to these separate financial statements, the Company had the following significant transactions with related parties in accordance with Vietnamese Accounting Standards during the year:

Related party	Nature of transaction	2018 VND	2017 VND
Direct subsidiaries Masan Horizon Company Limited	Capital contribution Loans collected Interest income from loans Disposals of convertible bonds of an associate	- - -	5,333,185,120,000 4,798,331,784,920 254,457,443,495 1,063,335,876,240
MasanConsumerHoldings Company Limited	Dividend income Loans provided Interest income from loans	1,320,000,000,000 2,800,000,000,000 24,931,506,850	973,151,229,857 - -
Masan Nutri-Science Corporation	Dividend income	1,135,573,000,000	-
Masan Resources Corporation	Interest income from bonds	16,027,323,287	-
Masan Consumer Corporation	Share of information and technology expenses Purchases of goods	4,996,948,188 22,526,304	11,187,458
Indirect subsidiaries Agro Nutrition International Joint Stock Company	Loans received Loans repaid Interest expense on loans	· -	910,000,000,000 369,000,000,000
	received Net-off dividends receivable	9,678,054,795	68,651,041,097
	with loans payable Net-off dividends receivable	937,000,000,000	-
	with interest payable	82,918,630,139	-
Techcombank and its	*		3,000,000,000,000
subsidiaries	Purchases of trading securities Sales of trading securities	2,016,733,635,616 504,273,800,000	-
Key management personnel	Remuneration to key management personnel (*)	14,569,029,368	9,145,423,787

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As at and for the year ended 31 December 2018, the Company has current and term deposit accounts at and agency transactions with Techcombank and its subsidiaries at normal trading terms.

(*) No board fees were paid to the Board of Directors' members of the Company for the years ended 31 December 2018 and 2017.

23. Non-cash investing and financing activities

	2018 VND	2017 VND	
Net-off dividends receivable with loans payable to a subsidiary Net-off dividends receivable with interest payable to a subsidiary	937,000,000,000 82,918,630,139		-

7 March 2019

Prepared by:

Doan Thi My Duyen Chief Accountant

Michael Hung Nguyen
Deputy Chief Executive Officer

Chief Financial Officer

Approved by035766

CONG TY CỐ PHẨN TẬP ĐOÀN

MASAN Property Dang Quang

Chairman
Chief Executive Officer