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## Masan Group Corporation and its subsidiaries

Consolidated Financial Statements for the year ended 31 December 2019



Business Registration Certificate No.	0303576603	17 July 2019
	The Company's Business Registrat several times, the most recent of v Certificate and its amendments w Planning and Investment of Ho Cl Registration Certificate No. 4103002	which is dated 17 July 2019. The ere issued by the Department of ii Minh City. The initial Business
Board of Directors	Dr Nguyen Dang Quang Ms Nguyen Hoang Yen Mr Nguyen Thieu Nam Mr Woncheol Park Mr Nguyen Doan Hung Mr David Tan Wei Ming Mr Lars Kjaer Mr Dominic Edward Salter Price	Chairman Member Member Member (from 24 April 2019) Member (from 24 April 2019) Member (from 24 April 2019) Member (until 23 April 2019) Member (until 23 April 2019)
Board of Management	Dr Nguyen Dang Quang Mr Nguyen Thieu Nam Mr Michael Hung Nguyen Mr Nguyen Anh Nguyen	Chief Executive Officer Deputy Chief Executive Officer Deputy Chief Executive Officer Deputy Chief Executive Officer
Legal representative	Dr Nguyen Dang Quang	Chairman Chief Executive Officer
Registered Office	Suite 802, 8th Floor, Central Plaza 17 Le Duan Street Ben Nghe Ward, District 1 Ho Chi Minh City Vietnam	
Auditor	KPMG Limited Vietnam	

# STATEMENT OF THE BOARD OF MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

The Board of Management of Masan Group Corporation ("the Company") presents this statement and the accompanying consolidated financial statements of the Company and its subsidiaries (collectively referred to as "the Group") for the year ended 31 December 2019.

The Board of Management is responsible for the preparation and fair presentation of the consolidated financial statements as at and for the year ended 31 December 2019 in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In preparing those consolidated financial statements, the Board of Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate to
  presume that the Group will continue in business.

The Board of Management is also responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Group and to ensure that the accounting records comply with the requirements of Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. It is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Board of Management confirms that they have complied with the above requirements in preparing these consolidated financial statements.

#### APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS

We do hereby approve the accompanying consolidated financial statements of the Group as at and for the year ended 31 December 2019, which were prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

CONG TY On behalf of the Board of Management TAP ĐOAN Dr Nguyen Dang Quang

Dr Ngugen Dang Quang Chairman Chief Executive Officer

Ho Chi Minh City, Vietnam 20 March 2020



KPMG Limited Branch 10<sup>th</sup> Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

#### INDEPENDENT AUDITOR'S REPORT

#### To the Shareholders Masan Group Corporation

We have audited the accompanying consolidated financial statements of Masan Group Corporation ("the Company") and its subsidiaries (collectively referred to as "the Group"), which comprise the consolidated balance sheet as at 31 December 2019, the consolidated statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 20 March 2020, as set out on pages 5 to 83.

#### Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### Auditor's Opinion

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of Masan Group Corporation and its subsidiaries as at 31 December 2019 and of their consolidated results of operations and their consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

# KPMG Limited's Branch in Ho Chi Minh City Vietnam Audit Report No: 19-01-00258-20-4 CONG TY INHU

Ha Vu Dinh Practicing Auditor Registration Certificate No. 0414-2018-007-1 Deputy General Director

Ho Chi Minh City, 20 March 2020

Chang Hung Chun Practicing Auditor Registration Certificate No. 0863-2018-007-1

## Masan Group Corporation and its subsidiaries Consolidated balance sheet as at 31 December 2019

#### Form B 01 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2019 VND million	1/1/2019 VND million
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		24,261,892	12,499,618
Cash and cash equivalents	110	6	6,800,528	4,585,889
Cash	111		1,928,070	513,597
Cash equivalents	112		4,872,458	4,072,292
Short-term financial investments	120	7	784,454	375,848
Trading securities	121		472,134	-
Held-to-maturity investments	123		312,320	375,848
Accounts receivable - short-term	130	8	5,417,776	2,412,555
Accounts receivable from customers	131		1,240,531	1,523,385
Prepayments to suppliers	132		1,528,648	707,242
Other short-term receivables	136		2,754,341	288,063
Allowance for doubtful debts	137		(105,744)	(106,135)
Inventories	140	9	9,621,821	4,333,191
Inventories	141		9,690,631	4,389,589
Allowance for inventories	149		(68,810)	(56,398)
Other current assets	150		1,637,313	792,135
Short-term prepaid expenses	151		261,425	94,291
Deductible value added tax	152		1,352,367	674,894
Taxes receivable from State Treasury	153	16(a)	23,521	22,950

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The accompanying notes are an integral part of these consolidated financial statements

## Masan Group Corporation and its subsidiaries Consolidated balance sheet as at 31 December 2019 (continued)

#### Form B 01 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2019 VND million	1/1/2019 VND million
Long-term assets	200		73,035,359	52,078,995
(200 = 210 + 220 + 240 + 250 + 260)	200			
Accounts receivable - long-term	210	8	1,599,646	1,377,124
Other long-term receivables	216		1,599,646	1,377,124
Fixed assets	220		40,791,699	29,203,764
Tangible fixed assets	221	10	29,170,881	23,798,207
Cost	222		39,248,028	31,906,656
Accumulated depreciation	223		(10,077,147)	(8,108,449)
Finance lease tangible fixed assets	224			-
Cost	225		67,300	67,300
Accumulated depreciation	226		-(67,300)	(67,300)
Intangible fixed assets	227	11	11,620,818	5,405,557
Cost	228		14,777,843	8,015,798
Accumulated amortisation	229		(3,157,025)	(2,610,241)
Long-term work in progress	240		3,278,972	2,171,342
Construction in progress	242	12	3,278,972	2,171,342
Long-term financial investments	250	7	17,505,857	15,347,915
Investments in associates	252		17,492,653	15,328,811
Equity investments in other entities	253		21,646	21,646
Allowance for diminution in the value of long-				
term financial investments	254		(8,442)	(8,442)
Held-to-maturity investments	255			5,900
Other long-term assets	260		9,859,185	3,978,850
Long-term prepaid expenses	261	13	5,633,114	3,164,050
Deferred tax assets	262	14	240,643	295,261
Goodwill	269	15	3,985,428	519,539
TOTAL ASSETS (270 = 100 + 200)	270		97,297,251	64,578,613

The accompanying notes are an integral part of these consolidated financial statements

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## Masan Group Corporation and its subsidiaries Consolidated balance sheet as at 31 December 2019 (continued)

#### Form B 01 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2019 VND million	1/1/2019 VND million
RESOURCES				
LIABILITIES (300 = 310 + 330)	300		45,408,844	30,498,935
Current liabilities	310		30,492,191	15,795,515
Accounts payable to suppliers	311		5,635,395	2,668,610
Advances from customers	312		1,178,905	334,553
Taxes payable to State Treasury	313	16(b)	770,004	429,861
Payables to employees	314		291,683	300
Accrued expenses	315	17	4,110,502	2,791,050
Unearned revenue - short-term	318		12,050	7)
Other short-term payables	319	18	122,557	296,413
Short-term borrowings and bonds	320	19	18,340,185	9,243,779
Bonus and welfare funds	322		30,910	30,949
Long-term liabilities	330		14,916,653	14,703,420
Accounts payable to suppliers	331		31,013	36,330
Other long-term payables	337	18	180,939	23,804
Long-term borrowings and bonds	338	19	11,675,842	12,751,649
Deferred tax liabilities	341	14	2,455,415	1,351,446
Provisions	342	20	573,444	540,191

The accompanying notes are an integral part of these consolidated financial statements

7

## Masan Group Corporation and its subsidiaries Consolidated balance sheet as at 31 December 2019 (continued)

#### Form B 01 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2019 VND million	1/1/2019 VND million
EQUITY (400 = 410)	400		51,888,407	34,079,678
Owners' equity	410	21	51,888,407	34,079,678
Share capital	411	22	11,689,464	11,631,495
Capital surplus	412	22	11,084,357	11,084,417
Other capital	414		(8,563,690)	(9,426,958)
Foreign exchange differences	417		11,033	4,402
Undistributed profits after tax	421		28,558,952	16,193,388
- Undistributed profits after tax brought forward	421a		15,330,120	12,350,048
<ul> <li>Net profit for the current year</li> </ul>	421b		13,228,832	3,843,340
Non-controlling interests	429		9,108,291	4,592,934
TOTAL RESOURCES (440 = 300 + 400)	440		97,297,251	64,578,613

Prepared by:

Doan Thi My Duyen Chief Accountant

20 March 2020

Michael Hung Nguyen Deputy Chief Executive Officer Chief Financial Officer



Dr Nguyen Dang Quang Chairman Chief Executive Officer

The accompanying notes are an integral part of these consolidated financial statements

## Masan Group Corporation and its subsidiaries Consolidated statement of income for the year ended 31 December 2019

#### Form B 02 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2019 VND million	2018 VND million
Revenue from sale of goods	01	25	38,818,747	39,378,747
Revenue deductions	02	25	1,464,660	1,191,130
Net revenue (10 = 01 - 02)	10	25	37,354,087	38,187,617
Cost of sales	11	26	26,412,939	26,306,208
Gross profit (20 = 10 - 11)	20		10,941,148	11,881,409
Financial income	21	27	1,188,183	1,901,793
Financial expenses	22	28	2,200,562	3,090,914
In which: Interest expense	23		1.866.015	2,667,531
Share of profit in associates	24		2,182,410	1,914,340
Selling expenses	25	29	3,994,895	4,314,253
General and administration expenses	26	30	2,103,408	2,015,388
Net operating profit {30 = 20 + (21 - 22) + 24 - (25 + 26)}	30		6,012,876	6,276,987
Other income	31	31	1,325,350	14,708
Other expenses	32		233,136	47,871
Results of other activities (40 = 31 - 32)	40		1,092,214	(33,163
Accounting profit before tax (50 = 30 + 40) (carried forward)	50		7,105,090	6,243,824

The accompanying notes are an integral part of these consolidated financial statements

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## Masan Group Corporation and its subsidiaries Consolidated statement of income for the year ended 31 December 2019 (continued)

Form B 02 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

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CÔNG TY CÔ PHẨN TẬP ĐOÀN

	Code	Note	2019 VND million	2018 VND million
Accounting profit before tax (50 = 30 + 40) (brought forward)	50		7,105,090	6,243,824
Income tax expense - current	51	32	790,583	726,692
Income tax benefit – deferred	52	32	(50,108)	(104,373)
Net profit after tax (60 = 50 - 51 - 52)	60		6,364,615	5,621,505
Attributable to:			1	
Equity holders of the Company Non-controlling interests	61 62		5,557,571 807,044	4,916,497 705,008
Earnings per share				
Basic earnings per share (VND)	70	34	4,766	4,561

20 March 2020

Prepared by:

Doan Thi My Duyen Chief Accountant

MASAN Michael Hung Nguyen

Deputy Chief Executive Officer Chief Financial Officer

TPHO Dr Nguyen Dang Quang Chairman Chief Executive Officer

The accompanying notes are an integral part of these consolidated financial statements

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Masan Group Corporation and its subsidiaries Consolidated statement of cash flows for the year ended 31 December 2019 (Indirect method)

#### Form B 03 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2019 VND million	2018 VND million
CASH FLOWS FROM OPERATING ACTIVITIES				
Accounting profit before tax	01		7,105,090	6,243,824
Adjustments for				
Depreciation and amortisation	02		2,748,584	2,705,218
Allowances and provisions	03		109,550	123,092
Exchange (gains)/losses arising from revaluation of	02.0		10070000	11 21 21 2 21
monetary items denominated in foreign currencies	04		(6,566)	8,859
Profits from investing activities	05		(2,404,958)	(3,738,917)
Interest expense and other financial expenses	06		2,010,975	2,888,368
Operating profit before changes in working capital	08		9,562,675	8,230,444
Increase in receivables and other assets	09		(74,463)	(734,186)
Increase in inventories	10		(1,629,376)	(76,765)
Increase in payables and other liabilities	11		195,972	610,042
Decrease/(increase) in prepaid expenses	12		15,002	(86,037)
Increase in trading securities	13		(472,134)	-
			7,597,676	7,943,498
Interest paid	14		(1,887,876)	(2,869,402)
Corporate income tax paid	15		(600,760)	(675,981)
Other payments for operating activities	17		(4,915)	(6,986)
Net cash flows from operating activities	20		5,104,125	4,391,129
CASH FLOWS FROM INVESTING ACTIVITIES				
Payments for additions to fixed assets and other				
long-term assets	21		(4,162,595)	(2,638,466)
Proceeds from arbitration settlement	21		984,162	
Proceeds from disposals of fixed assets and other				
long-term assets	22		38,533	10,232
Payments for granting loans and term deposits	23		(1,164,820)	(1,659,260)
Receipts from collecting loans and term deposits	24		1,234,248	2,013,981
Payments for investments	25		(4,109,212)	(2,308,579)
Business combination, net of cash combined	25	5	644,123	-
Proceeds from disposals of investments	26		212,130	379,736
Receipts of interest, dividends and others	27		311,989	335,756
Net cash flows from investing activities	30		(6,011,442)	(3,866,600)

The accompanying notes are an integral part of these consolidated financial statements

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Masan Group Corporation and its subsidiaries Consolidated statement of cash flows for the year ended 31 December 2019 (Indirect method – continued)

Form B 03 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

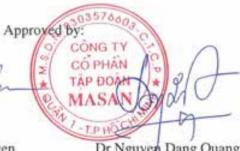
	Code	Note	2019 VND million	2018 VND million
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from issuance of new shares, reissue treasury				
shares and equity issued to non-controlling interests	31		271,362	10,927,861
Proceeds from borrowings and bonds	33		30,211,372	23,643,380
Payments to settle borrowings and bonds	34		(26,975,387)	(36,614,844)
Payments to settle finance lease liabilities	35		-	(9,026)
Payments of dividends to non-controlling interests of				
subsidiaries	36		(390,445)	(1,304,374)
Net cash flows from financing activities	40		3,116,902	(3,357,003)
Net cash flows during the year $(50 = 20 + 30 + 40)$	50		2,209,585	(2,832,474)
Cash and cash equivalents at the beginning of the year	60		4,585,889	7,417,111
Effect of exchange rate fluctuations	61		5,054	1,252
Cash and cash equivalents at the end of the year $(70 = 50 + 60 + 61)$	70	6	6,800,528	4,585,889

20 March 2020

Prepared by:

Doan Thi My Duyen Chief Accountant

Michael Hung Nguyen Deputy Chief Executive Officer Chief Financial Officer



Dr Nguyen Dang Quang Chairman Chief Executive Officer

The accompanying notes are an integral part of these consolidated financial statements

#### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying consolidated financial statements.

## 1. Reporting entity

## (a) Ownership structure

Masan Group Corporation ("the Company") is a joint stock company incorporated in Vietnam.

The consolidated financial statements comprise the Company and its subsidiaries (collectively referred to as "the Group") and the Group's interest in associates.

## (b) Principal activities

The principal activity of the Company is investment holding.

The principal activities of the subsidiaries and associates are described as follows:

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Masan Notes 1	Masan Group Corporation and its subsidiaries Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)	diari	es s for the year ended	31 December 2019 (continued)		
		(Iss	ued under Circular No	Form B 09 – DN/HN Issued under Circular No. 202/2014/1T-BTC dated 22 December 2014 of the Ministry of Finance)	Form B 09 – DN/HN e Ministry of Finance)	- DN/HN Finance)
Subsidiaries	iaries					
Number	r Name		Principal activity	Address	Percentage of economic interests at 31/12/2019 1/1/2019	age of terests at 1/1/2019
Direct s	Direct subsidiaries					
	MasanConsumerHoldings Company Limited ("MCH")		Investment holding	Suite 802, 8 <sup>th</sup> Floor, Central Plaza, 17 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	60.0%	85.7%
2	Masan Horizon Company Limited ("MH")		Investment holding	Suite 802, 8 <sup>th</sup> Floor, Central Plaza, 17 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	26.66	%6'66
ŝ	Masan MEATLife Corporation (formerly known as Masan Nutri- Science Corporation) ("MML")		Investment holding	10th Floor, Central Plaza, 17 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	87.3%	80.8%
4	VCM Services and Trading Development Joint Stock Company ("VCM") (a)		Investment holding	7 Bang Lang 1 Street, Vinhomes Riverside Urban Zone, Viet Hung Ward, Long Bien District, Ha Noi City, Vietnam	58.6%	а.
Indirec	Indirect subsidiaries					
-	Masan Brewery Company Limited ("MB")	Ξ	Investment holding	Suite 802, 8th Floor, Central Plaza, 17 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	40.0%	57.1%
5	Masan Master Brewer Company Limited ("MMBr")	Ξ	Beer and beverage trading	10th Floor, Central Plaza, 17 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	40.0%	57.1%
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		(1ss)	sued under Circular No	(Issued under Circular No. 202/2014/11-BTC dated 22 December 2014 of the Ministry of Finance)	ie Ministry of	Fmance)
Number	Name		Principal activity	Address	Percentage of economic interests at 31/12/2019 1/1/2019	age of ferests at 1/1/2019
m	Masan Brewery PY One Member Company Limited ("MBPY")	(i)	Beer and beverage manufacturing	Hoa Hiep Industrial Park, Hoa Hiep Bac Ward, Dong Hoa District, Phu Yen Province, Vietnam	40.0%	57.1%
4	Masan Brewery HG One Member Company Limited ("MBHG")	(i)	Beer and beverage manufacturing	Song Hau Industrial Park, Dong Phu Ward, Chau Thanh District, Hau Giang Province, Vietnam	40.0%	57.1%
5	Masan Brewery Distribution One Member Company Limited ("MBD")	Ξ	Beer and beverage trading	10th Floor, Central Plaza, 17 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	40.0%	57.1%
9	Masan Brewery MB Company Limited ("MBMB")	Ξ	Beer and beverage manufacturing	Area B, Nam Cam Industrial Park – Dong Nam Nghe An Economic Zone, Nghi Long Commune, Nghi Loc District, Nghe An Province, Vietnam	40.0%	57.1%
2	Masan Consumer Corporation ("MSC")	Ξ	Trading and distribution	12th Floor, MPlaza Saigon, 39 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	56.8%	81.5%
~	Masan Consumer (Thailand) Limited ("MTH")	Ξ	Trading and distribution	No. 83, 4 <sup>th</sup> Floor, Amnuay Songkhram Road, Tanon Nakornchaisri Sub-District, Dusit District, Bangkok, Thailand	56.8%	81.5%
6	Masan Food Company Limited ("MSF")	(i)	Trading and distribution	12th Floor, MPlaza Saigon, 39 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	56.8%	81.5%

Notes to the consolidated financial statements for the year ended 31 December 2019 (continued) Masan Group Corporation and its subsidiaries

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Number	Name		Principal activity	Address	Percentage of economic interests at 31/12/2019 1/1/2019	age of terests at 1/1/2019
10	Masan Industrial One Member Company Limited ("MSI")	Ξ	Seasonings, convenience food manufacturing and packaging	Lot 6, Tan Dong Hiep A Industrial Park, Tan Dong Hiep Ward, Di An Town, Binh Duong Province, Vietnam	56.8%	81.5%
=	Viet Tien Food Technology One Member Company Limited ("VTF")	(i)	Seasonings manufacturing	Lot III-10-Industrial Group III, Tan Binh Industrial Park, Tan Phu District, Ho Chi Minh City, Vietnam	56.8%	81.5%
12	Masan HD One Member Company Limited ("MHD")	Ξ	Convenience food manufacturing	Lot 22, Dai An Industrial Park, Tu Minh Ward, Hai Duong City, Vietnam	56.8%	81.5%
13	Masan PQ Corporation ("MPQ")	Ξ	Seasonings manufacturing	Area 1, Suoi Da Hamlet, Duong To Ward, Phu Quoc District, Kien Giang Province, Vietnam	56.8%	81.5%
14	Nam Ngu Phu Quoc One Member Company Limited ("NPQ")	Ξ	Seasonings manufacturing	Area 1, Suoi Da Hamlet, Duong To Ward, Phu Quoc District, Kien Giang Province, Vietnam	56.8%	81.5%
15	Masan Long An Company Limited ("MLA") (b)	Ξ	Seasonings, convenience food manufacturing and packaging	Hamlet 2, Thanh Hoa Commune, Ben Luc District, Long An Province, Vietnam	56.8%	5
16	VinaCafé Bien Hoa Joint Stock Company ("VCF")	Ξ	Beverage manufacturing and trading	Bien Hoa Industrial Zone I, Bien Hoa City, Dong Nai Province, Vietnam	55.9%	80.3%

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	(Issued under Circular No. 202/2014/TT-BTC dated 22 Decem	(Is	ued under Circular No	Form B 09 – DN/HN Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)	Form B 09 – DN/HN he Ministry of Finance)	– DN/HN f Finance)
Number	r		Principal activity	Address	Percentage of economic interests at 31/12/2019 1/1/2019	age of nterests at 1/1/2019
11	Café De Nam Joint Stock Company ("CDN")	Ξ	Beverage trading and manufacturing	Lot C I.III-3+5+7, Long Thanh Industrial Park, Tam An Commune, Long Thanh District, Dong Nai Province, Vietnam	47.5%	68.3%
18	Vinh Hao Mineral Water Corporation ("VHC")	Ξ	Beverage manufacturing and trading and packaging	Vinh Son Hamlet, Vinh Hao Commune, Tuy Phong District, Binh Thuan Province, Vietnam	50.3%	72.2%
19	Kronfa., JSC ("KRP")	(i)	Beverage manufacturing	Km 37, National Road 27, Tan Son Town, Ninh Son District, Ninh Thuan Province, Vietnam	50.3%	72.2%
20	Masan Beverage Company Limited ("MSB")	(i)	Beverage trading and distribution	12th Floor, MPlaza Saigon, 39 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	56.8%	81.5%
21	Masan MB One Member Company Limited ("MMB")	Ξ	Seasonings, convenience food manufacturing and packaging	Area B, Nam Cam Industrial Park, Dong Nam Nghe An Economic Zone, Nghi Long Commune, Nghi Loc District, Nghe An Province, Vietnam	56.8%	81.5%
22	Masan HG One Member Company Limited ("MHG")	Ξ	Convenience food manufacturing and packaging	Song Hau Industrial Park, Dong Phu Ward, Chau Thanh District, Hau Giang Province, Vietnam	56.8%	81.5%
23	Masan Jinju Joint Stock Company ("MSJ")	Ξ	Convenience food manufacturing and trading	Factory F5, Lot 6, Tan Dong Hiep A Industrial Park, Tan Dong Hiep Ward, Di An Town, Binh Duong Province, Vietnam	42.6%	61.2%
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Masan Group Corporation and its subsidiaries

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SS	Address	Principal activity Addre	
fo, Ba h Prov	oup 3A, Area 4, Suoi N Long City, Quang Nin	Beverage Group 3A, Area 4, Suoi Mo, Bai Chay Ward, manufacturing and Ha Long City, Quang Ninh Province, Vietnam trading	
. 39 L	<sup>h</sup> Floor, MPlaza Saigon n Nghe Ward, District 1 etnam	Trading and         12 <sup>th</sup> Floor, MPlaza Saigon, 39 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	
al Pla istrict	ite 802, 8 <sup>th</sup> Floor, Centr cet, Ben Nghe Ward, D nh City, Vietnam	Investment holding Suite 802, 8 <sup>th</sup> Floor, Central Plaza, 17 Le Duan Street, Ben Nghe Ward, District I, Ho Chi Minh City, Vietnam	
Ho, Ho	Floor, Central Plaza, 17 n Nghe Ward, District 1 etnam	Trading and         8 <sup>th</sup> Floor, Central Plaza, 17 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	Trading and distribution
il Pla istrict	ite 802, 8th Floor, Centra cet, Ben Nghe Ward, D nh City, Vietnam	Investment holding Suite 802, 8 <sup>th</sup> Floor, Central Plaza, 17 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	Investment holding
al Pla ie Wa	ite 802, 8 <sup>th</sup> Floor, Centr eet, District 1, Ben Ngh nh City, Vietnam	Investment holding Suite 802, 8 <sup>th</sup> Floor, Central Plaza, 17 Le Duan Street, District 1, Ben Nghe Ward, Ho Chi Minh City, Vietnam	Investment holding
17 Le L 1, Ho	Floor, Central Plaza, n Nghe Ward, District etnam	Investment holding 8th Floor, Central Plaza, 17 Le Duan Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	Investment holding

Notes to the consolidated financial statements for the year ended 31 December 2019 (continued) Masan Group Corporation and its subsidiaries

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2 2	Masan Group Corporation and its subsidiaries Notes to the consolidated financial statements f	sidiari	ies s for the year ended	Masan Group Corporation and its subsidiaries Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)		
		(Iss	ued under Circular No	Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)	Form B 09 – DN/HN he Ministry of Finance)	- DN/HN Finance
	Name		Principal activity	Address	Percentage of economic interests at 31/12/2019 1/1/2019	age of iterests at 1/1/2019
Nui Phao "NPM")	Nui Phao Mining Company Ltd ("NPM")	(ii)	Exploring and processing mineral	Ha Thuong Commune, Dai Tu District, Thai Nguyen Province, Vietnam	96.0%	96.0%
Aasan 7 Jiability	Masan Tungsten Limited Liability Company ("MTC")	(ii)	Deep processing of nonferrous metals and precious metals (tungsten)	Hamlet 11, Ha Thuong Commune, Dai Tu District, Thai Nguyen Province, Vietnam	96.0%	96.0%
ANS F	MNS Feed Company Limited ("MNS Feed")		Animal protein	Lot A4, Street No. 2, Song May Industrial Zone, Trang Bom District, Dong Nai Province, Vietnam	87.3%	80.8%
Agro N oint St	Agro Nutrition International Joint Stock Company ("ANCO")	(iii)	Animal protein	Lot A4, Street No. 2, Song May Industrial Zone, Trang Bom District, Dong Nai Province, Vietnam	87.3%	80.8%
MNS F Limitec Long")	MNS Feed Vinh Long Company Limited ("MNS Feed Vinh Long")	(iii)	Animal protein	Area 4, Co Chien Industrial Park, Long Ho District, Vinh Long Province, Vietnam	87.3%	80.8%
Vgro N Sinh D Jompa	Agro Nutrition International Binh Dinh One Member Limited Company ("ANCO Binh Dinh")	(iii)	Animal protein	Lot B4.06, Nhon Hoi Industrial Park (Area A), Nhon Hoi District, Quy Nhon Town, Binh Dinh Province, Vietnam	87.3%	80.8%
ANS H Compa	MNS Feed Thai Nguyen Company Limited ("MNS Feed Thai Nguyen")	(iii)	Animal protein	Lot B5-B6, Trung Thanh Industrial Park, Trung Thanh District, Pho Yen Town, Thai Nguyen Province, Vietnam	87.3%	80.8%
I SNM	MNS Feed Tien Giang Company Limited ("MNS Feed Tien Giang")	(iii)	Animal protein	Lot 22-23B, Long Giang Industrial Park, Tan Lap 1 Ward, Tan Phuoc District, Tien Giang Province, Vietnam	87.3%	80.8%
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Number	Name		Principal activity	Address	Percentage of economic interests at 31/12/2019 1/1/2019	age of nterests at 1/1/2019
39	MNS Feed Nghe An Company Limited ("MNS Feed Nghe An")	(11)	Animal protein	C Area, Nam Cam Industrial Park, Dong Nam Nghe An Industrial Zone, Nghi Xa Ward, Nghi Loc District, Nghe An Province, Vietnam	87.3%	80.8%
40	MNS Feed Hau Giang Company Limited ("MNS Feed Hau Giang")		Animal protein	Street No. 4, Tan Phu Thanh Industrial Park – Phase 1, Tan Phu Thanh Commune, Chau Thanh A District, Hau Giang Province, Vietnam	87.3%	80.8%
41	MNS Meat Company Limited ("MNS Meat")	(ii)	Animal protein	Lot A4, Street No. 2, Song May Industrial Zone, Trang Bom District, Dong Nai Province, Vietnam	87.3%	80.8%
42	MNS Farm Nghe An Company Limited ("MNF (NA)")	(iii)	Breeding swine	Con Son Village, Ha Son Commune, Quy Hop District, Nghe An Province, Vietnam	87.3%	80.8%
43	MNS Farm Company Limited ("MNS Farm")	(iii)	Investment holding	10th Floor, Central Plaza, 17 Le Duan Street, District 1, Ben Nghe Ward, Ho Chi Minh City, Vietnam	87.3%	80.8%
44	MNS Meat Processing Company Limited ("MNS Meat Processing")	(II)	Investment holding	10th Floor, Central Plaza, 17 Le Duan Street, District 1, Ben Nghe Ward, Ho Chi Minh City, Vietnam	87.3%	80.8%
45	MNS Meat Ha Nam Company Limited ("MNS Meat Ha Nam")	(iii)	Meat processing	Lot CN-02, Dong Van IV Industrial Park, Dai Cuong Village, Kim Bang District, Ha Nam Province, Vietnam	87.3%	80.8%

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6340	Notes to the consolidated linancial statements for the year ended 21 December 2019 (continued) (Issued under Circular No. 202/2014/TT-BTC dated 22 Decem	(Iss	ued under Circular No	Form B 09 – DN/HN Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)	Form B 09 – DN/HN he Ministry of Finance)	- DN/HN (Finance)
Number	r Name		Principal activity	Address	Percentage of economic interests at 31/12/2019 1/1/2019	age of iterests at 1/1/2019
46	MNS Meat Sai Gon Company Limited ("MNS Meat Sai Gon") (e)	(11)	Meat processing	Lot 2 Street No. 15, Lot 3-5-7 Street No. 17, Lot 2 Street No. 17, Lot 9 Street No. 19, Tan Duc Industrial Park, Huu Thanh Ward, Duc Hoa District, Long An Province, Vietnam	87.3%	
47	Vietnamese – French Cattle Feed Joint Stock Company ("Proconco")	(III)	Animal protein	Bien Hoa I Industrial Zone, Bien Hoa City, Dong Nai Province, Vietnam	65.6%	60.7%
48	Proconco Can Tho One Member Company Limited ("Proconco Can Tho")	())	Animal protein	Lot 13 and Lot 14, Industrial Park Tra Noc 1, Tra Noc Ward, Binh Thuy District, Can Tho City, Vietnam	65.6%	60.7%
49	ConCo Binh Dinh Co., Ltd. ("Proconco Binh Dinh")	(11)	Animal protein	Lot A-2-5 and Lot A-2-6, Nhon Hoa Industrial Park, Nhon Hoa Ward, An Nhon Town, Binh Dinh Province, Vietnam	65.6%	60.7%
50	Proconco Hung Yen Trading and Production Co., Ltd. (formerly known as Proconco Hung Yen Manufacturing and Trading Company Limited) ("Proconco Hung Yen")	(ii)	Animal protein	Yen Phu Hamlet, Giai Pham Commune, Yen My District, Hung Yen Province, Vietnam	65.6%	60.7%
51	Vincommerce General Commercial Services Joint Stock Company ("VinCommerce")	(iv)	Trading and distribution	72 Le Thanh Ton Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam	58.6%	la la

Masan Group Corporation and its subsidiaries

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Number         Name         Principal activity         Address         P           52         Vineco Agricultural Investment Limited Liability Company ("VinEco")         (iv)         Agriculture         7 Bang Lang I Road, Vinhomes Riverside         5           31/12         Development and Production Limited Liability Company ("VinEco")         (iv)         Agriculture         7 Bang Lang I Road, Vinhomes Riverside         5           53         VinEco - Tam Dao Agricultural Investment Development and Production Limited Liability         (iv)         Agriculture         Co Quan Hamlet, Gia Khanh Commune, Binh Xuyen District, Vinh Phuc Province, Vietnam         5           54         Dong Nai - VinEco Agricultural Company Limited ("VinEco         (iv)         Agriculture         Km I3, National Road 51, Long Khanh         4           53         Dong Nai")         Dong Nai")         Dong Nai")         9			(Iss	ued under Circular No	FORTH B 09 – DIVITING (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)	Form B 09 – DN/HN the Ministry of Finance)	- DN/HN Finance)
Vineco Agricultural Investment(iv)Agriculture7 Bang Lang I Road, Vinhomes Riverside Urban Zone, Viet Hung Ward, Long Bien District, Ha Noi City, Vietnam District, Ha Noi City, VietnamLimited Liability Company ("VinEco")(iv)Agriculture7 Bang Lang I Road, Vinhomes Riverside Urban Zone, Viet Hung Ward, Long Bien District, Ha Noi City, Vietnam District, Ha Noi City, VietnamVinEco – Tam Dao Agricultural Investment Development and Production Limited Liability Company ("VinEco Tam Dao")(iv)Agriculture Name, VietnamVinEco – Tam Dao Agricultural Investment Development and Production Limited Liability Company ("VinEco Tam Dao")(iv)Agriculture Name, VietnamDong Nai – VinEco Agricultural Company Limited ("VinEco Dong Nai")(iv)Agriculture Agriculture7 Bang Lang I Road, Vinhomes Riverside Urban Zone, VietnamDong Nai")National Road 51, Long Khanh Hamlet, Tam Phuoc Commune, Bien Hoa City, Dong Nai")National Road 51, Long Khanh Hamlet, Tam Phuoc Commune, Bien Hoa City, Dong Nai Province, Vietnam	Number			Principal activity	Address	Percentage of economic interests at 31/12/2019 1/1/2019	age of terests at 1/1/2019
VinEco - Tam Dao Agricultural(iv)Agriculturel(iv)AgriculturelCo Quan Hamlet, Gia Khanh Commune, Binh Xuyen District, Vinh Phuc Province, Vietnam Production Limited Liability Company ("VinEco Tam Dao")Production Limited Liability Company ("VinEco Tam Dao")(iv)Agriculture Xuyen District, Vinh Phuc Province, Vietnam Kun 13, National Road 51, Long Khanh Hamlet, Tam Phuoc Commune, Bien Hoa City, Dong Nai")	52	Vineco Agricultural Investment Development and Production Limited Liability Company ("VinEco")	(i)	Agriculture	7 Bang Lang 1 Road, Vinhomes Riverside Urban Zone, Viet Hung Ward, Long Bien District, Ha Noi City, Vietnam	58.6%	
Dong Nai – VinEco Agricultural (iv) Agriculture Km 13, National Road 51, Long Khanh Company Limited ("VinEco Dong Nai") Dong Nai Province, Vietnam	53	VinEco – Tam Dao Agricultural Investment Development and Production Limited Liability Company ("VinEco Tam Dao")	(iv)	Agriculture	Co Quan Hamlet, Gia Khanh Commune, Binh Xuyen District, Vinh Phuc Province, Vietnam	52.2%	
	54	Dong Nai – VinEco Agricultural Company Limited ("VinEco Dong Nai")	(iv)	Agriculture	Km 13, National Road 51, Long Khanh Hamlet, Tam Phuoc Commune, Bien Hoa City, Dong Nai Province, Vietnam	45.4%	•

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lasan ( otes to	Masan Group Corporation and its subsidiaries Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)	31 Dec	ember 2019 (continued)		
	(Issued under Circular No.	. 202/20	Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)	Form B 09 – DN/HN 4 of the Ministry of Finance)	– DN/HN f Finance)
Associates	52				
Number	Name		Principal activity	Percentage of economic interests at 31/12/2019 1/1/2019	e of rrests at 1/1/2019
irect as	Direct associate				
-	Vietnam Technological and Commercial Joint Stock Bank ("Techcombank")		Banking	(J)	(J)
direct	Indirect associates				
-	Cholimex Food Joint Stock Company ("Cholimex")	(v)	Seasonings manufacturing and trading	32.8%	32.8%
5	Thuan Phat Packing Joint Stock Company ("Thuan Phat")	(iv)	Packing manufacturing	25.0%	25.0%
ю	Abattoir Long Binh Joint Stock Company ("Abattoir")	(ivi)	Animal protein	25.0%	25.0%
4	Dong Nai Producing Trading Service Joint Stock Company ("Donatraco")	(ivi)	Animal protein	21.3%	21.3%
2	Vissan Joint Stock Company ("Vissan")	(vi)	Food manufacturing and retailing	24.9%	24.9%

23

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#### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

- (i) These entities are direct and indirect subsidiaries of MCH.
- (ii) These entities are direct and indirect subsidiaries of MH.
- (iii) These entities are direct and indirect subsidiaries of MML.
- (iv) These entities are direct and indirect subsidiaries of VCM.
- (v) This entity is an indirect associate of MCH.
- (vi) These entities are indirect associates of MML.

The percentage of economic interests for subsidiaries represents the effective percentage of economic interests of the Company both directly and indirectly in the subsidiaries. The percentage of economic interests for associates represents the direct percentage of economic interests of the Company, its directly or indirectly owned subsidiaries in the associates.

- (a) For VCM, see Note 5.
- (b) Masan Long An Company Limited ("MLA") was established under the Enterprise Registration Certificate No. 1101905952 dated 23 January 2019 issued by the Department of Planning and Investment of Long An Province. As at the date of issuance of these consolidated financial statements, MLA has not yet started its operations.
- (c) Masan HPC Company Limited ("HPC") was established under the Enterprise Registration Certificate No. 0316076125 dated 20 December 2019 issued by the Department of Planning and Investment of Ho Chi Minh City. As at the date of issuance of these consolidated financial statements, HPC has not yet started its operations.
- (d) Masan Blue Corporation ("MBL") was established under the Enterprise Registration Certificate No. 0315864557 dated 23 August 2019 issued by the Department of Planning and Investment of Ho Chi Minh City.
- (e) MNS Meat Sai Gon Company Limited ("MNS Meat Sai Gon") was established under the Enterprise Registration Certificate No. 0315583531 dated 26 March 2019 issued by the Department of Planning and Investment of Long An Province. As at the date of issuance of these consolidated financial statements, MNS Meat Sai Gon has not yet started its operations.
- (f) For Techcombank, see Note 7(c).

As at 31 December 2019, the Group had 40,610 employees (1/1/2019: 9,135 employees).

#### (c) Normal operating cycle

The normal operating cycle of the Group is generally within 12 months.

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

## 2. Basis of preparation

#### (a) Statement of compliance

The consolidated financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

#### (b) Basis of measurement

The consolidated financial statements, except for the consolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated statement of cash flows is prepared using the indirect method.

## (c) Annual accounting period

The annual accounting period of the Group is from 1 January to 31 December.

#### (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND").

The consolidated financial statements are prepared and presented in millions of Vietnam Dong ("VND million").

## (e) Corresponding figures

The corresponding figures as at 1 January 2019 were brought forward from the audited figures as at 31 December 2018.

#### 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated financial statements. i.

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Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

## (a) Basis of consolidation

## (i) Common-control business combination

Business combination where the same group of shareholders ("the Controlling Shareholders") control the combining companies before and after the business combination meets the definition of business combination under common control because there is a continuation of the risks and benefits to the Controlling Shareholders. Such common control business combination is specifically excluded from the scope of Vietnamese Accounting Standard No. 11 *Business Combination* and in selecting its accounting policy with respect to such transaction, the Group has considered Vietnamese Accounting Standard No. 01 *Framework* and Vietnamese Accounting Standard No. 21 *Presentation of Financial Statements*. Based on these standards, the Group has adopted the merger ("carry-over") basis of accounting. The assets and liabilities of the combining companies are consolidated using the existing book values from the Controlling Shareholders' perspective. Any difference between the cost of acquisition and net assets acquired is treated as a deemed distribution to or contribution from shareholders and recorded directly in undistributed profits after tax under equity.

The consolidated statements of income and cash flows include the results of operations of the combining companies as if the group structure had been in existence from the Controlling Shareholders' perspective throughout the entire periods presented or where the companies were incorporated at a date later than the beginning of the earliest period presented, for the period from the date of incorporation to the end of the relevant reporting periods.

#### (ii) Non-common control business combination

Non-common control business combinations are accounted for using the purchase method as at the acquisition date, which is the date on which control is transferred to the Group. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights that currently are exercisable.

Under the purchase method, the assets and liabilities of the acquired entity are consolidated using their fair values. Cost of acquisition consists of the aggregate fair value at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group. Goodwill represents the excess of the cost of acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquired entity. When the excess is negative, it is recognised immediately in the consolidated statement of income.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurred in connection with business combinations include any costs directly attributable to the combination, such as professional fees paid to accountants, legal advisers, valuers and other consultants to effect the combination. Transaction costs are capitalised into the cost of business combination. General administrative costs and other costs that cannot be directly attributed to the particular combination being accounted for are not included in the cost of the combination; they are recognised as an expense when incurred.

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (iii) Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that currently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

#### (iv) Associates (equity accounted investees)

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20 and 50 percent of the voting power of another entity. Associates are accounted for in the consolidated financial statements using the equity method (equity accounted investees). The consolidated financial statements include the Group's share of the income and expenses of equity accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

Gain or loss on disposal of interest in an associate without losing significant influence, including through dilution of interest (deemed disposal) in the associate, is recognised in the consolidated statement of income.

#### (v) Non-controlling interests ("NCI")

NCI are measured at their proportionate share of the acquiree's identifiable net assets at date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners. The difference between the change in the Group's share of net assets of the subsidiary and any consideration paid or received is recorded directly in undistributed profits after tax under equity, except where such difference arises from a transaction that is contractually linked to an issuance of shares or capital contribution at a premium or surplus in which case the difference is recorded in other capital.

#### (vi) Transactions eliminated on consolidation

Intra-group transactions, balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains and losses arising from transactions with associates are eliminated against the investment to the extent of the Group's interest in the associate.

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (b) Foreign currency

#### (i) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the rates at the end of the annual accounting period quoted by the commercial bank where the Company or its subsidiaries most frequently conduct transactions.

All foreign exchange differences are recorded in the consolidated statement of income.

#### (ii) Foreign operations

All assets and liabilities of foreign operations are translated to VND at the rates at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions. Capital is translated to VND at historical exchange rate. Accumulated losses are derived from the translated net loss from which they were appropriated. Revenue, income and expenses, and cash flows during the year of foreign operations are translated to VND at the exchange rates which approximate actual exchange rates ruling on the date of transactions.

Foreign currency differences arising from the translation of foreign operations' financial statements to VND are recognised in the consolidated balance sheet under the caption "Foreign exchange differences" in equity.

#### (c) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

#### (d) Investments

#### (i) Trading securities

Trading securities are bonds held by the Group for trading purpose i.e. purchased for resale with the aim of making profits over a short period of time. Trading securities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at cost less interest income for the period before investment acquisition date and allowance for diminution in value. An allowance is made for diminution in value of trading securities if market price of the securities item falls below its carrying amount. The allowance is reversed if the market price subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (ii) Held-to-maturity investments

Held-to-maturity investments are those that the management of the Company or its subsidiaries has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks. These investments are stated at costs less allowance for doubtful debts.

#### (iii) Equity investments in other entities

Equity investments in other entities of which the Company or its subsidiaries have no control or significant influence are initially recognised at cost, which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investment are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the management of the Company or its subsidiaries before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

#### (e) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

## (f) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and direct selling expenses.

The Group applies the perpetual method of accounting for inventories.

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (g) Tangible fixed assets

#### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use, and the costs of dismantling and removing the asset and restoring the site on which it is located. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

In situations where the self-constructed tangible assets have been completed and are put into used but their cost is not finalised, their historical cost will be recorded to provisional cost using temporarily estimated value and they shall be adjusted with the difference after the finalised cost are approved.

Mining properties comprise mine rehabilitation assets and fair value of mineral reserves from business combination.

#### (ii) Depreciation

Machinery and equipment and fair value of mineral reserves from business combination directly related to mining activities

Machinery and equipment and fair value of mineral reserves from business combination which are directly related to mining activities are depreciated over the estimated mineral reserve on a unit-of-production basis. Mineral reserves are estimates of the amount of product that can be economically and legally extracted from the Group's mining properties. The estimated total production quantity output which tangible fixed assets are depreciated on a unit-of-production basis are as follows:

	As at 31/12/2019	As at 1/1/2019
ST plant	171,865 tonnes of tungsten	125,140 tonnes of tungsten
APT plant	166,990 tonnes of tungsten	120,265 tonnes of tungsten

#### Others

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

	mining properties	15 - 20 years
	buildings and structures	4 - 50 years
	leasehold improvements	3-5 years
	office equipment	3 - 15 years
•	machinery and equipment	2 - 25 years
	motor vehicles	3 - 15 years

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#### Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

During the year, MTC, a subsidiary of the Company, revised the estimated total production quantity output for ST and APT plants and the estimated useful lives of the relevant fixed assets to more accurately reflect the total production quantity output and the useful lives of these assets.

The effect on the depreciation charge for the current year was to decrease the depreciation charge by VND33,123 million.

Construction assets which are completed and put into use before finalising construction costs are stated at provisional cost. On the date the construction costs are finalised and approved, provisional cost shall be adjusted to finalised cost and accumulated depreciation shall not be adjusted. The subsequent depreciation charge is determined as the approved value minus the accumulated depreciation made for the period up to the approval of finalisation of fixed assets divided by the remaining depreciation period of the fixed assets according to relevant regulations.

#### (h) Intangible fixed assets

#### (i) Land use rights

Land use rights comprise:

- those granted by the State for which land use payments have been made;
- those acquired in a legitimate transfer; and
- rights to use leased land obtained before the effective date of Land Law (2003) for which payments
  have been made in advance for more than 5 years and supported by land use right certificate issued by
  competent authority.

Land use rights with indefinite term are stated at cost and are not amortised. Land use rights with definite term are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over their useful lives ranging from 10 to 50 years.

#### (ii) Software

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible fixed asset. Software cost is amortised on a straight-line basis over a period ranging from 3 to 10 years.

#### (iii) Brand name

Cost of acquiring a brand name is capitalised and treated as an intangible fixed asset.

Brand names that are acquired by the Group in the acquisition of subsidiary are capitalised and presented as an intangible fixed asset. The fair value of brand names is amortised on a straight-line basis over their useful lives ranging from 10 to 20 years.

Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

The fair value of brand name acquired in a business combination is based on the discounted estimated royalty payments that have been avoided as a result of the brand name being owned.

#### (iv) Customer relationships

Customer relationships that are acquired by the Group in the acquisition of subsidiary are capitalised and presented as an intangible fixed asset. The fair value of customer relationships is amortised on a straight-line basis over their useful lives ranging from 5 to 20 years.

The fair value of customer relationships acquired in a business combination is determined using the multiperiod excess earnings method, whereby the subject assets are valued after deducting a fair return on all other assets that are part of creating the related cash flows.

#### (v) Mineral water resources

Mineral water resources that are acquired by the Group in the acquisition of subsidiary are capitalised and presented as an intangible fixed asset. The fair value of mineral water resources is amortised on a straight-line basis over their useful lives ranging from 10 to 37 years.

Fair values of mineral water resources acquired in a business combination are determined using either the direct comparison method or the multi-period excess earnings method. The direct comparison approach estimates the value of mineral resources by comparing recent asking/transacted price of similar interests located in a similar area. In the multi-period excess earnings method, subject assets are valued after deducting a fair return on all other assets that are part of creating the related cash flows.

#### (vi) Mining rights

The mining rights is calculated based on the remaining exploitable reserves multiplied with the price as announced by the provincial authorities in accordance with the Decree No. 203/2013/ND/CP dated 28 November 2013 which became effective from 20 January 2014. Cost of mining rights was stated at an amount equal to the present value of mining rights fee and was capitalised and treated as an intangible fixed asset. Amortisation of mining rights fees is computed on a straight-line basis over the period of 15 years which is the economic life of the mine reserves.

#### (vii) Technology

Technology that is acquired by the Group in the acquisition of subsidiary is capitalised and presented as an intangible fixed asset. The fair value of technology is amortised on a straight-line basis over their useful lives over 5 years.

The fair value of technology acquired in a business combination is determined using the multi-period excess earnings method, whereby the subject assets are valued after deducting a fair return on all other assets that are part of creating the related cash flows.

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Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (viii) Mineral water resources exploitation rights

Expenditure on obtaining exploitation rights for mineral water resources is capitalised and treated as an intangible fixed asset. Amortisation is computed on a straight-line basis over their useful lives ranging from 9 to 30 years.

#### (i) Construction in progress

Construction in progress represents the costs of construction and machinery which have not been fully completed or installed and mineral assets under development. No depreciation is provided for construction in progress during the period of construction, installation and commissioning stages.

Mineral assets under development comprise mineral reserve and related development costs acquired in a business combination and subsequent development expenditure. These assets are qualified for capitalisation when the mineral reserve to which they relate is proven to be commercially and technically viable. They are initially recognised at their fair value as part of business combination accounting and subsequent development expenditure are capitalised net of proceeds from the sale of ore extracted during the development phase. On completion of development, defined as the time when saleable materials begin to be extracted from the mine, all assets are reclassified to either "machinery or equipment" or "mining properties" in tangible fixed assets or in long-term prepaid expenses.

#### (j) Long-term prepaid expenses

#### (i) Other mining costs

In accordance with the Official Letter No. 12727/BTC-TCDN dated 14 September 2015 from the Ministry of Finance which provides guidance that mining related costs could be recognised as long-term prepaid expenses under non-current assets.

Other mining costs comprise of:

- Exploration, evaluation and development expenditure (including development stripping); and
- Production stripping (as described below in "Deferred stripping costs").

#### Deferred stripping costs

In open pit mining operations, it is necessary to remove overburden and other waste materials to access ore body. Stripping costs incurred in the development phase of a mine (development stripping costs) are recorded as part of the cost of construction of the mine. All development stripping expenditure incurred during construction phase are transferred to other mining costs.

The costs of removal of the waste material during a mine's production phase (production stripping costs) are deferred where they give rise to future benefits:

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a) It is probable that the future economic benefits will flow to the Group;

b) The component of the ore body for which access has been improved can be identified; and

c) The costs incurred can be measured reliably.

Production stripping costs are allocated between inventories and long-term prepaid expenses in accordance with the life of mine strip ratio.

The life of mine strip ratio represents the estimated total volume of waste, to the estimated total quantity of economically recoverable ore, over the life of the mine. These costs are recognised as long-term prepaid expenses where the current period actual stripping ratio is higher than the average life of mine strip ratio.

The development and production stripping costs are amortised over the life of the proven and probable reserves of the relevant components on a systematic basis.

## (ii) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Group obtained land use rights certificate but are not qualified as intangible fixed assets under Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance providing guidance on management, use and depreciation of fixed assets, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated statement of income on a straight-line basis over the term of the leases from 35 to 50 years.

#### (iii) Land compensation costs

Land compensation costs comprise costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated statement of income on a straight-line basis over the term of the lease.

#### (iv) Printing axles and tools and supplies

Printing axles and tools and supplies are initially stated at cost and amortised over their useful lives from over 1 to 3 years.

Tools and supplies include assets held for use by the Group in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and supplies is amortised on a straight-line basis not more than 3 years.

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Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (v) Goodwill from equitisation

Goodwill generated from state-owned enterprise's equitisation is recognised as long-term prepaid expenses. Goodwill generated from state-owned enterprise's equitisation includes brand name value and potential development value. Brand name value is determined on the basis of actual costs incurred for creation and protection of trademarks, trade name in the course of the enterprise's operation for the period of five years before the valuation date (including establishment costs and expenditures on training, advertising and promotional activities incurred to promote and introduce the enterprise and its products and website costs). Potential development value is evaluated on the basis of profitability of the enterprise in the future taking into account the enterprise's profit ratio and interest rates of 5-year government bonds. Goodwill generated from the state-owned enterprise equitisation is amortised on a straight-line basis over ten years starting from the date of conversion from a state-owned enterprise into a joint stock company (date of first business registration certificate for a joint stock company).

## (vi) Swine breeders

Cost of swine breeders is recognised as long-term prepaid expenses and amortised on a straight-line basis over a period ranging from 2 to 3 years. The amortisation cost of breeders that directly relates to farming of swine are capitalised as part of work in progress.

#### (vii) Other long-term prepaid expenses

Other long-term prepaid expenses include pre-operating expenses and other prepaid expenses which are stated at their costs and are amortised on a straight-line basis over a period ranging from over 1 to 23 years.

#### (k) Goodwill

Goodwill arises on acquisition of subsidiaries and associates in non-common control acquisition.

Goodwill is measured at cost less accumulated amortisation. Cost of goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree. When the excess is negative (gain from bargain purchase), it is recognised immediately in the consolidated statement of income.

Goodwill arising on acquisition of a subsidiary is amortised on a straight-line basis over 10 years. Carrying value of goodwill arising on acquisition a subsidiary is written down to recoverable amount where management determines that it is not fully recoverable.

In respect of associates, the carrying amount of goodwill is included in the carrying amount of the investment and is not amortised.

#### (l) Trade and other payables

Accounts payable to suppliers and other payables are stated at their costs.

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Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (m) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

### Mining rights

In accordance with the Law on Minerals 2010, a subsidiary of the Company has an obligation to pay the government fees for mining rights grant. The mining rights fee is calculated based on the remaining exploitable reserves and the price to calculate the charge for granting mining rights in accordance with:

- Decree No. 203/2013/ND-CP dated 28 November 2013 ("Decree 203"), Decree No. 158/2016/ND-CP dated 29 November 2016 ("Decree 158") and Circular No. 38/2017/TT-BTNMT dated 16 October 2017 ("Circular 38") until 15 September 2019; and
- Decree No. 67/2019/ND-CP dated 31 July 2019 ("Decree 67") from 15 September 2019.

Mining rights fee is calculated based on the remaining exploitable reserves and the price to calculate the charge for granting mining rights which is defined under the prices to calculate the resource royalty in accordance with the law on resource royalty at the time of determining the charge for granting mining rights. The prices to calculate the resource royalty is announced by the provincial People's Committee. The conversion method is based on various parameters of the conversion coefficient under guidelines of Circular 38 and/or Decree 67.

### Mine rehabilitation

The mining, extraction and processing activities of the Group give rise to obligations for site closure or rehabilitation. Closure and rehabilitation works can include facility decommissioning and dismantling; removal or treatment of waste materials; site and land rehabilitation. The extent of work required and the associated costs are dependent on the requirements of the Ministry of Natural Resources and Environment ("MONRE") and the Group's environmental policies based on the Environment Impact Report. The timing of the actual closure and rehabilitation expenditure is dependent on the life and nature of the mine.

When provisions for closure and rehabilitation are initially recognised, the corresponding cost is capitalised as an asset if the related obligations for closure and rehabilitation are unavoidable to the construction of the asset. The capitalised cost of closure and rehabilitation activities is recognised in mining properties and depreciated accordingly. The value of the provision is progressively increased over time as the effect of the discounting unwinds, creating an expense recognised in financial expenses.

Closure and rehabilitation provisions are also adjusted for changes in estimates. These adjustments are accounted for as a change in the corresponding capitalised cost, except where a reduction in the provision is greater than the under-depreciated capitalised cost of the related assets, in which the capitalised cost is reduced to nil and the remaining adjustment is recognised in the consolidated statement of income.

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Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### Severance allowance

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee's compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the six-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Group are excluded.

### (n) Bonds issued

### Straight bonds

At initial recognition, straight bonds are measured at cost which comprises proceeds from the issuance net of issuance costs. Any discount, premium or issuance costs are amortised on a straight-line basis over the terms of the bonds.

### (o) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

### (p) Equity

### (i) Share capital and capital surplus

Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issuance of shares, net of tax effects. Such costs are recognised as a deduction from capital surplus. The difference between proceeds from the issuance of shares over the par value is recorded in capital surplus.

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Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (ii) Other capital

Agreements to issue a fixed number of shares in the future are recognised based on their fair values at the dates of the agreements under other capital if there are no other settlement alternatives.

### (iii) Repurchase and reissue of ordinary shares (treasury shares)

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, is recognised as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are reissued subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within capital surplus.

### (q) Revenue

### Goods sold

Revenue from sale of goods is recognised in the consolidated statement of income when the significant risks and rewards of ownership have been transferred to the buyer. For sales of minerals, the sales price is usually determined on a provisional basis at the date of revenue recognition. Adjustments to the sales price subsequently occurs based on movements in quoted market or contractual prices up to the date of final pricing. The period between provisional invoicing and final pricing is typically between 30 and 60 days, but in some cases can be as long as 90 days. Revenue on provisionally priced sales is recognised based on the estimated fair value of the total consideration receivable. In cases where the terms of the executed contractual sales agreement allow for an adjustment to the sales price based on a survey of the goods by the customer, assay results issued by a third party are preferable, unless customer's survey is within executed contractual tolerance, then sale is based on the most recently determined product specifications.

No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue from sale of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

### (r) Financial income and financial expenses

### (i) Financial income

Financial income comprises interest income from deposits, bonds and loans, gains on disposals of investments and foreign exchange gains. Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

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Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (ii) Financial expenses

Financial expenses comprise interest expense on borrowings and bonds, interest costs and foreign exchange losses. Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

### (s) Operating lease payments

Payments made under operating leases are recognised in the consolidated statement of income on a straightline basis over the term of the lease. Lease incentives received are recognised in the consolidated statement of income as an integral part of the total lease expense.

### (t) Earnings per share

The Group presents basic and diluted earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders (after deducting any amounts appropriated to bonus and welfare funds for the accounting period) of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares.

### (u) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary and secondary formats for segment reporting are based on business segments and geographical segments, respectively.

### (v) Related parties

Parties are considered to be related to the Group if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Group and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

### (w) Share-based payments

Shares issued to employees at par value subscription price are recorded at their par value.

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Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 4. Segment reporting

The Group has five reportable segments, as described below, which are the Group's strategic businesses. The strategic businesses offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic businesses, the Board of Management of the Company or its subsidiaries reviews internal management reports on a periodic basis.

The Group holds the following business segments through separate subsidiary groups:

- · Food and beverage
- · MEATLife: breeding swine, animal protein and food manufacturing
- · Mining and processing
- Consumer retail
- · Others: financial services and others

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Notes to the consolidated financial statements for the year ended 31 December 2019 (continued) Masan Group Corporation and its subsidiaries

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Form B 09 - DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (a) Business segments

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

	Food and	beverage	MEATLife		Mining and	ocessing	Consumer ret	lini	Others		Total	
	2019 2018 VND VND WD Million	2018 VND million	2019 VND million	018 ND Ilion	2019 VND million	2018 VND million	2019 2 VND V million m	2018 VND nillion	2019 VND million	2018 VND million	2019 VND million	2018 VND million
Segment revenue	18,845,240	17,345,752	13,798,751	13,976,854	4,710,096	6,865,011		24	12		37,354,087	38,187,617
Segment gross margin	7,890,154	7,571,676	2,265,603	2,096,950	166'582	2.212.783	×	b.	20	£.	10,941,148	11,881,409
Segment results	3,209,262	2,720,425	330,157	182,733	626,056	879,607		4	2,164,742	1,895,025	6,330,217	5.677.790

Net unallocated income/(expenses)

Net profit

6,364,615 5,621,505

(56,285)

34,398



1.749 933.849 8,402 2,034,947 30,498,935 VND million 45,047 Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance) 63.518.749 1,059,864 64,578,613 25,147,636 5,351,299 VND million VND million 2,630,064 1/1/2019 2018 Total 31/12/2019 3,005 962,805 94,040,435 3,256,816 97,297,251 41,539,184 3,869,660 45,408,844 4,157,874 4,721 2,085,554 338 2019 VND million VND million VND million VND million ÷ 12.918.583 ł 1.749 8,402 45.047 1/1/2019 2018 Others 15,083,325 31/12/2019 3.005 338 4,721 2019 ÷ . ÷ ÷ 1/1/2019 2018 Consumer retail 31/12/2019 11,177,887 24,652,861 2019 VND million VND million 13,174,819 26.804.958 1,144,280 204,947 Mining and Processing 31/12/2019 1/1/2019 1.076,471 2018 31/12/2019 14,910,485 28,080,203 1,115,653 890,587 224,557 2019 VND million VND million 5,629,300 13,121,985 292,107 430,458 1,075,988 1/1/2019 2018 MEATLife 31/12/2019 7.207.140 371,612 440,189 15,004,817 2,117,084 2019 VND million VND million 10.673.223 6,343,517 477,605 598,560 298,444 1/1/2019 2018 Food and beverage 31/12/2019 298.059 11.219.229 8,243,672 598,289 1,150,203 2019 Unallocated depreciation Unallocated liabilities Capital expenditure Segment liabilities Unallocated capital Unallocated assets Segment assets Total liabilities Depreciation Amortisation Unallocated expenditure Total assets

Notes to the consolidated financial statements for the year ended 31 December 2019 (continued) Masan Group Corporation and its subsidiaries

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Form B 09 - DN/HN

amortisation

	Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)		In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers, which is located in Vietnam ("Domestic") or countries other than Vietnam ("Overseas"). Segment assets and capital expenditure are not presented since the location of assets and production is mostly in Vietnam.	Total	2018 2019 2018 VND million VND million VND million	6,314,824 37,354,087 38,187,617
2019 (continued)	- No. 202/2014/TT-BTC datea		ed on the geographical locat expenditure are not presented	Overseas	2019 201 VND million VND n	5,171,919 6,3
nded 31 December	ssued under Circular		gment revenue is bas nt assets and capital	estic	2018 VND million	31,872,793
Masan Group Corporation and its subsidiaries Notes to the consolidated financial statements for the year ended 31 December 2019 (continued)	0	its	on on the basis of geographical segments, se es other than Vietnam ("Overseas"). Segme	Domestic	2019 VND million	32,182,168
Masan Group Corpor Notes to the consolida		(b) Geographical segments	In presenting information ("Domestic") or countrie mostly in Vietnam.			Segment revenue

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 5. Business combination

On 31 December 2019, the Company received 83.7% of the total outstanding shares of VCM and issued options to receive 30.0% shares of a combined company to the sellers. The combined company will be a subsidiary of the Company, and the combined company will hold shares/capital contributions of and control both VCM and MCH. As a result of this transaction, the Company has a 58.6% economic interest in VCM and 60.0% economic interest in MCH.

The business combination had the following effect on the Group's assets and liabilities on the business combination date:

	Pre-business combination carrying amounts VND million	Fair value adjustments VND million	Recognised value on business combination VND million
Cash and cash equivalents	644,123	21	644,123
Accounts receivable - short-term	891,761	20	891,761
Inventories	3,721,679	*	3,721,679
Other current assets	451,590		451,590
Other long-term receivables	254,737	-	254,737
Tangible fixed assets - net	4,879,835	447,618	5,327,453
Intangible fixed assets - net	190,742	6,557,918	6,748,660
Construction in progress	624,069	8	624,069
Long-term prepaid expenses	2,410,417	-	2,410,417
Goodwill	1,476,708	(1,476,708)	
Accounts payable to suppliers	(3,355,584)		(3,355,584)
Accrued expenses	(1,479,933)		(1,479,933)
Short-term borrowings	(3,608,763)	÷	(3,608,763)
Other current liabilities	(418,496)		(418,496)
Long-term borrowings	(1,106,416)		(1,106,416)
Deferred tax liabilities		(1,208,695)	(1,208,695)
Non-controlling interests	(103,192)	(530,913)	(634,105)
Total net identifiable assets from business combination	5,473,277	3,789,220	9,262,497
Share of net assets from business combination			5,428,705
Goodwill on business combination (Note 15)			3,578,372
Total consideration			9,007,077
Fair value of the option			(8,987,556)
Transaction costs			(19,521)
Cash increase from business combination			644,123

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Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (b) Held-to-maturity investments

Held-to-maturity investments - short-term represented term deposits at banks with remaining terms to maturity of less than twelve months from the reporting date.

Held-to-maturity investments - long-term represented term deposits at banks with remaining terms to maturity of more than twelve months from the reporting date.

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		31	31/12/2019			1/1	1/1/2019	
	% of equity owned over charter capital	% of voting rights over charter capital	Carrying value at equity accounted VND million	Fair value VND million	% of equity owned over charter capital	% of voting rights over charter capital	Carrying value at equity accounted VND million	Fair value VND million
Vietnam Technological and Commercial Joint Stock Bank								
("Techcombank") (**)	20.0%	20.0%	15,083,325	17,697,967	20.0%	20.0%	12,918,583	19,426,445
Cholimex Food Joint Stock Company ("Cholimex")	32.8%	32.8%	249.392	(*)	32.8%	32.8%	249,392	(*)
Thuan Phat Packing Joint Stock Company ("Thuan Phat")	25.0%	25.0%		(*)	25.0%	25.0%		
Abattoir Long Binh Joint Stock Company ("Abattoir")	25.0%	25.0%		(*)	25.0%	25.0%		(*)
Dong Nai Producing Trading Services Joint Stock Company ("Donatraco")	21.3%	21.3%		€	21.3%	21.3%		(*)
Vissan Joint Stock Company ("Vissan")		24.9%	2,1	3	24.9%	24.9%	2,1	(*)
			17,492,653	(*)			15 328 811	(*)

Form B 09 – DN/HN 4 under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

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Notes to the consolidated financial statements for the year ended 31 December 2019 (commucu)

Form B 09 - DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Movements of investments in associates during the year were as follows:

	Techcombank VND million	Cholimex VND million	Thuan Phat VND million	Abattoir VND million	Donatraco VND million	VND million	Total NND million
Opening balance	12,918,583	249,392	7,893	6,752	10,701	2,135,490	15,328,811
Share in post-acquisition profib(loss) of associates during the year Dividends declared	2,164,742	7,978	(2,968)	457 (500)	2,111	10,090 (10,090)	2,182,410 (18,568)
Closing balance	15,083,325	249,392	4,925	6,709	12,812	2,135,490	17,492,653

The Group has not determined the fair values of the equity investments for disclosure in the consolidated financial statements because there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of the equity investments may differ from their carrying amounts. Đ

The fair values of investment in Techcombank as at 31 December 2019 and 1 January 2019 were determined by reference to the quoted prices at these respective dates on Ho Chi Minh City Stock Exchange. (\*\*) The Group has 20% direct equity holding and 1.5% economic interest in Techcombank that is subject to a forward sale agreement (1/1/2019: 21.5%). The forward transaction has not been completed and is subject to the terms of the agreement.

		Equity investments in other entities									
	Details of the Group's cost of equity investments in other entities were as follows:	equity investment	ts in other enti	ities were a	as follows:						
		% of equity owned	% of equity % of voting owned rights	31/12/2019 Cost VND million	9 Allowance for diminution in value VND million	Fair value VND million	% of equity % of voting owned rights	6 of voting rights	1/1/2019 Cost VND million	Allowance for diminution in value VND million	Fair value VND million
	Dinh Vu Petroleum Service Port Joint Stock Company (formerly known as PTSC Dinh Vu Port Company)	5.4%	5.4%	21,646	(8,442)	(*)	5.4%	5.4%	21,646	(8,442)	•
£	The Group has not determined the fair value of the equity investment for disclosure in the consolidated financial statements because there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair value of the equity investment may differ from its carrying amount. Movements of the allowance for diminution in the value of long-term financial investments during the year were as follows:	I the fair value of ing valuation tech differ from its car or diminution in t	the equity inv niques under 7 rying amount. the value of lo	vietnames. Vietnames. ng-term fii	r disclosure in the e Accounting Sta nancial investmer	e consolidate ndards or the nts during the	d financial sta Vietnamese / year were as	tements beca Accounting S follows:	ause there i System for	s currently no g enterprises. Th	uidance on e fair value
									2 VND	2019 VND million VN	2018 VND million
	Opening balance Increase in allowance during the year	he year							9	8,442	4,918 3,524
	Closing balance									8,442	8,442

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### Form B 09 - DN/HN

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(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (e) Transactions in subsidiaries for the year ended 31 December 2019 – transactions with noncontrolling interests

### (i) Transactions with non-controlling interests in MCH

In July 2019, MSC issued shares to certain employees under its employee share based payment plan after obtaining shareholders' approval at its Annual General Meeting, resulting in the following effects:

	VND million
Shares issued at par not subscribed by the Group, net of transaction costs Net assets diluted	213,453 (79,068)
Differences recorded in undistributed profits after tax	134,385
to receive 30.0% shares of a combined company to the sellers. The combined of the Company, and the combined company will hold shares/capital contribu- and MCH. As the result of this transaction, the Company's equity interest in N	l company will be a subsidiary tions of and control both VCM
of the Company, and the combined company will hold shares/capital contribu and MCH. As the result of this transaction, the Company's equity interest in N	l company will be a subsidiary tions of and control both VCM
to receive 30.0% shares of a combined company to the sellers. The combined of the Company, and the combined company will hold shares/capital contribution	l company will be a subsidiary tions of and control both VCM ICH has decreased from 85.7%

Differences recorded in undistributed profits after tax

### (ii) Transactions with non-controlling interests in MML

In March and July 2019, the Company acquired a total of 0.4% equity interests in MML for a total consideration of VND162,830 million. As a result of this transaction, the Company's equity interest in MML has increased from 80.8% to 81.2%, resulting in the following effects:

	VND million
Consideration paid Net assets acquired	(162,830) 20,278
The asses acquires	
Differences recorded in undistributed profits after tax	(142,552)

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(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

In July, August, September and October 2019, the Company sold a total of 1.9% equity interests in MML for a total consideration of VND212,130 million. As a result of this transaction, the Company's equity interest in MML has decreased from 81.2% to 79.3%, resulting in the following effects:

	VND million
Consideration received Net assets diluted	212,130 (107,842)
Differences recorded in undistributed profits after tax	104,288

In October and December 2019, MH, a subsidiary of the Company, acquired a total of 8% equity interests in MML for a total consideration of VND1,937,856 million. As a result of this transaction, the Company's equity interest in MML has increased from 79.3% to 87.3%, resulting in the following effects:

	VND million
Consideration paid Net assets acquired	(1,937,856) 457,932
Differences recorded in undistributed profits after tax	(1,479,924)

### (f) Significant transactions in subsidiaries in prior years

### Transaction with non-controlling interests in MCH

Pursuant to agreement between Singha Asia Holdings Pte. Ltd. ("Singha") and MCH, Singha has the right to pay a second subscription amount of USD450 million in exchange for an additional 10.7% equity interest in MCH. The second subscription amount has not been made as of the date of issuance of these consolidated financial statements.

### 8. Accounts receivable - short-term and long-term

As at 31 December 2019, a part of short-term receivables of an indirect subsidiary was pledged with banks as security for loans granted to that subsidiary (Note 19).

As at 31 December 2019, prepayments to suppliers of the Group amounting to VND809,608 million (1/1/2019: VND402,785 million) were related to construction in progress.

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Other receivables comprised of:

	31/12/2019 VND million	1/1/2019 VND million
Other short-term receivables		
Short-term deposits (*)	2,315,774	16,090
Accrued interest receivable from deposits and other loan investing activities	26,950	34,874
Advances	25,358	2,548
Services receivable	-	142,244
Others	386,259	92,307
	2,754,341	288,063
Other long-term receivables		
Long-term deposits	349,646	73,370
Others (**)	1,250,000	1,303,754
	1,599,646	1,377,124

(\*) Included in short-term deposits was VND2,000,000 million of deposits paid to third parties for the investments in business cooperation contracts.

(\*\*) Others represented receivables from State Treasury for the land compensation cost of the Nui Phao Mining Project at Ha Thuong Commune, Dai Tu District, Thai Nguyen Province. The amount could be netted off with annual land rental fee.

Movements of the allowance for doubtful debts during the year were as follows:

	2019 VND million	2018 VND million
Opening balance	106,135	116,647
Increase in allowance during the year	13,515	8,586
Allowance utilised during the year	(5,926)	(6,863)
Written back	(7,980)	(12,235)
Closing balance	105,744	106,135

### Form B 09 - DN/HN

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### 9. Inventories

	31/12	/2019	1/1/2	2019
	Cost VND million	Allowance VND million	Cost VND million	Allowance VND million
Goods in transit Raw materials Tools and supplies Work in progress Finished goods Merchandise inventories Goods on consignment	260,850 1,685,210 874,450 451,471 2,036,450 4,245,347 136,853	(14,260) (24,319) (30,231)	402,381 1,528,618 719,031 286,469 1,419,285 22,566 11,239	(20,788) (25,919) (9,691)
	9,690,631	(68,810)	4,389,589	(56,398)

As at 31 December 2019, certain inventories of the Group were pledged with banks as security for loans granted to subsidiaries (Note 19).

Movements of the allowance for inventories during the year were as follows:

	2019 VND million	2018 VND million
Opening balance Increase in allowance during the year Allowance utilised during the year Written back	56,398 72,439 (50,013) (10,014)	14,455 79,777 (34,600) (3,234)
Closing balance	68,810	56,398

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### 10. Tangible fixed assets

	Mining properties VND million	Buildings Leasehold and structures improvements VND million VND million	Leasehold improvements VND million	Office equipment VND million	Machinery and equipment VND million	Motor vehicles VND million	Total VND million
Cost							
Opening balance	5,026,292	8,402,718	90,493	148,333	18,140,112	98,708	31,906,656
Additions	69,635	43,583	178	3,232	21,033	3,762	141,423
Increases from business combination							
(Note 5)	ĩ	3,275,840	5	71,823	1,937,291	42,499	5,327,453
Transfers from construction in progress		1,760,436		43,810	1,242,839	26,171	3,073,256
Transfers to long-term prepaid expenses	19	(88)	53 	(63)	(361)	(59)	(571)
Disposals	аř.	(60, 100)	•	(161)	(126,951)	(14,436)	(155,278)
Written off	÷	(25,321)	(3,181)	(2,466)	(29,781)	1	(60,749)
Adjustment based on arbitration							
settlement (Note 36)	1	(90,599)	2	23	(893,563)	,	(984, 162)
Reclassifications	э́	158	2	ж.	(158)	×	
Closing balance	5,095,927	13,306,627	87,490	263,878	20,337,461	156,645	39,248,028

	(18	sued under Circ	ular No. 202/20	14/TT-BTC dat	(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)	014 of the Minis	Form B 09 – DIVIEN : Ministry of Finance)
	Mining properties VND million	Buildings Leasehold and structures improvements VND million VND million	Leasehold improvements VND million	Office equipment VND million	Machinery and equipment VND million	Motor vehicles VND million	Total VND million
Accumulated depreciation							
Onening halance	921.462	1.525.182	58.972	93.517	5.461.186	48,130	8,108,449
Charge for the year	205,869	506.778	12.967	18.276	1,326,863	17,806	2,088,559
Transfers to long-term prepaid expenses		(88)		(63)	(196)	Ξ	(348)
Disposals		(22.748)		(754)	(67	(13,674)	(104,572)
Written off	4	(1,373)	(3, 181)	(2,466)			(14.941)
Closing balance	1,127,331	2,007,751	68,758	108,510	6,712,536	52,261	10,077,147
Net book value							
Opening balance	4.104.830	6,877,536	31.521	54,816	12,678,926	50,578	23,798,207
Closing balance	3,968,596	11,298,876	18,732	155,368		104,384	29,170,881
Included in tangible fixed assets were assets costing VND1,742,379 million which were fully depreciated as of 31 December 2019 (1/1/2019: VND1,071,631 million), but are still in active use.	assets costing tive use.	VND1,742,379	) million which	ı were fully de	preciated as of	31 December 20	019 (1/1/2019:
The carrying amount of temporarily idle equipment in million).	luipment in tar	ngible fixed asse	ts amounted to <b>N</b>	/ND4,311 milli	tangible fixed assets amounted to VND4,311 million as of 31 December 2019 (1/1/2019: VND1,765	iber 2019 (1/1/20	19: VND1,765
As at 31 December 2019, tangible fixed assets with carrying value of VND3,602,299 million (1/1/2019: VND1,597,215 million) were pledged with banks as security for loans granted to the subsidiaries and VND10,976,925 million (1/1/2019: VND12,361,085 million) were pledged with banks as security for long-term bonds issued by a subsidiary (Note 19).	sets with carry aries and VNI ote 19).	ying value of VN 010,976,925 mil	ID3,602,299 mil lion (1/1/2019: <sup>1</sup>	lion (1/1/2019: VND12,361,08	VND1,597,215 m 5 million) were ple	illion) were pled edged with banks	ged with banks as security for

Notes to the consolidated financial statements for the year ended 31 December 2019 (continued) Masan Group Corporation and its subsidiaries

Form B 09 - DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Mineral water

## 11. Intangible fixed assets

	Brand Land use rights Software name VND million VND million	Software VND million	Brand name VND million	Customer relationships VND million	Mineral water resources VND million	Mining rights VND million	Mining rights Technology VND million VND million	exploitation rights VND million	Total VND million
Cost									
Opening balance	332.769	450.578	2,413,459	3.074.214	412,698	588,373	669,433	74,274	8,015,798
Additions		1,878	1,439		•			614	3,931
Increases from business combination									
(Note 5)	3,613,370	169,290	÷	2,966,000	e				6,748,660
Transfers from construction in progress	1	12,406	84 	X					12,406
Written off		(186)	ŝ	<i>1</i> .	x	8	*		(186)
Others		39.5	a.,	5.9	23	1		(2,766)	0
Closing balance	3,946,139	633,966	2,414,898	6,040,214	412,698	588,373	669,433	72,122	14,777,843
Accumulated amortisation									
Opening balance	56.074	207.542	762,690	858,626	73,398	127,569	506,526	17,816	2,610,241
Charge for the year	10,054	56,061	151,417	143,838	21,935	30,550	130,243	3,444	547,542
Written off		(183)	2	- 10 -	e e	8		F	(183)
Others	ST.	3	84		a		•	(575)	(575)
Closing balance	66,128	263,420	914,107	1,002,464	95,333	158,119	636,769	20,685	3,157,025
Net book value									
Opening balance	276,695	243,036	1,650,769	2,215,588	339,300	460,804	162,907	56,458	5,405,557
Closing balance	3,880,011	370,546	1,500,791	5,037,750	317,365	430,254	32,664	51,437	11,620,818

Included in intangible fixed assets were assets costing VND54,182 million which were fully amortised as of 31 December 2019 (1/1/2019: VND34,893 million). but are still in active use.

As at 31 December 2019, intangible fixed assets with carrying value of VND465,011 million (1/1/2019: VND498,533 million) were pledged with banks as security for long-term bonds issued by a subsidiary (Note 19).

### Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 12. Construction in progress

	2019 VND million	2018 VND million
Opening balance	2,171,342	1,838,001
Additions during the year	3,644,056	2,396,998
Increases from business combination (Note 5)	624,069	
Transfers to tangible fixed assets	(3,073,256)	(2,031,131)
Transfers to intangible fixed assets	(12,406)	(2,456)
Transfers to long-term prepaid expenses	(72,887)	(29,279)
Written off	(346)	(791)
Disposals	(1,600)	-
Closing balance	3,278,972	2,171,342

As at 31 December 2019, construction in progress with carrying value of VND1,829,165 million (1/1/2019: VND1,799,047 million) were pledged with banks as security for long-term loans and bonds of the Company's subsidiaries (Note 19).

During the year, trial-run expense, borrowing costs and amortisation of land use rights capitalised into construction in progress amounting to VND100,075 million, VND117,394 million and VND1,164 million, respectively (2018: VND5,915 million, VND748,358 million and VND1,130 million, respectively).

Notes to the consolidated financial statements for the year ended 31 December 2019 (continued) Masan Group Corporation and its subsidiaries

Form B 09 - DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 13. Long-term prepaid expenses

		100	Land	Printing	Goodwill	ः ः		
	Other mining costs VND million	Prepaid land costs VND million	compensation : costs VND million	compensation axles, tools and costs supplies VND million VND million	from equitisation VND million	Swine breeders VND million	Others VND million	Total VND million
Opening balance	1,428,326	458,075	1,031,623	65.095	21,941	27,697	101,293	3,164,050
Additions	175,641	4,556	1	35,045		67,202	661'69	351,643
Increases from business combination (Note 5)	c C	454,878	£	1,301,741	1	3)	653,798	2,410,417
Transfers from long-term receivables	59	4	49,060			13		49,060
Transfers from tangible fixed assets	÷	4		193	X		30	223
Transfers from construction in progress		3,871	+	52,237	ť	£	16,779	72,887
Transfers (to)/from short-term prepaid expenses		•	- 3	(349)	,		682	333
Amortisation for the year	(98,688)	(10.768)	(73,906)	(56,108)	(3,134)	(29,701)	(36,041)	(308,346)
Written off				(1,269)	•	(19,194)	(914)	(21,377)
Disposals	Ŧ	(85,825)		(13)	×			(85,838)
Reclassifications	C	(396)	- C	(2)	ć	c	398	×.
Currency translation differences			×	62	2			62
Closing balance	1,505,279	824,391	1,006,777	1,396,632	18,807	76,004	805,224	5,633,114

As at 31 December 2019, prepaid land costs, swine breeders and tools and supplies with carrying value of VND225,779 million (1/1/2019: VND88,754 million) were pledged with banks as security for loans granted to the Company's subsidiaries (Note 19).

### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 14. Deferred tax assets and liabilities

### (i) Recognised deferred tax assets and liabilities

	31/12/2019 VND million	1/1/2019 VND million
Deferred tax assets:		
Accrued expenses and provisions	185,051	234,274
Unrealised profits on intra-group transactions	23,707	20,933
Tax losses carried forward	30,527	38,380
Tangible fixed assets	1,358	1,674
Total deferred tax assets	240,643	295,261
Deferred tax liabilities:		
Tangible fixed assets	(678,218)	(639,785)
Intangible fixed assets	(1,773,297)	(711,661)
Unrealised losses on intra-group transactions	(3,900)	
Total deferred tax liabilities	(2,455,415)	(1,351,446)
Net deferred tax liabilities	(2,214,772)	(1,056,185)

### (ii) Movements of temporary differences during the year

	1/1/2019 VND million	from business combination (Note 5)	Recognised in consolidated statement of income VND million	31/12/2019
Accrued expenses and provisions	234,274		(49,223)	185,051
Unrealised profits on intra-group transactions	20,933		(1,126)	19,807
Tax losses carried forward	38,380		(7,853)	30,527
Tangible fixed assets	(638,111)	(76,708)	37,959	(676,860)
Intangible fixed assets	(711,661)	(1,131,987)	70,351	(1,773,297)
	(1,056,185)	(1,208,695)	50,108	(2,214,772)

### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 15. Goodwill

	VND million
Cost	
Opening balance Additions (Note 5)	1,115,851 3,578,372
Closing balance	4,694,223
Accumulated amortisation	
Opening balance Amortisation during the year	596,312 112,483
Closing balance	708,795
Net book value	
Opening balance Closing balance	519,539 3,985,428

### 16. Taxes

### (a) Taxes receivable from State Treasury

	31/12/2019 VND million	1/1/2019 VND millio
Corporate income tax	13,545	11,49
Other taxes	9,976	11,45
	23,521	22,95

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dated 22 December 2014 of the Ministry of Finance)

(b) Taxes payable to State Treasury

	31/12/2019 VND million	1/1/2019 VND million
Value added tax	149,782	92,151
Special consumption tax	21,366	12,206
Corporate income tax	463,143	272,640
Personal income tax	131,358	49,273
Import-export tax	125	623
Other taxes	4,230	2,968
	770,004	429,861

Movements of taxes payable to State Treasury during the year were as follows:

1/1/2019 VND million	from business combination VND million	Incurred VND million	Paid VND million	Net-off/ Reclassified VND million	31/12/2019 VND million
92,151	÷	4,085,252	(1,082,061)	(2,945,560)	149,782
12.206	2	207.047	(197,887)		21,366
	<u>_</u>	790,583	(600,760)	680	463,143
49,273	48,395	343,821	(310,131)		131,358
623	-	358,938	(359,436)		125
2,968	338	606,576	(605,372)	(280)	4,230
429,861	48,733	6,392,217	(3,155,647)	(2,945,160)	770,004
	VND million 92,151 12,206 272,640 49,273 623 2,968	I/1/2019 VND         business combination VND           million         VND           92,151         -           12,206         -           272,640         -           49,273         48,395           623         -           2,968         338	business           1/1/2019         combination         Incurred           VND         VND         WND           million         million         million           92,151         -         4,085,252           12,206         -         207,047           272,640         -         790,583           49,273         48,395         343,821           623         -         358,938           2,968         338         606,576	business           1/1/2019         combination VND         Incurred VND         Paid VND           visition         incurred WND         Paid VND           million         million         million           92,151         -         4,085,252         (1,082,061)           12,206         -         207,047         (197,887)           272,640         -         790,583         (600,760)           49,273         48,395         343,821         (310,131)           623         -         358,938         (359,436)           2,968         338         606,576         (605,372)	business         Net-off/           1/1/2019         combination         Incurred         Paid         Reclassified           VND         VND         VND         VND         WND         WND           million         million         million         million         million         million           92,151         -         4,085,252         (1,082,061)         (2,945,560)           12,206         -         207,047         (197,887)         -           272,640         -         790,583         (600,760)         680           49,273         48,395         343,821         (310,131)         -           623         -         358,938         (359,436)         -           2,968         338         606,576         (605,372)         (280)

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### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 17. Accrued expenses

	31/12/2019 VND million	1/1/2019 VND million
Accrual for construction work	989,525	110,873
Bonus and 13th month salary	585,768	420,873
Advertising and promotion expenses	493,501	699,938
Interest expense	466,583	423,557
Sales discounts and customer support fee	385,443	400,892
Logistic expense	273,755	121,386
Consultant fee	126,172	10,754
Purchases not yet received invoices	108,698	87,051
Natural resource taxes and fees	71,039	10,034
Exhibition and market expenses	35,839	57,612
Information and technology expenses	19,671	24,223
Others	554,508	423,857
	4,110,502	2,791,050

### 18. Other payables

	31/12/2019 VND million	1/1/2019 VND million
Short-term		
Trade union fees, social, health and unemployment insurance	44,769	11,927
Short-term deposits received	14,558	4,897
Dividends payable	32,495	29,123
Others	30,735	250,466
	122,557	296,413
Long-term		
Long-term deposits received	23,977	21,802
Others	156,962	2,002
	180,939	23,804

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(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 19. Borrowings and bonds

31/12/2019 VND million	1/1/2019 VND million
13,286,330	6,132,408
5,053,855	3,111,371
18,340,185	9,243,779
16,729,697	15,863,020
(5,053,855)	(3,111,371)
11,675,842	12,751,649
	VND million 13,286,330 5,053,855 18,340,185 16,729,697 (5,053,855)

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Notes to the consolidated financial statements for the year ended 31 December 2019 (continued) Masan Group Corporation and its subsidiaries

Form B 09 - DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(\*) Short-term borrowings and bonds

	1/1/2019	Increases from	Movements during the year	ng the year		31/12/2019
Val	Carrying amounts and amounts within repayment capacity VND million	business combination (Note 5) VND million	Additions VND million	Repayments VND million	Unrealised foreign exchange gains VND million	Carrying amounts and amounts within repayment capacity VND million
Short-term borrowings	6,132,408	3,575,757	27,324,045	(23,733,617)	(12,263)	13,286,330
Current portion of long-term borrowings and bonds	3,111,371	33,006	5,020,849	(3,111,371)	-	5,053,855
	9,243,779	3,608,763	32,344,894	(26,844,988)	(12,263)	18,340,185

### Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC

dated 22 December 2014 of the Ministry of Finance)

Terms and conditions of outstanding short-term borrowings were as follows:

	Currency	Annual interest rate	31/12/2019 VND million	1/1/2019 VND million
Secured bank loans	VND	5.5% - 9.6%	5,123,566	999,614
Secured bank loans	USD	3.3% - 6.3%	1,260,626	1,658,760
Unsecured bank loans	VND	4.3% - 6.5%	6,172,138	3,474,034
Unsecured loans from third parties	VND	9.0%	730,000	
			13,286,330	6,132,408

As at 31 December 2019 and 1 January 2019, the bank loans were secured by the following assets of the Group:

(i) 220 million shares of MSR (1/1/2019: 200 million shares);

(ii) a part of shares of Vinhomes Joint Stock Company (1/1/2019: nil);

(iii) a part of shares of Vincom Retail Joint Stock Company (1/1/2019: nil);

(iv) fixed assets with carrying value of VND770,931 million; and

(v) a part of inventories and short-term receivables of an indirect subsidiary.

### (\*\*) Long-term borrowings and bonds

	31/12/2019 VND million	1/1/2019 VND million
Long-term borrowings (a)	2,908,420	841,621
Straight bonds (b)	13,821,277	15,021,399
	16,729,697	15,863,020

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### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Terms and conditions of outstanding long-term borrowings and bonds were as follows:

	Currency	Annual interest rate	Year of maturity	31/12/2019 VND million	1/1/2019 VND million
a. Long-term borrowings Secured bank loans Unsecured loans from	VND	7.6% - 10.8%	2021 - 2027	2,608,420	841,621
third parties	VND	9.0%	2021	300,000	
				2,908,420	841,621
b. Straight bonds (including issuance costs)	VND	8.0% - 10.0%	2020 - 2024	13,821,277	15,021,399

### (a) Long-term borrowings

As at 31 December 2019, long-term borrowings of the Group were secured over certain fixed assets, certain construction in progress and long-term prepaid expenses with carrying value of VND2,831,368 million (1/1/2019: VND1,597,215 million) (Note 10), VND217,136 million (1/1/2019: VND401,870 million) (Note 12) and VND225,779 million (1/1/2019: VND88,754 million) (Note 13), respectively.

### (b) Straight bonds

The carrying amount of the bonds comprised the following:

VND million	1/1/2019 VND million
13,950,000 (128,723)	15,200,010 (178,611)
13,821,277	15,021,399
	13,950,000 (128,723)

- VND2,100 billion (1/1/2019: VND2,100 billion) bonds with a maturity of 10 years (2024) at an interest rate of 8.0% per annum in 10 years. The bonds were guaranteed by Credit Guarantee and Investment Facility and secured over 59.3 million shares (1/1/2019: 59.3 million shares) of MSC;
- (ii) VND1,300 billion (1/1/2019: VND1,300 billion) bonds with a maturity of 5 years (2021) at an interest rate of 7.0% per annum in the first year and 1.5% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured over 17.1 million shares (1/1/2019: 4.1 million shares) of ANCO and 24.64% share capital of MNS Feed (1/1/2019: nil);

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### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

- (iii) VND700 billion (1/1/2019: VND700 billion) bonds with a maturity of 5 years (2021) at an interest rate of 8.0% per annum in the first year and 3.0% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured over 14.4 million shares (1/1/2019: 14.4 million shares) of Proconco;
- (iv) VND3,600 billion (1/1/2019: VND5,600 billion) bonds with a maturity of 5 years (2020) at an interest rate of 8.0% per annum in the first year and 3.0% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured over certain fixed assets and construction in progress with total carrying value of VND13,053,965 million (1/1/2019: VND14,256,795 million) of indirect subsidiaries of the Company;
- (v) VND1,000 billion (1/1/2019: VND1,000 billion) bonds with a maturity of 2 years (2020) at an interest rate of 9.5% per annum. The bonds were secured over 103.3 million shares (1/1/2019: 93.8 million shares) of MSR;
- (vi) VND500 billion (1/1/2019: VND500 billion) bonds with a maturity of 5 years (2023) at an interest rate of 10.0% per annum in the first year and 3.25% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured over 51.6 million shares (1/1/2019: 47 million shares) of MSR;
- (vii) VND1,000 billion (1/1/2019: VND1,000 billion) bonds with a maturity of 3 years (2021) at an interest rate of 9.8% per annum in the first year and 3.2% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured over 104.7 million shares (1/1/2019: 95.2 million shares) of MSR. As at 31 December 2019, VND250 billion bonds (1/1/2019: nil) were owned by the Company and eliminated in the consolidated financial statements;
- (viii) VND1,500 billion (1/1/2019: VND1,500 billion) bonds with a maturity of 5 years (2023) at an interest rate of 10.0% per annum in the first year and 3.25% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured over 154.8 million shares (1/1/2019: 140.8 million shares) of MSR;
- (ix) VND500 billion (1/1/2019: nil) bonds with a maturity of 5 years (2024) at an interest rate of 10.2% per annum in the first year and 3.3% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured over 55.6 million shares (1/1/2019: nil) of MSR. As at 31 December 2019, these bonds were owned by the Company and eliminated in the consolidated financial statements;
- (x) VND300 billion (1/1/2019: nil) bonds with a maturity of 3 years (2022) at an interest rate of 10% per annum in the first year and 3.1% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured over 33.3 million shares (1/1/2019: nil) of MSR;
- (xi) VND200 billion (1/1/2019: nil) bonds with a maturity of 3 years (2022) at an interest rate of 10% per annum in the first year and 3.1% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured over 22.2 million shares (1/1/2019: nil) of MSR;

68

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### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

- (xii) VND500 billion (1/1/2019: nil) bonds with a maturity of 5 years (2024) at an interest rate of 10.2% per annum in the first year and 3.3% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured over 55.6 million shares (1/1/2019: nil) of MSR. As at 31 December 2019, these bonds were owned by the Company and eliminated in the consolidated financial statements;
- (xiii) VND100 billion (1/1/2019: nil) bonds with a maturity of 3 years (2022) at an interest rate of 10% per annum in the first year and 3.1% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured by a number of MSR's shares which will be finalised before 31 March 2020 (1/1/2019: nil);
- (xiv) VND190 billion (1/1/2019: nil) bonds with a maturity of 3 years (2022) at an interest rate of 10% per annum in the first year and 3.1% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured by a number of MSR's shares which will be finalised before 31 March 2020 (1/1/2019: nil);
- (xv) VND210 billion (1/1/2019: nil) bonds with a maturity of 3 years (2022) at an interest rate of 10% per annum in the first year and 3.1% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. The bonds were secured over 114.9 million shares (1/1/2019: nil) of MSR; and
- (xvi) VND1,500 billion (1/1/2019: nil) bonds with a maturity of 3 years (2022) at an interest rate of 10% per annum in the first year and 3.2% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. These bonds were unsecured.

As at 31 December 2019, the associates of the Group held VND216,617 million (1/1/2019: VND1,006,117 million) of the issued bonds.

During the year, the Group complied with the loan covenants on the above borrowings and bonds.

### 20. Provisions

31/12/2019 VND million	1/1/2019 VND million
430,392	466,446
99,122	26,218
43,930	47,527
573,444	540,191
	VND million 430,392 99,122 43,930

And a contract

### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Movements of provisions during the year were as follows:

	Mining rights fee VND million	Mine rehabilitation VND million	Severance allowance VND million	Total VND million
Opening balance	466,446	26,218	47,527	540,191
Provision made during the year	37,092	72,904	2,917	112,913
Provision used during the year	(3,511)		(4,826)	(8,337)
Provision written back during the year	(69,635)		(1,688)	(71,323)
Closing balance	430,392	99,122	43,930	573,444

Changes in owners' equity	ty								
	Share capital VND million	Foreign Share Capital Other Treasury exchange capital surplus capital shares differences VND million VND million VND million VND million	Other capital VND million	Treasury shares VND million	Foreign exchange differences VND million	Equity attributable to Undistributed equity holders profits after tax of the Company VND million VND million	Equity attributable to equity holders of the Company VND million	Non- controlling interests VND million	Total VND million
Balance as at 1 January 2018	11,573,740	6,855,539	(9,426,958) (6,518,087)	(6,518,087)	2,431	12,350,048	14,836,713	5,388,482	20,225,195
Issuance of new shares	57,755	(20)	•	i te		2	57,705	ţ.	57,705
Reissue of treasury shares	1	4,228,928		6.518.087	24		10,747,015	•	10,747,015
Transactions with NCI	23	+	2		19	(938,994)	(938,994)	(861,098)	(1,800,092)
Net profit for the year		,		2	×	4,916,497	4,916,497	705,008	5,621,505
Dividends declared by subsidiaries	2		•	a.	-	્વ		(774,097)	(774,097)
Currency translation differences		24			1.971		1,971	476	2,447
Others			ł	25		(134,163)	(134,163)	134,163	'
Balance as at 31 December 2018	11,631,495	11,631,495 11,084,417 (9,426,958)	(9,426,958)	1 <u>.</u> -	4,402	16,193,388	29,486,744	4,592,934	34,079,678

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51,888,407	9,108,291	42,780,116	28,558,952	11,033	(8,563,690)	11,084,357	11,689,464	Balance as at 31 December 2019
(8,520)	(342)	(8,178)	(8,178)		200	•	э) 	Others
8,192	1,561	6,631	•	6,631	80	955	e	Currency translation differences
			(863,268)	1	863,268		×	subsidiary
								Share dividend declared by a
(393,817)	(393, 817)	4			9		3	Dividends declared by subsidiaries
6,364,615	807,044	5,557,571	5,557,571	2	£."	10	C	Net profit for the year
4,467,897	4,467,897	Ł	1	20	80	25	×	Business combination (Note 5)
7,312,453	(366,986)	7,679,439	7,679,439	3	8			Transactions with NCI (Note 7)
57,909		57,909		2	9	(09)	57,969	Issuance of new shares
34,079,678	4,592,934	29,486,744	16,193,388	4,402	(9,426,958)	11,084,417	11,631,495	Balance as at 1 January 2019
Total VND million	Non- controlling interests VND million	Equity attributable to equity holders of the Company VND million	Undistributed profits after tax VND million	Foreign exchange differences VND million	Other capital VND million	Capital surplus VND million	Share capital VND million	

Form B 09 - DN/HN in 2014 of the Ministry of Einancel and CC hand PTT TTATT OCCO ON and Masan Group Corporation and its subsidiaries Notes to the consolidated financial statements for the year ended 31 December 2019 (continued) Cim and and have 5

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 22. Share capital and capital surplus

The Company's authorised and issued share capital comprises of:

	31/12/2	2019	1/1/20	19
	Number of shares	VND million	Number of shares	VND million
Authorised share capital	1,168,946,447	11,689,464	1,163,149,548	11,631,495
Issued share capital Ordinary shares	1,168,946,447	11,689,464	1,163,149,548	11,631,495
Capital surplus	-	11,084,357		11,084,417

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

In 2018, the Company signed an agreement to grant SK Investment Vina I Pte. Ltd. ("SK"), a shareholder, a put option. In the event that the Company and SK fail to materialise the value creation and synergies from this partnership or disagree on the strategic directions of the Company, SK will have an irrevocable option to request the Company or its nominee to purchase all the Company's 109,899,932 shares acquired on 2 October 2018 ("the Closing Date") at the amount equal to VND100,000 per share less the aggregate dividends and distributions paid by the Company, subject to customary adjustments from dilutive events. This option shall be exercisable after the 5<sup>th</sup> year from the Closing Date and remain exercisable until the 6<sup>th</sup> year from the Closing Date. It can only be exercised once with respect to all above shares and will lapse if SK sells any of them.

### Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC

dated 22 December 2014 of the Ministry of Finance)

Movements of share capital during the year were as follows:

	201	9	2018	3
	Number of shares	VND million	Number of shares	VND million
Balance at beginning of the				
year	1,163,149,548	11,631,495	1,157,373,974	11,573,740
Issuance of new shares at par				
for cash	5,796,899	57,969	5,775,574	57,755
Balance at end of the year	1,168,946,447	11,689,464	1,163,149,548	11,631,495

### 23. Share-based payment

The Group has an employee share-based payment plans to award shares based on the assessment of the performance of employees. The future issuance of shares under the plan has to be approved by the shareholders at Annual General Meeting.

In June 2019, the Company issued 5,796,899 shares to employees at par for cash.

### 24. Off balance sheet items

### (a) Lease commitments (when the Group is the lessee)

The future minimum lease payments under non-cancellable operating leases were as follows:

	31/12/2019 VND million	1/1/2019 VND million
Within 1 year	1,770,763	158,303
Within 2 to 5 years	4,944,618	136,125
More than 5 years	3,382,643	179,760
	10,098,024	474,188

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### (b) Lease receivables (when the Group is the lessor)

The future minimum lease receivables under non-cancellable operating leases were as follows:

	31/12/2019 VND million	1/1/2019 VND million
Within 1 year	55,737	(e)
Within 2 to 5 years	105,416	250
	161,153	12

### (c) Capital expenditure

As at reporting date, the following outstanding capital commitments have been approved but not provided for in the consolidated balance sheet:

	31/12/2019 VND million	1/1/2019 VND million
Approved and contracted Approved but not contracted	975,182 1,062,454	1,797,246 1,299,287
	2,037,636	3,096,533

### (d) Foreign currencies

31/12	2019	1/1/2	2019
Original currency	VND million equivalent	Original currency	VND million equivalent
33,100,265	764,947	11,209,880	260,861
2 - C - E		314	9
70		334	5
64,860,758	48,775	83,683,037	58,076
	813,722		318,951
	Original currency 33,100,265	currency         equivalent           33,100,265         764,947           64,860,758         48,775	Original currency         VND million equivalent         Original currency           33,100,265         764,947         11,209,880           314         314           64,860,758         48,775         83,683,037



### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (e) Final sales pricing adjustment

As disclosed in Note 3(q), a subsidiary of the Company had the following commitments under sales contract to adjust the sales price of its product sold based on future quoted market price at the London Metal Bulletin ("LMB") at the agreed final pricing date. The revenue on provisionally priced sales is initially recognised based on the estimated fair value of the total consideration receivable at the date of transaction. Revenue will be adjusted at the final pricing date subsequent to the year end. Such adjustments are treated as changes in estimates due to the absence of a mechanism to reliably estimate future LMB quoted prices at the date of transaction.

Total revenue for the year ended 31 December 2019 that have been recognised on a provisional basis is VND301 billion (2018: VND384 billion).

### 25. Revenue from sale of goods

Total revenue represents the gross invoiced value of goods sold exclusive of value added tax.

Net revenue comprised of:

	2019 VND million	2018 VND million
Total revenue		
<ul> <li>Sales of finished goods and others</li> </ul>	38,818,747	39,378,747
Less revenue deductions		
<ul> <li>Sales discounts</li> </ul>	1,408,827	1,144,682
<ul> <li>Sales returns</li> </ul>	55,833	46,448
	1,464,660	1,191,130
	37,354,087	38,187,617

### 26. Cost of sales

	2019 VND million	2018 VND million
Total cost of sales		
<ul> <li>Finished goods sold and other sales</li> </ul>	26,350,514	26,229,665
<ul> <li>Allowance for inventories</li> </ul>	62,425	76,543
	26,412,939	26,306,208

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 27. Financial income

	2019 VND million	2018 VND million
Interest income from:		
<ul> <li>Deposits</li> </ul>	244,110	313,391
<ul> <li>Other loan investing activities</li> </ul>	41,185	11,173
Settlement of past interest expense from the arbitration settlement		
(Note 36)	809,725	
Foreign exchange gains	91,520	65,835
Gain from deemed disposal on dilution in an associate and others	1,643	1,511,394
	1,188,183	1,901,793

### 28. Financial expenses

	2019 VND million	2018 VND million
Interest expense on loans/bonds from:		
<ul> <li>Banks</li> </ul>	953,398	383,009
<ul> <li>Bondholders and others</li> </ul>	912,617	2,284,522
Bond issuance costs	144,960	220,837
Foreign exchange losses	61,118	91,752
Others	128,469	110,794
	2,200,562	3,090,914

### 29. Selling expenses

	2019 VND million	2018 VND million
Promotion and advertising expenses	2,004,770	2,414,846
Logistic expense	833,357	803,314
Staff costs	653,505	607,162
Exhibition expense	170,318	162,304
Outside services	48,590	39,234
Others	284,355	287,393
	3,994,895	4,314,253

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### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 30. General and administration expenses

	2019 VND million	2018 VND million
Staff costs	780,621	765,809
Amortisation of fair value uplift of fixed assets arising in		
business combination	507,265	513,827
Amortisation of goodwill	112,483	112,482
Depreciation and amortisation	101,591	97,430
Research and development expenses	26,878	15,437
System lease line and IT services	73,065	89,089
Office rental	89,169	79,298
Outside services	121,525	95,886
Others	290,811	246,130
	2,103,408	2,015,388

### 31. Other income

	2019 VND million	2018 VND million
Income from arbitration settlement (Note 36) Others	1,212,835 112,515	14,708
	1,325,350	14,708

### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### 32. Income tax

### (a) Recognised in the consolidated statement of income

	2019 VND million	2018 VND million
Current tax expense		
Current year	854,707	726,873
Over provision in prior years	(64,124)	(181)
	790,583	726,692
Deferred tax benefit Origination and reversal of temporary differences	(51,794)	(104,373)
Write down of deferred tax recognised	1,686	(101)0107
	(50,108)	(104,373)
Income tax expense	740,475	622,319

### (b) Reconciliation of effective tax rate

2019		2018	
%	VND million	%	VND million
100.0%	7,105,090	100.0%	6,243,824
20.0%	1,421,018	20.0%	1,248,765
(6.1%)	(432,624)	(7.7%)	(483,689)
(1.0%)	(74,277)	(3.2%)	(197,822)
1.0%	78,498	0.6%	36,319
(6,1%)	(436,482)	(6.1%)	(382,868)
3.8%	270,940	6.5%	406,446
(0.9%)	(64,124)		(181)
(0.3%)	(24,160)	(0.1%)	(4,651)
	1,686		•
10.4%	740,475	10.0%	622,319
	% 100.0% 20.0% (6.1%) (1.0%) 1.0% (6.1%) 3.8% (0.9%) (0.3%) -	%         VND million           100.0%         7,105,090           20.0%         1,421,018           (6.1%)         (432,624)           (1.0%)         (74,277)           1.0%         78,498           (6.1%)         (436,482)           3.8%         270,940           (0.9%)         (64,124)           (0.3%)         (24,160)           -         1,686	%         VND million         %           100.0%         7,105,090         100.0%           20.0%         1,421,018         20.0%           (6.1%)         (432,624)         (7.7%)           (1.0%)         (74,277)         (3.2%)           1.0%         78,498         0.6%           (6.1%)         (436,482)         (6.1%)           3.8%         270,940         6.5%           (0.9%)         (64,124)         -           (0.3%)         (24,160)         (0.1%)           -         1,686         -

79

Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (c) Applicable tax rates

Under the prevailing corporate income tax law, the Company has an obligation to pay corporate income tax to the government at corporate income tax rate of 20%.

The Company's subsidiaries enjoy various tax incentives which provide some subsidiaries with further tax exemptions and reductions.

### (d) Tax contingencies

The taxation laws and their application in Vietnam are subject to interpretation and change over time as well as from one tax office to another. The final tax position may be subject to review and investigation by a number of authorities, who are enabled by law to impose severe fines, penalties and interest charges. These facts may create tax risks in Vietnam that are substantially more significant than in other countries. Management believes that it has adequately provided for tax liabilities based on its interpretation of tax legislation, including on transfer pricing requirements and computation of corporate income tax. However, the relevant authorities may have differing interpretations and the effects could be significant.

### 33. Significant transactions with related parties

In addition to related party balances disclosed in other notes to these consolidated financial statements, the Group had the following significant transactions with related parties in accordance with Vietnamese Accounting Standards during the year:

Related party	Nature of transaction	2019 VND million	2018 VND million
Associates			
Vietnam Technological	Loans received	1,367,341	1,651,044
and Commercial Joint	Loans repaid	1,498,588	1,406,719
Stock Bank and its	Bonds issued (acting as an agent) (*)	3,500,000	3,800,000
subsidiaries	Bonds repurchased (acting as an agent)	3,000,000	885,204
	Purchases of trading securities	2,004,711	2,016,734
	Sales of trading securities	754,711	504,274
	Interest expense	95,527	122,123
Other related parties			
Key management personnel	Remuneration to key management		
	personnel	151,832	148,983
A member of a subsidiary's	Sales of goods to a related party of this		
Members' Council	member	· · · ·	720,924
	Purchase goods from a related party of		
	this member (**)	725,042	20

80

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### Form B 09 – DN/HN (Issued under Circular No. 202/2014/TT-BTC

dated 22 December 2014 of the Ministry of Finance)

As at and for the year ended 31 December 2019, the Company and its subsidiaries have current and term deposit accounts at and agency transactions with Vietnam Technological and Commercial Joint Stock Bank and its subsidiaries at normal trading terms.

- (\*) The bonds are listed and sold to a broader set of investors pursuant to an arrangement agreement.
- (\*\*) In 2018, NPM, a subsidiary, has sold goods to a related party of a member of its Members' Council and subsequently in 2019, NPM has purchased such goods from such related party. The transaction was approved by the Members' Council of NPM on 25 March 2019.

### 34. Earnings per share

### (a) Basic earnings per share

The calculation of basic earnings per share for the year ended 31 December 2019 was based on the net profit attributable to ordinary shareholders of VND5,557,571 million (2018: VND4,916,497 million) of the Company and a weighted average number of ordinary shares outstanding of 1,166,167,112 shares during the year (2018: 1,077,880,214 shares), calculated as follows:

### (i) Net profit attributable to ordinary shareholders

	2019 VND million	2018 VND million
Net profit attributable to ordinary shareholders	5,557,571	4,916,497
Weighted average number of ordinary shares	2019	2018
Issued ordinary shares at the beginning of the year Effect of charge issued for each	1,163,149,548	1,047,474,042 3,006,463
Effect of treasury shares reissued		27,399,709
Weighted average number of ordinary shares during the year	1,166,167,112	1,077,880,214
	Weighted average number of ordinary shares Issued ordinary shares at the beginning of the year Effect of shares issued for cash Effect of treasury shares reissued	VND million         Net profit attributable to ordinary shareholders       5,557,571         Weighted average number of ordinary shares       2019         Issued ordinary shares at the beginning of the year       1,163,149,548         Effect of shares issued for cash       3,017,564         Effect of treasury shares reissued       -

### (b) Diluted earnings per share

The Company has no dilutive potential ordinary shares.

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### 35. Non-cash investing activities

	2019 VND million	2018 VND million
Cost of construction not yet paid	447,364	412,138
Depreciation and amortisation capitalised into construction in progress		1,389

### 36. Other disclosures

### (i) Claims against Jacobs E&C Australia PTY Limited ("Jacobs")

On 28 March 2019, a panel of three arbitrators appointed by the Singapore International Arbitration Center (the "Arbitral Tribunal") has awarded NPM, a subsidiary of the Company, a partial final award as compensation for E&C Australia Pty Ltd ("Jacobs")'s conduct ("Partial Final Award"). The case concerns the circumstances of the entry into and the performance of an engineering and procurement services agreement which was executed by NPM and Jacobs in 2011 for engineering, procurement and construction management of NPM's mineral processing plant in Thai Nguyen Province, Vietnam.

In addition to the Partial Final Award, the Arbitral Tribunal also had claims before it in relation to interest and cost.

In August 2019, NPM and Jacobs settled the international arbitration case for USD130 million. Jacobs paid to NPM in September 2019. As part of the settlement, NPM has unconditionally waived its right to the Partial Final Award and all claims and actions in relation to the international arbitration case.

The compensation received by NPM had been treated in accordance with the nature of the compensation as follows:

- reduction of fixed assets costs (due to over payments for over claims of construction related costs or other construction or rectification costs that should not be incurred in the first place);
- financial income; and
- other income.

### (ii) Agreement to acquire the tungsten business

On 17 September 2019, MTC signed an agreement to acquire the tungsten business of H.C Starck Group GmbH ("HCS"). HCS is a leading manufacturer of high-tech tungsten metal powders and carbides (midstream tungsten products) with global operation and modern automated manufacturing processes. The agreement is undergoing certain regulatory approvals and the acquisition shall be executed once the legal procedures are completed.

### 37. Post balance sheet events

Subsequent to year end, MCH, a subsidiary of the Company, acquired 0.32% equity interests in MSC for a total consideration of VND162,964 million. As a result of this transaction, the Company's equity interest in MSC has increased from 56.8% to 57.0%.

### Form B 09 - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Subsequent to year end, MH, a subsidiary of the Company, acquired 1.2% equity interests in MML for a total consideration of VND300,002 million. As a result of this transaction, the Company's equity interest in MML has increased from 87.3% to 88.5%.

Subsequent to year end, HPC, a subsidiary indirectly owned by the Company, successfully acquired 11,703,630 shares (equivalents to 52.25% equity interests) of Net Detergent Joint Stock Company ("NET") which is one of the local home care manufacturers. Such transaction resulted in NET became a subsidiary indirectly owned by the Company.

Subsequent to year end, the Company issued VND3,000 billion bonds with a maturity of 3 years at an interest rate of 9.3% per annum in the first year and 2.5% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods.

There has been no other significant event occurring after the balance sheet date which would require adjustments or disclosures to be made in the consolidated financial statements.

20 March 2020

Approved b

CÔNG TY CỔ PHẨN Tập đoàn

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