

Masan Group Corporation

Separate Financial Statements for the year ended 31 December 2016



Masan Group Corporation Corporate Information

Business Registration Certificate No.

0303576603

23 February 2017

The Company's Business Registration Certificate has been amended several times, the most recent of which is dated 23 February 2017. The Certificate and its amendments were issued by the Department of Planning and Investment of Ho Chi Minh City. The initial Business Registration Certificate No. 4103002877 was dated 18 November 2004.

Board of Directors

Dr Nguyen Dang Quang

Mr Ho Hung Anh

Chairman

Vice Chairman

Mr Ho Hung Anh

Member

(to 16 March 2016)

(from 17 March 2016)

Ms Nguyen Hoang Yen Mr Nguyen Thieu Nam

Mr Lars Kjaer

Member Member

Member Member

Mr Dominic Edward Salter Price

Board of Management

Dr Nguyen Dang Quang

Mr Nguyen Thieu Nam Mr Michael Hung Nguyen

Mr Seokhee Won

Mr Le Trung Thanh

Mr Nguyen Anh Nguyen

Chief Executive Officer

Deputy Chief Executive Officer Deputy Chief Executive Officer Deputy Chief Executive Officer

Deputy Chief Executive Officer

(from 15 August 2016)

Deputy Chief Executive Officer

(from 15 February 2017)

Legal representative

Dr Nguyen Dang Quang

Chairman

Chief Executive Officer

Registered Office

Suite 802, 8th Floor, Central Plaza

17 Le Duan Street

Ben Nghe Ward, District 1

Ho Chi Minh City

Vietnam

Auditor

KPMG Limited

Vietnam

STATEMENT OF THE BOARD OF MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE SEPARATE FINANCIAL STATEMENTS

The Board of Management of Masan Group Corporation ("the Company") presents this statement and the accompanying separate financial statements of the Company for the year ended 31 December 2016.

The Board of Management is responsible for the preparation and fair presentation of the separate financial statements as at and for the year ended 31 December 2016 in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In preparing those separate financial statements, the Board of Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the separate financial statements; and
- prepare the separate financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Board of Management is also responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and to ensure that the accounting records comply with the requirements of Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Board of Management confirms that they have complied with the above requirements in preparing these separate financial statements.

APPROVAL OF THE SEPARATE FINANCIAL STATEMENTS

We do hereby approve the accompanying separate financial statements of the Company as at and for the year ended 31 December 2016, which were prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

On behalf of the Board of Management

Dr Nguyen Dang Quang Chairman

Chief Executive Officer
Ho Chi Minh City, Vietnam

15 March 2017



KPMG Limited Branch 10th Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84-8 3821 9266 | kpmg.com.vn

INDEPENDENT AUDITOR'S REPORT

To the Shareholders Masan Group Corporation

We have audited the accompanying separate financial statements of Masan Group Corporation ("the Company"), which comprise the separate balance sheet as at 31 December 2016, the separate statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 15 March 2017, as set out on pages 5 to 33.

Board of Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these separate financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Auditor's Opinion

In our opinion, the separate financial statements give a true and fair view, in all material respects, of the separate financial position of Masan Group Corporation as at 31 December 2016 and of its separate results of operations and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Audit Report No.: 16-01-467 (a)

Nguyen Thanh Nghi

Practicing Auditor Registration Certificate No. 0304-2013-007-1 Deputy General Director

Ho Chi Minh City, 15 March 2017

Chong Kwang Puay

Practicing Auditor Registration Certificate No. 0864-2013-007-1

Masan Group Corporation Separate balance sheet as at 31 December 2016

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2016 VND	1/1/2016 VND
ASSETS				
Current assets $(100 = 110 + 120 + 130 + 150)$	100		5,254,289,534,192	1,779,993,010,215
Cash and cash equivalents	110	4	499,923,209,801	1,103,658,575,525
Cash Cash equivalents	111 112		134,823,209,801 365,100,000,000	17,768,813,552 1,085,889,761,973
Short-term financial investments	120		37,932,950,000	287,890,485,000
Held-to-maturity investments	123	5(a)	37,932,950,000	287,890,485,000
Accounts receivable – short-term	130	6	4,705,405,931,792	316,522,596,128
Accounts receivable from customers	131		19,698,240,000	19,420,800,000
Prepayments to suppliers	132		1,226,790,600	139,930,901,584
Receivable on short-term lending loans	135		1,962,320,000,000	-
Other short-term receivables	136		2,722,160,901,192	157,170,894,544
Other current assets	150		11,027,442,599	71,921,353,562
Short-term prepaid expenses	151		1,011,994,471	973,996,889
Deductible value added tax	152		-	52,859,409,593
Taxes receivable from State Treasury	153	7	10,015,448,128	18,087,947,080
Long-term assets $(200 = 210 + 220 + 250 + 260)$	200		20,875,899,754,066	22,431,116,058,082
Accounts receivable - long-term	210	6	3,694,504,018,829	7,908,358,080,359
Receivable on long-term lending loans	215		2,346,000,000,000	4,773,374,085,011
Other long-term receivables	216		1,348,504,018,829	3,134,983,995,348
Fixed assets	220		6,782,520,178	3,625,647,326
Tangible fixed assets	221	8	6,152,084,765	2,428,670,372
Cost	222		<i>27,314,079,378</i>	20,898,895,563
Accumulated depreciation	223		(21,161,994,613)	(18,470,225,191)
Intangible fixed assets	227	9	630,435,413	1,196,976,954
Cost	228		4,614,742,903	4,532,362,903
Accumulated amortisation	229		(3,984,307,490)	(3,335,385,949)
Long-term financial investments	250		17,083,953,273,720	14,515,337,397,675
Investments in subsidiaries	251	5(b)	9,094,721,033,823	6,526,105,157,778
Investment in an associate	252	5(c)	7,989,232,239,897	7,989,232,239,897
Other long-term assets	260		90,659,941,339	3,794,932,722
Long-term prepaid expenses	261	10	90,659,941,339	3,794,932,722
TOTAL ASSETS $(270 = 100 + 200)$	270		26,130,189,288,258	24,211,109,068,297

Masan Group Corporation Separate balance sheet as at 31 December 2016 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	31/12/2016 VND	1/1/2016 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		10,106,061,781,218	7,093,306,209,692
Current liabilities	310		2,987,515,114,551	3,104,583,987,472
Accounts payable to suppliers	311		44,119,405	240,310,312
Accrued expenses	315	11	105,053,954,032	147,890,913,996
Other short-term payables	319	12	2,314,457,041,114	111,611,263,164
Short-term borrowings	320	13	567,960,000,000	2,844,841,500,000
T	220			
Long-term liabilities	330	on to consult	7,118,546,666,667	3,988,722,222,220
Long-term borrowings and bonds	338	13	7,118,546,666,667	3,988,722,222,220
EQUITY $(400 = 410)$	400		16,024,127,507,040	17,117,802,858,605
Owners' equity	410	14	16,024,127,507,040	17,117,802,858,605
Share capital	411	15	7,680,756,740,000	7,467,178,610,000
- Shares with voting rights	411a		7,680,756,740,000	7,467,178,610,000
Capital surplus	412	15	10,649,796,345,096	9,631,106,345,096
Other capital	414	17	(1,695,338,182,568)	(1,488,971,806,985)
Treasury shares	415	15	(641,110,498,916)	-
Undistributed profits after tax	421		30,023,103,428	1,508,489,710,494
- Undistributed profits brought forward	421a		13,831,519,301	2,030,844,864,421
- Net profit/(loss) for the current year	421b		16,191,584,127	(522,355,153,927)
TOTAL RESOURCES $(440 = 300 + 400)$	440		26,130,189,288,258	24,211,109,068,297

15 March 2017

Michael Hung Nguyen

Deputy Chief Executive Officer

Chief Financial Officer

Prepared by:

Doan Thi My Duyen Chief Accountant Approved by:

CÔNG TY CỔ PHẨM TẬP ĐOÁN MASAN

> Dr Nguyen Dang Quang Chairman

Chief Executive Officer

Masan Group Corporation

Separate statement of income for the year ended 31 December 2016

Form B 02 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2016 VND	2015 VND
Financial income	21	20	1,861,035,493,591	678,579,992,280
Financial expenses	22	21	670,689,135,928	626,778,867,195
In which: Interest expense	23		613,355,184,493	623,114,710,033
General and administration expenses	26	22	388,854,380,252	583,219,079,380
Net operating profit/(loss) (30 = 21 - 22 - 26)	30	-	801,491,977,411	(531,417,954,295)
Other income	31		122,230	9,113,127,889
Other expenses	32		3,434,314,707	50,327,521
Results of other activities (40 = 31 - 32)	40	-	(3,434,192,477)	9,062,800,368
Accounting profit/(loss) before tax $(50 = 30 + 40)$	50	-	798,057,784,934	(522,355,153,927)
Income tax expense – current	51	23	-	
Income tax expense – deferred	52	23		
Net profit/(loss) after tax $(60 = 50 - 51 - 52)$	60	_	798,057,784,934	(522,355,153,927)
		_		

15 March 2017

Prepared by:

Doan Thi My Duyen Chief Accountant Michael Hung Nguyen
Deputy Chief Executive Officer

Chief Financial Officer

Approved by:

CÔNG TY CỔ PHẨN TẬP ĐOÀN

Dr Nguyen Dang Quang

1.P HO Chairman

Chief Executive Officer

Masan Group Corporation Separate statement of cash flows for the year ended 31 December 2016 (Indirect method)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2016 VND	2015 VND
CASH FLOWS FROM OPERATING ACTI	VITIE	S		
Accounting profit/(loss) before tax Adjustments for	01		798,057,784,934	(522,355,153,927)
Depreciation and amortisation Exchange (gains)/losses arising from revaluation of monetary items denominated	02		3,340,690,963	5,957,221,659
in foreign currencies	04		(278,814,602)	780,094,760
Profits from investing activities	05		(1,840,422,995,034)	(676,757,915,167)
Interest expense	06		613,355,184,493	623,114,710,033
Operating loss before changes in working capital	08	•	(425,948,149,246)	(569,261,042,642)
Decrease in receivables and other assets (Decrease)/increase in payables and other	9		250,823,335,495	537,161,585,951
liabilities	11		(18,325,934,938)	1,577,028,780
Decrease in prepaid expenses	12		47,184,453,664	2,637,449,362
			(146,266,295,025)	(27,884,978,549)
Interest paid	14		(715,705,565,165)	(687,169,417,503)
Net cash flows from operating activities	20		(861,971,860,190)	(715,054,396,052)
CASH FLOWS FROM INVESTING ACTIV	VITIES			
Payments for additions to fixed assets and				
other long-term assets Payments for granting loans and term	21		(6,497,563,815)	(139,548,646)
deposits at banks Receipts from collecting loans and term	23		(3,497,290,950,000)	(1,341,586,111,883)
deposits	24		4,436,302,570,011	766,182,706,884
Payments for investments	25		(2,800,000,000,000)	(4,638,251,277,778)
Proceeds from disposals of investments	26		211,050,440,000	3,978,334,584,495
Receipts of interest	27		672,971,873,031	851,005,670,172
Net cash flows from investing activities	30		(983,463,630,773)	(384,453,976,756)

Masan Group Corporation Separate statement of cash flows for the year ended 31 December 2016 (Indirect method – continued)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2016 VND	2015 VND
CASH FLOWS FROM FINANCING ACTI	VITIES	S		
Proceeds from issuance of new shares Payments for repurchases of equity	31		1,232,268,130,000	109,039,173,000
instruments and treasury shares	32		(908,037,879,363)	-
Proceeds from borrowings	33		7,194,350,000,000	4,819,000,000,000
Payments to settle borrowings	34		(6,276,881,500,000)	(3,242,118,500,000)
Net cash flows from financing activities	40		1,241,698,750,637	1,685,920,673,000
Net cash flows during the year $(50 = 20 + 30 + 40)$	50		(603,736,740,326)	586,412,300,192
Cash and cash equivalents at beginning of the year	60		1,103,658,575,525	517,250,405,093
Effect of exchange rate fluctuations on cash and cash equivalents	61		1,374,602	(4,129,760)
Cash and cash equivalents at end of the year $(70 = 50 + 60 + 61)$	70	4	499,923,209,801	1,103,658,575,525

15 March 2017

Prepared by:

Doan Thi My Duyen Chief Accountant

Michael Hung Nguyen
Deputy Chief Executive Officer

Chief Financial Officer

Approved by:

CÔNG TY CỔ PHẨN TẬP ĐOÀN

0357660

Dr Nguyen Dang Quang

Chief Executive Officer

Masan Group Corporation

Notes to the separate financial statements for the year ended 31 December 2016

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying separate financial statements.

1. Reporting entity

(a) Ownership structure

Masan Group Corporation ("the Company") is a joint stock company incorporated in Vietnam.

(b) Principal activity

The principal activity of the Company is investment holding.

(c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

(d) Company structure

As at 31 December 2016, the Company had 29 employees (1/1/2016: 32 employees).

2. Basis of preparation

(a) Statement of compliance

These financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. The Company prepares and issues its consolidated financial statements separately. For a comprehensive understanding of the Company's consolidated financial position, its consolidated results of operations and its consolidated cash flows, these separate financial statements should be read in conjunction with the consolidated financial statements.

(b) Basis of measurement

The separate financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

Form B 09 - DN

(Issued under Circular No. 200/2014/IT-BTC dated 22 December 2014 of the Ministry of Finance)

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statements presentation purposes.

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these separate financial statements.

(a) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the rates at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the separate statement of income.

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

(c) Investments

(i) Held-to-maturity investments

Held-to-maturity investments are those that the Company's management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks. These investments are stated at costs less allowance for doubtful debts.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(ii) Investments in subsidiaries and associates

For the purpose of these separate financial statements, investments in subsidiaries and associates are initially recognised at cost which includes purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

(d) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

(e) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the separate statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

leasehold improvements
 office equipment
 5 years
 3 - 5 years

Masan Group Corporation

Notes to the separate financial statements for the year ended 31 December 2016 (continued)

Form **B** 09 - **DN**

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(f) Intangible fixed assets

Software

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over a period ranging from 2 to 5 years.

(g) Long-term prepaid expenses

(i) Tools and supplies

Tools and supplies include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and supplies are amortised on a straight-line basis over a period ranging from 2 to 3 years.

(ii) Consulting service fee

Consulting service fee is amortised on a straight-line basis over 3 years.

(h) Trade and other payables

Accounts payable to suppliers and other payables are stated at their costs.

(i) Bonds issued

Straight bonds

At initial recognition, straight bonds are measured at cost which comprises proceeds from issuance net of issuance costs. Any discount, premium or issuance costs are amortised on a straight-line basis over the term of the bond.

(j) Equity

(i) Share capital and capital surplus

Ordinary shares are stated at par value. The difference between proceeds from the issuance of shares over the par value is recorded in capital surplus. Incremental costs directly attributable to the issuance of shares, net of tax effects, are recognised as a deduction from capital surplus.

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(ii) Other capital

Agreements to issue a fixed number of shares in the future are recognised based on their fair values at the dates of the agreements under other capital if there are no other settlement alternatives.

(iii) Repurchase and reissue of ordinary shares (treasury shares)

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is recognised as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are reissued subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within capital surplus.

(k) Taxation

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the separate statement of income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(l) Financial income

Financial income comprises dividends income, interest income from deposits, loans and foreign exchange gains.

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

Dividends income is recognised when the right to receive dividends is established. Dividends received which are attributable to the period before investment acquisition date are deducted from the carrying amount of the investment.

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(m) Financial expenses

Financial expenses comprise interest expense on borrowings, bonds, foreign exchange losses, amortised borrowing costs and losses from disposal investments.

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

(n) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

4. Cash and cash equivalents

	31/12/2016 VND	1/1/2016 VND
Cash on hand	240,708,966	149,708,466
Cash at banks	134,582,500,835	17,619,105,086
Cash equivalents	365,100,000,000	1,085,889,761,973
	499,923,209,801	1,103,658,575,525

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transactions dates.

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

5. Investments

	31/12/2016 VND	1/1/2016 VND
Short-term financial investments Held-to-maturity investments (a)	37,932,950,000	287,890,485,000
Long-term financial investments Investments in subsidiaries (b) Investment in an associate (c)	9,094,721,033,823 7,989,232,239,897	6,526,105,157,778 7,989,232,239,897
	17,083,953,273,720	14,515,337,397,675

(a) Held-to-maturity investments

Held-to-maturity investments represented term deposits at banks with remaining terms to maturity of less than twelve months from the reporting date.

Masan Group Corporation

Notes to the separate financial statements for the year ended 31 December 2016 (continued)

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(b) Investments in subsidiaries

Details of the Company's investments in direct subsidiaries were as follows:

% of equity v	% of voting	31/12/2016	Allowance for diminution in	Fair	% of equity	% of voting	1/1/2	1/1/2016 Allowance for diminution in	Fair
	Cost		value VND	value VND	owned	rights	Cost	value VND	value VND
85.7% 85.7% 516,600,000,000	516,600,000,000		1	*	(*) 100.0%	100.0%	516,600,000,000	1	*
99.9% 99.9% 6,616,814,880,000	6,616,814,880,000		ı	*	%6.66	%6.66	3,816,814,880,000	I	*
89.4% 89.4% 1,961,306,153,823	1,961,306,153,823		1	*	%6:66	%6.66	2,192,690,277,778	•	*
9,094,721,033,823	9,094,721,033,823			(*)			6,526,105,157,778	1	*

(*) At the reporting date, fair value of these investments was not available.

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Movements of investments in subsidiaries during the year were as follows:

	MCH VND	MH	MNS	Total VND
Opening balance Additions Disposals	516,600,000,000	3,816,814,880,000 2,800,000,000,000	2,192,690,277,778 - (231,384,123,955)	6,526,105,157,778 2,800,000,000,000 (231,384,123,955)
Closing balance	516,600,000,000	516,600,000,000 6,616,814,880,000 1,961,306,153,823 9,094,721,033,823	1,961,306,153,823	9,094,721,033,823

(c) Investment in an associate

Details of the Company's investment in an associate were as follows:

	Fair value	VND	*
	Allowance for diminution in	value VND	ı
1/1/2016		Cost	7,989,232,239,897
	% of voting	rights	15.0%
	% of equity	owned	15.0%
		Fair value VND	*)
	Allowance for diminution in	value VND	,
31/12/2016		Cost	15.0% 15.0% 7,989,232,239,897
	% of voting	rights	15.0%
	% of equity	owned	15.0%
			Vietnam Technological and Commercial Joint Stock Bank ("Techcombank")

(*) At the reporting date, fair value of the investment was not available.

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6. Accounts receivable – short-term and long-term

Receivable on short-term lending loans comprised:

	31/12/2016 VND	1/1/2016 VND ·
Receivable from subsidiaries (i)	1,962,320,000,000	-
Other short-term receivables comprised:		
	31/12/2016 VND	1/1/2016 VND
Receivable from related parties (i) Dividends receivable Non-trade receivables from the parent company (ii) Services receivable Accrued interest receivable from deposits Short-term deposits Others	1,359,402,734,713 1,207,540,953,000 142,244,000,000 11,547,311,554 1,226,467,925 69,500,000 129,934,000	142,244,000,000 11,547,311,554 2,905,373,161 29,500,000 444,709,829
- -	2,722,160,901,192	157,170,894,544
Receivable on long-term lending loans comprised:		
	31/12/2016 VND	1/1/2016 VND
Receivable from subsidiaries (iii)	2,346,000,000,000	4,773,374,085,011
Other long-term receivables comprised:		
	31/12/2016 VND	1/1/2016 VND
Long-term deposits Receivable from related parties (iii)	2,313,495,000 1,346,190,523,829	2,313,495,000 3,132,670,500,348
·	1,348,504,018,829	3,134,983,995,348
		

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- (i) As at 31 December 2016, the short-term lending loans receivable and other short-term receivables due from related parties of the Company comprised of:
 - (a) VND2,828,239 million relates to an unsecured loan to a subsidiary for a principal amount of VND1,962,320 million and related interest receivable of VND865,919 million. The loan is due in December 2017 and earns interest at 12.0% per annum;
 - (b) An interest receivable on unsecured funding agreement between the Company and a subsidiary for a principal amount of VND490,061 million. The interest will be repayable on the maturity date in December 2017; and
 - (c) An interest receivable on an unsecured loan agreement between the Company and a subsidiary for a principal amount of VND3,422 million. The interest will be repayable on the maturity date in November 2017.
- (ii) The non-trade receivables due from Masan Corporation, the parent company, were unsecured, interest-free and are receivable on demand.
- (iii) As at 31 December 2016, the long-term lending loans receivable and other long-term receivables due from related parties of the Company comprised of:
 - (a) VND1,124,124 million (1/1/2016: VND1,555,324 million) were related to interest costs charged on unsecured loans amounting to USD218 million and VND2,200 billion made available to subsidiaries. These interest costs are receivable in December 2020;
 - (b) VND214,964 million (1/1/2016: VND524,241 million) were related to interest costs charge on an unsecured loan agreement between the Company and a subsidiary for a principal amount of VND930 billion. The interest will be repayable on the maturity date in December 2018; and
 - (c) VND2,353,102 million (1/1/2016: nil) relates to an unsecured loan to a subsidiary for a principal amount of VND2,346,000 million (1/1/2016: nil) and related interest receivable of VND7,102 million (1/1/2016: nil). The loan is due in November 2021 and earns interest at 6.5% per annum.

7. Taxes receivable from State Treasury

	31/12/2016 VND	1/1/2016 VND
Corporate income tax Personal income tax	398,015,743	398,015,743 52,131,411
Withholding tax	9,617,432,385	17,637,799,926
	10,015,448,128	18,087,947,080

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8. Tangible fixed assets

	Leasehold improvements VND	Office equipment VND	Total VND
Cost			
Opening balance Additions	15,140,249,974 6,259,274,724	5,758,645,589 155,909,091	20,898,895,563 6,415,183,815
Closing balance	21,399,524,698	5,914,554,680	27,314,079,378
Accumulated depreciation			
Opening balance Charge for the year	13,777,167,973 1,988,413,008	4,693,057,218 703,356,414	18,470,225,191 2,691,769,422
Closing balance	15,765,580,981	5,396,413,632	21,161,994,613
Net book value			
Opening balance Closing balance	1,363,082,001 5,633,943,717	1,065,588,371 518,141,048	2,428,670,372 6,152,084,765

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9. Intangible fixed assets

	Software VND
Cost	
Opening balance Additions	4,532,362,903 82,380,000
Closing balance	4,614,742,903
Accumulated amortisation	
Opening balance	3,335,385,949
Charge for the year	648,921,541
Closing balance	3,984,307,490
Net book value	
Opening balance	1,196,976,954
Closing balance	630,435,413

10. Long-term prepaid expenses

	Tools and supplies VND	Consulting services VND	Total VND
Opening balance	187,532,722	3,607,400,000	3,794,932,722
Additions	179,990,000	134,087,459,863	134,267,449,863
Amortisation for the year	(160,221,290)	(47,242,219,956)	(47,402,441,246)
Closing balance	207,301,432	90,452,639,907	90,659,941,339

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11. Accrued expenses

11.	Accrued expenses		
		31/12/2016 VND	1/1/2016 VND
	Accrued interest expense	77,310,293,628	115,383,332,025
	Consultant fee	21,267,543,133	28,040,462,433
	Withholding tax	180,544,854	2,118,812,549
	Others	6,295,572,417	2,348,306,989
		105,053,954,032	147,890,913,996
12.	Other short-term payables		
		31/12/2016 VND	1/1/2016 VND
	Dividends payable	2,276,524,392,000	-
	Obligation to issue shares Others	37,932,649,114	60,561,004,864 51,050,258,300
		2,314,457,041,114	111,611,263,164
13.	Borrowings and bonds		
		31/12/2016 VND	1/1/2016 VND
	Short-term borrowings		
	Current portion of long-term borrowings	567,960,000,000	2,844,841,500,000
	Long-term borrowings and bonds (*)		
	Long-term borrowings and bonds	7,686,506,666,667	6,833,563,722,220
	Repayable within twelve months	(567,960,000,000)	(2,844,841,500,000)
		7,118,546,666,667	3,988,722,222,220

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(*) Long-term borrowings and bonds comprised of:

31/12/2016 VND	1/1/2016 VND
567,960,000,000	567,960,000,000
5,924,196,666,667	6,265,603,722,220
1,194,350,000,000	-
7,686,506,666,667	6,833,563,722,220
(567,960,000,000)	(2,844,841,500,000)
7,118,546,666,667	3,988,722,222,220
	VND 567,960,000,000 5,924,196,666,667 1,194,350,000,000 7,686,506,666,667 (567,960,000,000)

(a) Convertible loan

	Currency	Interest rate per annum	Year of maturity	31/12/2016 VND	1/1/2016 VND
Credit Suisse Ag	USD	9.6% - 10.8%	2017	567,960,000,000	567,960,000,000

The original loan from Goldman Sachs Group, Inc. through its company named Jade Dragon (Mauritius) Limited ("JD") represents a USD-denominated convertible loan, with a principal amount of USD30 million.

Among others, the agreement provides the following:

- (i) The interest rate of this loan has two portions: nominal interest rate and deferred interest rate. Deferred interest is not payable if the loan is converted. During the period from 15 December 2010 to 14 December 2012 the nominal interest rate and deferred interest rate are 2.0% per annum and 6.0% per annum respectively. During the period from 15 December 2012 to 14 December 2013 the nominal interest rate and deferred interest rate are 4.0% per annum and 4.0% per annum respectively. During the period from 15 December 2013 to 14 December 2015 the nominal interest rate and deferred interest rate are 6.0% per annum and 2.0% per annum respectively. The loan matured on 14 December 2015. The nominal interest rate is compounded daily and the deferred interest rate is compounded annually. The Company has accrued interest based on the nominal interest rates.
- (ii) The loan may be converted into shares by the lender at any time after two years from 15 December 2010 to the loan's maturity date.
- (iii) The conversion price was determined at VND65,000 per share, subject to customary adjustments from dilutive events.

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(iv) The Company also separately entered into an arrangement with Masan Corporation which undertakes the risks and obligations to subscribe to and pay a cash consideration of USD30 million plus the deferred interest for 9,000,000 shares under the convertible loan, subject to customary adjustments from dilutive events, in the event that the lender does not exercise the conversion option.

On 1 December 2015, this loan was amended with the maturity date on 14 December 2016. On 29 November 2016, this loan was amended with the maturity date on 14 December 2017. Credit Suisse Ag, Singapore Branch ("CSA") became the lender under the Credit Agreement between the Company and JD and CSA. All terms and conditions as described above that were agreed previously between the Company and JD are kept the same between the Company and CSA.

(b) Straight bonds

VND6,000 billion (1/1/2016: VND4,000 billion) bonds excluded issuance cost with a maturity of 5 years at an interest rate of 8.0% per annum in the first year and 3.0% per annum plus the amalgamated average 12 months deposit rates of selected major banks in the remaining periods. MCH has pledged 81.3 million shares in Masan Consumer Corporation as security for these bonds.

During the year, the Company complied with the loan covenants on the above bonds.

(c) Unsecured loans

	Currency	Interest rate per annum	Year of maturity	31/12/2016 VND	1/1/2016 VND
MRC Ltd (*) Agro Nutrition International Joint	USD	0%	2018	798,350,000,000	-
Stock Company	VND	6.5%	2021	396,000,000,000	-
				1,194,350,000,000	-

(*) USD denominated loan of VND798,350 million (equivalent to USD35 million).

The Company entered into an agreement with MRC Ltd for MRC Ltd, which was a previous minority investor in Masan Resources Corporation ("MR"), to subscribe for 12,000,000 shares of the Company at VND95,000 per share (see Note 15) and the Company also entered into a loan agreement with MRC Ltd for an unsecured loan of USD35 million payable after two years of drawdown with 0% interest rate. In the event MRC Ltd sells any of the 12,000,000 shares of the Company acquired above, subject to customary adjustments from dilutive events, the loan payable will be decreased proportionately. Lastly, MRC Ltd has signed an agreement to grant the Company a call option, pursuant to which the Company or its nominee shall be entitled, but not obliged, to purchase from MRC Ltd the Company's shares at VND112,000 per share. This option is only exercisable in the event that MRC Ltd serves a payment notice for the loan above that is due after two years of drawdown. The number of callable shares is calculated based on the amount of loan repaid over USD35 million multiplied by 12,000,000 shares, subject to customary adjustments from dilutive events.

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14. Changes in owners' equity

	Share capital VND	Capital surplus VND	Other capital VND	Treasury shares VND	Undistributed profits after tax VND	Total VND
Balance as at 1 January 2015 Issuance of new shares Net loss for the year	7,358,081,400,000	9,631,164,382,096 (58,037,000)	9,631,164,382,096 (1,488,971,806,985) (58,037,000)	1 1	2,030,844,864,421 - (522,355,153,927)	17,531,118,839,532 109,039,173,000 (522,355,153,927)
Balance as at 1 January 2016 Issuance of new shares (Note 15) Net profit for the year Equity transaction (Note 17) Purchases of treasury shares Dividends declared	7,467,178,610,000 213,578,130,000	9,631,106,345,096 1,018,690,000,000	9,631,106,345,096 (1,488,971,806,985) 1,018,690,000,000 - (206,366,375,583) (206,366,375,583)	- - (641,110,498,916)	1,508,489,710,494 798,057,784,934 (2,276,524,392,000)	1,508,489,710,494 17,117,802,858,605 - 1,232,268,130,000 798,057,784,934 798,057,784,934 (206,366,375,583) - (641,110,498,916) 2,276,524,392,000) (2,276,524,392,000)
Balance as at 31 December 2016 7,680,756,740,000 10,649,796,345,096 (1,695,338,182,568) (641,110,498,916)	7,680,756,740,000	10,649,796,345,096	(1,695,338,182,568)	(641,110,498,916)	30,023,103,428	30,023,103,428 16,024,127,507,040

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15. Share capital and capital surplus

The Company's authorised and issued share capital comprises:

	31/12/2016 Number of		1/1/2016 Number of	
	shares	VND	shares	VND
Authorised share capital	768,075,674	7,680,756,740,000	746,717,861	7,467,178,610,000
Issued share capital Ordinary shares	768,075,674	7,680,756,740,000	746,717,861	7,467,178,610,000
Capital surplus		10,649,796,345,096	-	9,631,106,345,096
Treasury shares Ordinary shares	(9,234,210)	(641,110,498,916)	-	-

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

The Company purchased 9,234,210 treasury shares for a cash consideration of VND641,110 million.

Movements of share capital during the year were as follows:

	2016		2015		
	Number of shares	VND	Number of shares	VND	
Balance at beginning of the year Insurance of new shares	746,717,861	7,467,178,610,000	735,808,140	7,358,081,400,000	
at par for cash	21,357,813	213,578,130,000	10,909,721	109,097,210,000	
Balance at end of the year	768,075,674	7,680,756,740,000	746,717,861	7,467,178,610,000	

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The Company issued 9,357,813 shares at par for cash (Note 16) and 12,000,000 shares at VND95,000 per share (see Note 13(c)). The proceeds from the issuance of 12,000,000 shares were used to repay the Company's loans.

In December 2016, the Company's shareholders also approved the issuance of bonus shares with the ratio of 50% of par value.

16. Share-based payment

The Company has an employee share-based payment plan to award shares based on the assessment of the performance of employees. The future issuance of shares under the plan has to be approved by the shareholders at Annual General Meeting.

In 2016, the Company issued 9,357,813 shares to employees at par for cash.

17. Other capital

Movements of other capital during the year were as follows:

	2016 VND	2015 VND
Opening balance Equity transaction (*)	1,488,971,806,985 206,366,375,583	1,488,971,806,985 -
Closing balance	1,695,338,182,568	1,488,971,806,985

(*) In 2012, the Company entered into convertible loan agreements for USD30 million (equivalent to VND624,840 million) with Mount Kellett Capital Management LP through MRG Limited for a term of 4 years.

To enhance the creditworthiness of the Company and facilitate the financing transaction, the parent company also entered into arrangement with the Company and the lender in which the parent company undertakes the risks and obligations to subscribe to the Conversion Shares and directly pay the principals and deferred interests to the lender in the event that the lender does not exercise the conversion option. The parent company did not receive any consideration or other benefits in return for such undertakings on behalf of the Company.

Among others, the agreements provide the following:

(i) The convertible loan bears semi-annual coupons of 5.0% per annum in year one, 6.0% per annum in years two and three, and 7.0% per annum for the remaining term of the convertible loan. A deferred interest which would achieve an effective rate of return of 10.0% is payable if the conversion option is not exercised; and

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(ii) The shares to be issued on conversion ("Conversion Shares") shall be determined based on an initial conversion price of VND85,000 per share and subject to ratchet adjustments and other terms of the definitive agreement. However, the maximum number of Conversion Shares will be 9.6 million. The mandatorily issuable minimum number of Conversion Shares is 7.5 million, which is treated as an equity instrument.

In July 2013, the Company repurchased two third of the convertible loan of USD30 million subscribed by MRG Limited, resulting in the maximum number of Conversion Shares being reduced to 3.2 million and the mandatorily issuable minimum number of Conversion Shares was reduced to 2.5 million as at 1 January 2015.

In March 2016, the Company repurchased the remaining one third of the convertible loan of USD30 million subscribed by MRG Limited for a cash consideration of VND266,927 million.

18. Dividends

In December 2016, the Company's shareholders approved the allocation of cash dividends with the ratio of 30% of par value.

19. Off balance sheet items

(a) Lease commitments

The future minimum lease payments under non-cancellable operating leases were as follows:

	31/12/2016 VND	1/1/2016 VND
Within one year Within two to five years	6,436,716,000 11,513,524,000	6,766,200,000 435,248,877
	17,950,240,000	7,201,448,877

(b) Foreign currency

	31/12/2016		1/1/2016	
	Original currency	VND equivalent	Original currency	VND equivalent
USD	4,296	97,596,714	4,467	100,069,088

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20. Financial income

20.	Timanciai income		
		2016 VND	2015 VND
	Interest income from deposits	37,441,719,471	28,810,710,321
	Interest income from loans to subsidiaries	608,168,673,183	617,142,262,772
	Other investing activities	7,605,333,335	30,805,942,074
	Dividends	1,207,540,953,000	-
	Foreign exchange gains	278,814,602	1,821,077,113
		1,861,035,493,591	678,579,992,280
21.	Financial expenses		
		2016 VND	2015 VND
	Interest expense on loans/bonds from:		
	Banks	496,856,690	690,111,579
	Bondholders and others	600,718,108,625	593,472,927,220
	Subsidiaries	12,140,219,178	28,951,671,234
	Foreign exchange losses	26,020,819,099	717,999,463
	Losses from disposals of investments	20,333,683,955	-
	Others	10,979,448,381	2,946,157,699
		670,689,135,928	626,778,867,195
22.	General and administration expenses		
		2016	2015
		VND	VND
	Depreciation and amortisation	3,340,690,963	5,957,221,659
	Outside services	84,094,291,743	20,758,863,690
	Staff cost and other expenses (*)	301,419,397,546	556,502,994,031
		388,854,380,252	583,219,079,380
			-

^(*) Included in other expenses of the Company is supporting expense to subsidiaries.

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23. Income tax

(a) Reconciliation of effective tax rate

	2016		2015	
	%	VND	%	VND
Accounting loss before tax	100%	798,057,784,934	100%	(522,355,153,927)
Tax at the Company's tax rate Tax exempt income	20% (30%)	159,611,556,987 (241,508,190,600)	(22%)	(114,918,133,864)
Non-deductible expenses Deferred tax assets not recognised	`6%´ 4%	48,258,744,860 33,637,888,753	20.71% 1.29%	108,161,003,926 6,757,129,938
			1.25 70	
	-	-	-	-

(b) Applicable tax rates

Under the prevailing corporate income tax law, the Company has an obligation to pay corporate income tax to the government at corporate income tax rate of 20% from 2016 onwards (2015: 22%).

24. Significant transactions with related parties

In addition to related party balances disclosed in other notes to these separate financial statements, the Company had the following transactions with related parties in accordance with Vietnamese Accounting Standards during the year:

Related Party	Nature of transaction	2016 VND	2015 VND
Direct Subsidiary			
Masan Horizon Corporation	Loans provided to a subsidiary Loans collected from a	2,570,000,000,000	3,195,626,883
	subsidiary Interest income from	2,221,554,085,011	-
	loans provided	588,799,111,953	546,907,364,764
Masan Nutri-Science Corporation (formerly known as Masan Nutri-Science Company Limited)	Dividends	1,207,540,953,000	-

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Related Party	Nature of transaction	2016 VND	2015 VND
Indirect Subsidiaries Masan Resources Corporation	Offsetting of debts Interest income from loans provided Loans received from a subsidiary	85,000,000,000	52,914,399,041
Corporation		-	786,000,000,000
		-	210,000,000,000
Nui Phao Mining Company Limited	Offsetting of debts Loans provided to a	324,000,000,000	490,000,000,000
	subsidiary	-	11,321,749,346
Masan Brewery Company Limited	Loans collected from a subsidiary Interest income from loans provided	-	79,568,706,884
		-	1,346,037,292
Shika Company Limited	Loans provided to a subsidiary Loans collected from a subsidiary Interest income from loans provided	588,500,000,000	1,050,500,000,000
		1,402,000,000,000	237,000,000,000
		19,369,561,230	4,652,712,329
Kenji Company Limited	Loans received from a		
	subsidiary Loans repaid Interest expense from loans received	-	629,000,000,000
		-	629,000,000,000
		-	28,951,671,235
Agro Nutrition International Joint Stock Company	Loans received from a subsidiary Loans repaid Interest expense from loans received	4,396,000,000,000	_
company		4,000,000,000,000	-
		12,140,219,178	-
Key management personnel	Remuneration to key management personnel (*)	7,560,430,163	5,260,027,738

As at 31 December 2016, the Company has current and term deposit accounts at Vietnam Technological and Commercial Joint Stock Bank at normal trading terms.

^(*) No board fees were paid to the Company's Board of Directors' members for the years ended 31 December 2016 and 2015.

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25. Post balance sheet events

The payment of cash dividends with the ratio of 30% of par value for each share was made on 24 January 2017.

The shareholders' book closing date in respect of the issuance of bonus shares with the ratio of 50% of par value for each share was on 24 January 2017. The Company completed the required procedures for the distribution of bonus shares to shareholders in February 2017.

15 March 2017

Prepared by:

Approved by:

0357660

Doan Thi My Duyen Chief Accountant

Michael Hung Nguyen Deputy Chief Executive Officer Chief Financial Officer

Dr Nguyen Dang Quang

Chairman

Chief Executive Officer

