Masan Group Corporation and its subsidiaries

Consolidated quarterly financial statements for the period ended 30 September 2021



Masan Group Corporation Corporate Information

Enterprise Registration Certificate No.

0303576603

18 November 2004

The Enterprise Registration Certificate has been amended several times, the most recent of which is dated 17 June 2021. The Enterprise Registration Certificate and its amendments were issued by the Department of Planning and Investment of Ho Chi Minh City.

Board of Directors

Dr Nguyen Dang Quang
Ms Nguyen Hoang Yen
Mr Nguyen Thieu Nam
Mr Woncheol Park
Mr Nguyen Doan Hung
Mr David Tan Wei Ming

Chairman
Member
Member
Member
Member

Ms Nguyen Thi Thu Ha Member (from 1 April 2021)

Board of Management

Mr Danny Le Chief Executive Officer

Mr Nguyen Thieu Nam Deputy Chief Executive Officer Mr Michael Hung Nguyen Deputy Chief Executive Officer

Legal Representative

Dr Nguyen Dang Quang

Mr Danny Le

Chairman

Chief Executive Officer

Registered Office

Suite 802, 8th Floor, Central Plaza

17 Le Duan Street

Ben Nghe Ward, District 1

Ho Chi Minh City

Vietnam

Masan Group Corporation and its subsidiaries Consolidated balance sheet as at 30 September 2021

Form B 01a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

| | Code | Note | 30/9/2021 VND million | 1/1/2021 VND million |
|---|------|-------|--------------------------|-------------------------|
| ASSETS | | | | |
| Current assets (100 = 110 + 120 + 130 + 140 + 150) | 100 | | 36,888,542 | 29,760,685 |
| (100 110 1 120 1 150 1 140 1 150) | 100 | | 20,000,242 | 27,700,003 |
| Cash and cash equivalents | 110 | 6 | 12,300,031 | 7,721,442 |
| Cash | 111 | | 2,337,620 | 1,930,142 |
| Cash equivalents | 112 | | 9,962,411 | 5,791,300 |
| Short-term financial investments | 120 | 13 | 350,250 | 447,250 |
| Held-to-maturity investments | 123 | | 350,250 | 447,250 |
| Accounts receivable | 130 | 7 | 8,561,607 | 7,051,442 |
| Accounts receivable | 131 | | 2,971,696 | 2,061,915 |
| Prepayments to suppliers | 132 | | 959,621 | 606,656 |
| Receivables on short-term lending loans | 135 | (i) | 1,228,300 | 1,140,000 |
| Other receivables | 136 | (iii) | 3,479,710 | 3,350,727 |
| Allowance for doubtful debts | 137 | | (88,659) | (107,856) |
| Shortage of assets awaiting resolution | 139 | | 10,939 | - |
| Inventories | 140 | 8 | 13,732,231 | 12,497,917 |
| Inventories | 141 | | 13,887,942 | 12,730,397 |
| Allowance for inventories | 149 | | (155,711) | (232,480) |
| Other current assets | 150 | | 1,944,423 | 2,042,634 |
| Short-term prepayments | 151 | | 396,994 | 303,201 |
| Deductible value added tax | 152 | | 1,478,517 | 1,663,346 |
| Taxes and other receivables from State Treasury | 153 | | 68,912 | 76,087 |

Masan Group Corporation and its subsidiaries Consolidated balance sheet as at 30 September 2021 (continued)

Form B 01a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

| | Code | Note | 30/9/2021 VND million | 1/1/2021 VND million |
|---|------|-------|--------------------------|-------------------------|
| Long-term assets (200 = 210 + 220 + 230 + 240 + 250 + 260) | 200 | | 86,507,910 | 85,975,877 |
| Accounts receivable – long-term | 210 | 7 | 1,671,113 | 1,592,008 |
| Loans receivable—long-term | 215 | (ii) | 81,150 | - |
| Other long-term receivables | 216 | (iii) | 1,589,963 | 1,592,008 |
| Fixed assets | 220 | | 46,967,477 | 49,582,187 |
| Tangible fixed assets | 221 | 9 | 32,075,093 | 34,321,764 |
| Cost | 222 | | 50,291,977 | 50,777,648 |
| Accumulated depreciation | 223 | | (18,216,884) | (16,455,884) |
| Finance lease tangible fixed assets | 224 | | 366,851 | 22,278 |
| Cost | 225 | | 437,611 | 90,061 |
| Accumulated depreciation | 226 | | (70,760) | (67, 783) |
| Intangible fixed assets | 227 | 10 | 14,525,533 | 15,238,145 |
| Cost | 228 | | 19,586,065 | 19,594,216 |
| Accumulated amortization | 229 | | (5,060,532) | (4,356,071) |
| Investment properties | 230 | 11 | 845,196 | 14,518 |
| Cost | 231 | | 1,199,412 | 18,628 |
| Accumulated amortization | 232 | | (354,216) | (4,110) |
| Long-term assets in progress | 240 | 12 | 2,365,963 | 2,274,759 |
| Construction in progress | 242 | | 2,365,963 | 2,274,759 |
| Long-term financial investments | 250 | 13 | 23,592,295 | 20,353,099 |
| Investments in associates | 252 | | 23,554,306 | 20,320,738 |
| Investments in other entities | 253 | | 30,589 | 30,589 |
| Allowance for diminution in the value of long- | | | , | , |
| term investments | 254 | | _ | (5,628) |
| Held-to-maturity investments | 255 | | 7,400 | 7,400 |
| Other long-term assets | 260 | | 11,065,866 | 12,159,306 |
| Long-term prepayments | 261 | 14 | 6,613,249 | 6,533,670 |
| Deferred tax assets | 262 | | 908,239 | 1,794,136 |
| Goodwill | 269 | 15 | 3,544,378 | 3,831,500 |
| TOTAL ASSETS $(270 = 100 + 200)$ | 270 | - | 123,396,452 | 115,736,562 |

Masan Group Corporation and its subsidiaries Consolidated balance sheet as at 30 September 2021 (continued)

Form B 01a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

| | Code | Note | 30/9/2021 VND million | 1/1/2021 VND million |
|--------------------------------------|------|------|--------------------------|-------------------------|
| RESOURCES | | | | |
| LIABILITIES $(300 = 310 + 330)$ | 300 | | 91,029,737 | 90,706,283 |
| Current liabilities | 310 | | 39,858,448 | 38,874,663 |
| Accounts payable | 311 | | 8,179,333 | 6,832,649 |
| Advances from customers | 312 | | 204,135 | 1,074,932 |
| Taxes payable to State Treasury | 313 | 16 | 1,359,057 | 941,302 |
| Payables to employees | 314 | | 353,778 | 239,074 |
| Accrued expenses | 315 | 17 | 5,497,546 | 4,705,417 |
| Short-term unearned revenue | 318 | | 23,617 | 20,706 |
| Other short-term payables | 319 | 18 | 3,925,662 | 2,472,126 |
| Short-term borrowings and bonds | 320 | 19 | 20,255,949 | 22,545,046 |
| Provisions = short-term | 321 | | 16,516 | 6,517 |
| Bonus and welfare funds | 322 | | 42,855 | 36,894 |
| Long-term borrowings and liabilities | 330 | | 51,171,289 | 51,831,620 |
| Long-term account payables | 331 | | 25,458 | 27,668 |
| Other long-term payables | 337 | 18 | 192,263 | 180,397 |
| Long-term borrowings and bonds | 338 | 20 | 40,779,897 | 39,466,043 |
| Deferred tax liabilities | 341 | | 3,516,013 | 4,651,174 |
| Provisions – long-term | 342 | | 6,657,658 | 7,506,338 |

Masan Group Corporation and its subsidiaries Consolidated balance sheet as at 30 September 2021 (continued)

Form B 01a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

| | Code | Note | 30/9/2021 VND million | 1/1/2021 VND million |
|---|------|------|--------------------------|-------------------------|
| EQUITY $(400 = 410)$ | 400 | | 32,366,715 | 25,030,279 |
| Owners' equity | 410 | 21 | 32,366,715 | 25,030,279 |
| Share capital | 411 | 22 | 11,805,347 | 11,746,832 |
| Capital surplus | 412 | 22 | 11,084,247 | 11,084,297 |
| Other capital | 414 | 23 | (8,563,690) | (8,563,690) |
| Foreign exchange differences | 417 | | (327,238) | (226,972) |
| Other equity funds | 420 | | (31,086) | (284,952) |
| Undistributed profits | 421 | | 7,549,034 | 2,182,124 |
| Undistributed profit brought forward | 421a | | 1,057,575 | 27,383,610 |
| Undistributed profit (loss) for the current | | | , , | |
| period | 421b | | 6,491,459 | (25,201,486) |
| Non-controlling interest | 429 | 21 | 10,850,101 | 9,092,640 |
| TOTAL RESOURCES (440 = 300 + 400) | 440 | - | 123,396,452 | 115,736,562 |

28 October 2021

Prepared by:

Doan Thi My Duyen Chief Accountant Approved by

CÔNG TY CỐ PHÂN TẬP ĐOÀN MASAN

Michael Hung Nguyen Deputy Chief Executive Officer Chief Financial Officer нб Danny Le Chief Executive Officer

Masan Group Corporation and its subsidiaries Consolidated statement of income for the period ended 30 September 2021

Form B 02a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

| | Code | Note | From 1/7/2021 to 30/9/2021 VND million | From 1/7/2020 to 30/9/2020 VND million | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|---|-----------------|----------|---|---|---|---|
| Total revenue | 01 | 25 | 23,903,900 | 20,614,349 | 65,802,025 | 56,768,172 |
| Less sales deductions | 02 | 25 | 299,091 | 400,041 | 1,001,061 | 1,149,895 |
| Net sales $(10 = 01 - 02)$ | 10 | 25 | 23,604,809 | 20,214,308 | 64,800,964 | 55,618,277 |
| Cost of sales | 11 | 26 | 17,508,621 | 15,396,469 | 49,543,409 | 42,944,339 |
| Gross profit (20 = 10 - 11) | 20 | | 6,096,188 | 4,817,839 | 15,257,555 | 12,673,938 |
| Financial income Financial expenses In which: Interest expense | 21 22 23 | 27 28 | 326,610 1,366,192 1,157,486 | 158,539 1,277,077 <i>1,090,959</i> | 788,296 4,145,632 <i>3,531,498</i> | 1,253,439 3,136,245 <i>2,632,126</i> |
| Share of profit in associates Selling expenses General and administration | 24 25 | 29 | 933,881 3,083,017 | 676,550 3,315,413 | 2,904,834 8,480,153 | 1,808,768 9,628,901 |
| expenses Net operating profit {30 = 20 + (21 - 22) + 24 - (25 + 26)} | 26 30 | | 1,170,650 | 850,418 | 2,980,988 3,343,912 | 2,521,228 |
| Other income Other expenses | 31 32 | 30 31 | 146,681 20,435 | 977,685 87,303 | 338,972 190,902 | 1,064,746 162,975 |
| Results of other activities $(40 = 31 - 32)$ | 40 | | 126,246 | 890,382 | 148,070 | 901,771 |
| Profit before $tax (50 = 30 + 40)$ | 50 | | 1,863,066 | 1,100,402 | 3,491,982 | 1,351,542 |
| Income tax expense – current | 51 | | 405,005 | 238,340 | 808,106 | 708,927 |
| Income tax benefit – deferred | 52 | | (128,271) | (110,503) | (298,649) | (168,005) |
| Net profit (60 = 50 - 51 - 52) (carried forward to next page) | 60 | | 1,586,332 | 972,565 | 2,982,525 | 810,620 |

Masan Group Corporation and its subsidiaries Consolidated statement of income for the period ended 30 September 2021 (continued)

Form B 02a - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

| | Code | Note | From 1/7/2021 to 30/9/2021 VND million | From 1/7/2020 to 30/9/2020 VND million | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|--|----------|------|---|---|---|---|
| Net profit (60 = 50 - 51 - 52) (brought forward from previous page) | 60 | | 1,586,332 | 972,565 | 2,982,525 | 810,620 |
| Attributable to: | | | | | | |
| Equity holders of the Company Non-controlling interest | 61 62 | | 1,147,456 438,876 | 851,502 121,063 | 2,126,069 856,456 | 968,756 (158,136) |
| Earnings per share Basic earnings per share (VND) | 70 | 32 | 972 | 728 | 1,806 | 828 |

28 October 2021

Approved by ONG TY

cố phân Tập đoàn MASAN

Prepared by:

Doan Thi My Duyen Chief Accountant Michael Hung Nguyen
Deputy Chief Executive Officer
Chief Financial Officer

Danny Le Chief Executive Officer

Masan Group Corporation and its subsidiaries Consolidated statement of cash flows for the period ended 30 September 2021 (Indirect method)

| | Code Note | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|--|-----------|---|---|
| CASH FLOWS FROM OPERATING ACTIVITI | ES | | |
| Profit before tax | 01 | 3,491,982 | 1,351,542 |
| Adjustments for | | | |
| Depreciation and amortization | 02 | 3,513,535 | 3,323,622 |
| Negative goodwill on acquisition of a subsidiary | 02 | - | (880,818) |
| Allowances and provisions | 03 | (12,733) | 57,398 |
| Net unrealised foreign exchange (gains)/losses | 04 | (73,768) | 16,657 |
| Gain from investing activities | 05 | (3,336,685) | (619,143) |
| Interest expenses and others | 06 | 3,834,338 | 2,776,392 |
| Operating profit before changes in working capital | 08 | 7,416,669 | 6,025,650 |
| Change in receivables and other assets | 09 | (899,985) | (879,131) |
| Change in inventories | 10 | (1,191,111) | (47,226) |
| Change in payables and other liabilities | 11 | 2,507,601 | (506,011) |
| Change in prepayment | 12 | 279,876 | (282,452) |
| Change in trading securities | 13 | - | 472,134 |
| | | 8,113,050 | 4,782,964 |
| Interest paid | 14 | (3,527,487) | (2,976,149) |
| Corporate income tax paid | 15 | (674,982) | (571,441) |
| Other payments for operating activities | 17 | (2,863) | (1,822) |
| Net cash flows from operating activities | 20 | 3,907,718 | 1,233,552 |

Masan Group Corporation and its subsidiaries Consolidated statement of cash flows for the period ended 30 September 2021 (Indirect method - continued)

| | Code | Note | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|--|------|------|---|---|
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Payments for additions to fixed assets and other long- term assets Proceeds from disposals of fixed assets and other | 21 | | (2,126,324) | (2,613,249) |
| long-term assets Payments for granting loans, term deposits at banks | 22 | | 10,900 | 45,767 |
| and other investment Receipts from collecting loans, term deposits at banks | 23 | | (2,243,750) | (2,758,300) |
| and other investment | 24 | | 2,198,100 | 1,691,820 |
| Payments for investments | 25 | | (2,227,501) | (33,964,360) |
| Business combination, net of cash acquired | 25 | | 6,412 | - |
| Collections on disposal of investment Receipts of interest, dividends and related income | 26 | | 5,939,233 | 10,500,000 |
| from investing activities | 27 | | 345,472 | 594,560 |
| Net cash flows from investing activities | 30 | E 1 | 1,902,542 | (26,503,762) |

Masan Group Corporation and its subsidiaries Consolidated statement of cash flows for the period ended 30 September 2021 (Indirect method - continued)

Form B 03a - DN/HN

From

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

From

| | Code | Note | 1/1/2021 to 30/9/2021 VND million | 1/1/2020 to 30/9/2020 VND million |
|--|------|------|---|---|
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Proceeds from issuance of shares and capital contribution in subsidiaries by non-controlling | | | | |
| interest | 31 | | 9,727,132 | 267,936 |
| Payments for share repurchases in a subsidiary | 32 | | (8,029,617) | - |
| Proceeds from borrowings | 33 | | 41,021,908 | 65,056,978 |
| Payments to settle borrowings | 34 | | (42,628,038) | (41,058,219) |
| Payments to settle finance lease liabilities | 35 | | (4,875) | - |
| Payment of dividends | 36 | | (1,317,345) | (176,739) |
| Net cash flows from financing activities | 40 | | (1,230,835) | 24,089,956 |
| Net cash flows during the period $(50 = 20 + 30 + 40)$ | 50 | | 4,579,425 | (1,180,254) |
| Cash and cash equivalents at the beginning of the period | 60 | | 7,721,442 | 6,800,528 |
| Effect of exchange rate fluctuation on cash and cash equivalents | 61 | | (836) | (12,033) |
| Cash and cash equivalents at the end of the period $(70 = 50 + 60 + 61)$ | 70 | 6 | 12,300,031 | 5,608,241 |

28 October 2021

Approved by

CÔNG TY CỔ PHẦN TẬP ĐOÀN

Prepared by:

Doan Thi My Duyen Chief Accountant Michael Hung Nguyen
Deputy Chief Executive Officer
Chief Financial Officer

Danny Le
Chief Executive Officer

Form B 09a – DN/HN (Issued under Circular No. 202/2014/TT-BTC

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with the accompanying consolidated quarterly financial statements.

1. Reporting entity

Masan Group Corporation ("the Company") is a joint stock company incorporated in Vietnam. The principal activity of the Company is investment holding.

The consolidated quarterly financial statements comprise the Company and its subsidiaries (together referred to as "the Group") and the Group's interest in associates.

The principal activities of the subsidiaries and associates are described as follows:

Subsidiaries

| Number | r Name | Note | Principal activity | Percent economic ir 30/9/2021 | |
|-----------|---|------|---------------------------------------|-------------------------------------|-------|
| Direct si | ubsidiaries | | | •••• | |
| 1 | Masan Horizon Company Limited ("MH") | | Investment holding | 99.9% | 99.9% |
| 2 | Masan MEATLife Corporation ("MML") | | Investment holding | 87.9% | 87.3% |
| 3 | The SHERPA Company Limited ("SHERPA") | | Investment holding | 99.9% | 99.9% |
| Indirect | subsidiaries | | | | |
| 1 | The CrownX Corporation ("CrownX") | (**) | Investment holding | 84.9% | 84.8% |
| 2 | MasanConsumerHoldings Company Limited ("MCH") | (i) | Investment holding | 72.7% | 72.7% |
| 3 | Masan Brewery Company Limited ("MB") | (i) | Investment holding | 48.5% | 48.5% |
| 4 | Masan Master Brewer Company Limited ("MMBr") | (i) | Beer and beverage trading | 48.5% | 48.5% |
| 5 | Masan Brewery PY One Member Company Limited ("MBPY") | (i) | Beer and beverage manufacturing | 48.5% | 48.5% |

| Number | r Name | Note | Principal activity | Percent economic ir 30/9/2021 | |
|--------|--|------|---|-------------------------------------|-------|
| 6 | Masan Brewery HG One Member Company Limited ("MBHG") | (i) | Beer and beverage manufacturing | 48.5% | 48.5% |
| 7 | Masan Brewery Distribution One Member Company Limited ("MBD") | (i) | Beer and beverage trading | 48.5% | 48.5% |
| 8 | Masan Brewery MB Company Limited ("MBMB") | (i) | Beer and beverage manufacturing | 48.5% | 48.5% |
| 9 | Masan Consumer Corporation ("MSC") | (i) | Trading and distribution | 68.9% | 68.9% |
| 10 | Masan Consumer (Thailand) Limited ("MTH") | (i) | Trading and distribution | 68.9% | 68.9% |
| 11 | Masan Food Company Limited ("MSF") | (i) | Trading and distribution | 68.9% | 68.9% |
| 12 | Masan Industrial One Member Company Limited ("MSI") | (i) | Seasonings, convenience food manufacturing and packaging | 68.9% | 68.9% |
| 13 | Viet Tien Food Technology One Member Company Limited ("VTF") | (i) | Seasonings manufacturing | 68.9% | 68.9% |
| 14 | Masan HD One Member Company Limited ("MHD") | (i) | Convenience food manufacturing | 68.9% | 68.9% |
| 15 | Masan PQ Corporation ("MPQ") | (i) | Seasonings manufacturing | 68.9% | 68.9% |
| 16 | Nam Ngu Phu Quoc One Member Company Limited ("NPQ") | (i) | Seasonings manufacturing | 68.9% | 68.9% |
| 17 | Masan Long An Company Limited ("MLA") | (i) | Seasonings, convenience food manufacturing and packaging | 68.9% | 68.9% |

| Number | Name | Note | Principal activity | Percents economic in 30/9/2021 | |
|--------|--|------------|---|--------------------------------------|-------|
| 18 | Masan HN Company Limited ("HNF") | (i) | Convenience food manufacturing | 68.9% | 68.9% |
| 19 | VinaCafé Bien Hoa Joint Stock Company ("VCF") | (i) | Beverage manufacturing and trading | 68.1% | 68.0% |
| 20 | Café De Nam Joint Stock Company ("CDN") | (i) (*) | Beverage trading and manufacturing | 66.6% | 57.8% |
| 21 | Vinh Hao Mineral Water Corporation ("VHC") | (i) | Beverage manufacturing and trading and packaging | 62.1% | 62.1% |
| 22 | Kronfa., JSC ("KRP") | (i) | Beverage manufacturing | 62.1% | 62.1% |
| 23 | Masan Beverage Company Limited ("MSB") | (i) | Beverage trading and distribution | 68.9% | 68.9% |
| 24 | Masan MB One Member Company Limited ("MMB") | (i) | Seasonings, convenience food manufacturing and packaging | 68.9% | 68.9% |
| 25 | Masan HG One Member Company Limited ("MHG") | (i) | Convenience food manufacturing and packaging | 68.9% | 68.9% |
| 26 | Masan Jinju Joint Stock Company ("MSJ") | (i) | Convenience food manufacturing and trading | 51.7% | 51.6% |
| 27 | Quang Ninh Mineral Water Corporation ("QNW") | (i) | Beverage manufacturing and trading | 45.4% | 45.3% |
| 28 | Masan HPC Company Limited ("HPC") | (i) | Trading and distribution | 68.9% | 68.9% |

| Number | Name | Note | Principal activity | Percent economic in 30/9/2021 | - |
|--------|--|------|--|-------------------------------------|-------|
| 29 | Net Detergent Joint Stock Company ("NET") | (i) | Homecare products manufacturing and trading | 36.0% | 36.0% |
| 30 | Masan Innovation Company Limited ("INV") | (i) | Trading and distribution | 68.9% | 68.9% |
| 31 | Hi-Fresh Company Limited ("HIF") | (i) | Trading and distribution | 68.9% | 68.9% |
| 32 | Mapleleaf Company Limited ("MPL") | (ii) | Investment holding | 99.9% | 99.9% |
| 33 | Masan Blue Corporation ("MBL") | (ii) | Trading and distribution | 99.8% | 99.8% |
| 34 | Blue Tek Vietnam Joint Stock Company ("Blue Tek") | (ii) | Software publishing | 50.9% | 50.9% |
| 35 | Masan High-Tech Materials Corporation ("MHT") | (ii) | Investment holding | 86.4% | 86.4% |
| 36 | Masan Thai Nguyen Resources Company Limited ("MRTN") | (ii) | Investment holding | 86.4% | 86.4% |
| 37 | Thai Nguyen Trading and Investment Company Limited ("TNTI") | (ii) | Investment holding | 86.4% | 86.4% |
| 38 | Nui Phao Mining Company Ltd ("NPM") | (ii) | Exploring and processing mineral | 86.4% | 86.4% |
| 39 | Masan Tungsten Limited Liability Company ("MTC") | (ii) | Deep processing of nonferrous metals and precious metals (tungsten) | 86.4% | 86.4% |
| 40 | H.C. Starck Holding (Germany) GmbH (Germany) ("HCS") | (ii) | Investment holding | 86.4% | 86.4% |
| 41 | ChemiLytics Beteiligungs GmbH (Germany) | (ii) | Investment holding | 86.4% | 86.4% |

| Number | Name | Note | Principal activity | Percent economic in 30/9/2021 | |
|--------|---|------|--|-------------------------------|-------|
| 42 | H.C. Starck GmbH (Germany) | (ii) | Investment holding | 86.4% | 86.4% |
| | Chemische Fabriken Oker und Braunschweig AG (Germany) | (ii) | Producing chemicals utilized in the manufacturing of paper and additives for the absorptive materials industry | 86.4% | 86.4% |
| | H.C. Starck Infrastructure GmbH & Co. KG (Germany) | (ii) | Deep processing of nonferrous metals and precious metals (Tungsten) | 86.4% | 86.4% |
| | ChemiLytics GmbH & Co. KG (Germany) | (ii) | Chemical analysis and physical measurement data | 86.4% | 86.4% |
| 46 | H.C. Starck Tungsten GmbH (Germany) | (ii) | Deep processing of nonferrous metals and precious metals (Tungsten) | 86.4% | 86.4% |
| | H.C. Starck Nonferrous Metals Trading (Shanghai) Co. Ltd. (China) | (ii) | Trading and distribution | 86.4% | 86.4% |
| 48 | H.C. Starck Canada Inc. (Canada) | (ii) | Deep processing of nonferrous metals and precious metals (Tungsten) | 86.4% | 86.4% |
| 49 | H.C. Starck Tungsten GK (Japan) | (ii) | Trading and distribution | 86.4% | 86.4% |
| 50 | H.C. Starck Tungsten LLC (USA) | (ii) | Trading and distribution | 86.4% | 86.4% |

| Number | Name | Note | Principal activity | Percenta economic int 30/9/2021 | |
|--------|--|-------|---|---------------------------------------|-------|
| 51 | H.C. Starck Jiangwu Tungsten Specialities (Ganzhou) Co. Ltd. (China) | (ii) | Deep processing of nonferrous metals and precious metals (Tungsten) | 51.8% | 51.8% |
| 52 | MNS Feed Corporation (previously known as MNS Feed Company Limited) ("MNS Feed") | (iii) | Animal protein | 87.9% | 87.9% |
| 53 | Agro Nutrition International Joint Stock Company ("ANCO") | (iii) | Animal protein | 87.9% | 87.9% |
| 54 | MNS Feed Vinh Long Company Limited ("MNS Feed Vinh Long") | (iii) | Animal protein | 87.9% | 87.9% |
| 55 | Agro Nutrition International Binh Dinh One Member Limited Company ("ANCO Binh Dinh") | (iii) | Animal protein | 87.9% | 87.9% |
| 56 | MNS Feed Thai Nguyen Company Limited ("MNS Feed Thai Nguyen") | (iii) | Animal protein | 87.9% | 87.9% |
| 57 | MNS Feed Tien Giang Company Limited ("MNS Feed Tien Giang") | (iii) | Animal protein | 87.9% | 87.9% |
| 58 | MNS Feed Nghe An Company Limited ("MNS Feed Nghe An") | (iii) | Animal protein | 87.9% | 87.9% |
| 59 | MNS Feed Hau Giang Company Limited ("MNS Feed Hau Giang") | (iii) | Animal protein | 87.9% | 87.9% |
| 60 | MNS Meat Company Limited ("MNS Meat") | (iii) | Animal protein | 87.9% | 87.9% |
| 61 | MNS Farm Nghe An Company Limited ("MNF (NA)") | (iii) | Breeding swine | 87.9% | 87.9% |
| 62 | MNS Farm Company Limited ("MNS Farm") | (iii) | Investment holding | 87.9% | 87.9% |
| 63 | MNS Meat Processing Company Limited ("MNS Meat Processing") | (iii) | Investment holding | 87.9% | 87.9% |

| Number | Name | Note | Principal activity | Percenta economic in 30/9/2021 | _ |
|--------|--|---------------|------------------------------|--------------------------------------|-------|
| 64 | MNS Meat Ha Nam Company Limited ("MNS Meat Ha Nam") | (iii) | Meat processing | 87.9% | 87.9% |
| 65 | MEATDeli Sai Gon Company Limited ("MEATDeli Sai Gon") | (iii) | Meat processing | 87.9% | 87.9% |
| 66 | 3F Viet Joint Stock Company ("3F Viet") | (iii) | Chicken breeding and trading | 44.8% | 44.8% |
| 67 | 3F Viet Food Company Limited ("3F Viet Food") | (iii) | Meat processing and trading | 44.8% | 44.8% |
| 68 | Vietnamese – French Cattle Feed Joint Stock Company ("Proconco") | (iii) | Animal protein | 66.0% | 66.0% |
| 69 | Proconco Can Tho One Member Company Limited ("Proconco Can Tho") | (iii) | Animal protein | 66.0% | 66.0% |
| 70 | ConCo Binh Dinh Co., Ltd. ("Proconco Binh Dinh") | (iii) | Animal protein | 66.0% | 66.0% |
| 71 | Proconco Hung Yen Trading and Production Co., Ltd. ("Proconco Hung Yen") | (iii) | Animal protein | 66.0% | 66.0% |
| 72 | VCM Services and Trading Development Joint Stock Company ("VCM") | (iv) (***) | Investment holding | 71.3% | 80.1% |
| 73 | Wincommerce General Commercial Services Joint Stock Company (previously known as Vincommerce General Commercial Services Joint Stock Company) ("WinCommerce") | (iv) | Trading and distribution | 71.3% | 80.1% |
| 74 | WinEco Agricultural Investment Development and Production LLC (previously known as VinEco Agricultural Investment Development and Production LLC) ("WinEco") | (iv) | Agriculture | 71.3% | 80.1% |
| 75 | WinEco – Tam Dao Agricultural Investment Development and Production Limited Liability Company (previously known as VinEco – Tam Dao Agricultural Investment Development and Production Limited Liability Company) ("WinEco Tam Dao") | (iv) | Agriculture | 63.4% | 71.3% |

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| Number | Name | Note | Principal activity | Percent economic in | |
|--------|---|------|--------------------|------------------------|----------|
| | | | | 30/9/2021 | 1/1/2021 |
| 76 | Dong Nai – Vineco Agricultural Company Limited ("VinEco Dong Nai") | (iv) | Agriculture | 55.2% | 62.1% |
| 77 | Mobicast Joint Stock Company ("MOB") (****) | (ix) | Telecommunications | 70.0% | · # |

- (*) In January 2021, VCF, an indirect subsidiary of the Company, acquired an additional 17,000,000 shares, equivalent to 12.77% equity interests, in Café De Nam Joint Stock Company ("CDN"). As a result of this transaction, the Company's effective equity interests in CDN has increased from 57.8% to 66.6%.
- (**) In January and April 2021, the Company sold 1,995,040 shares of CrownX to SHERPA. In June 2021, CrownX issued 4,278,260 shares to new investors and repurchased 3,743,482 shares from other investor. At the same time, SHERPA acquired 534,783 shares of CrownX from other investor. As a result of these transactions, the Company's effective equity interest in CrownX changed from 84.8% to 84.9%.
- (***) In April 2021, SHERPA transferred 66,175,968 shares of VCM, equivalent to 10.28% ownership in WCM to SK Investment Vina IV Pte. Ltd. Subsequently, in June 2021, VCM issued 8,752,760 of primary shares to CrownX. As at 30 September 2021, the Company's effective equity interest in VCM changed from 80.1% to 71.3% accordingly.
- (****) In September 2021, SHERPA purchased 25,318,160 shares of MOB, equivalent to 70.0% ownership in MOB. As a result of this transaction, the Company has a 70.0% effective equity interest in MOB.

| Associates | | | | | |
|------------|---|------|--|--------------------------------------|-------|
| Number | Name | Note | Principal activity | Percent: economic in 30/9/2021 | 0 |
| Direct as | sociate | | | 00,3,2022 | |
| 1 | Vietnam Technological and Commercial Joint Stock Bank ("Techcombank") | | Banking | Note 1 | 3(a) |
| Indirect o | associates | | | | |
| 1 | Cholimex Food Joint Stock Company ("Cholimex") | (v) | Seasonings manufacturing and trading | 32.8% | 32.8% |
| 2 | Thuan Phat Packing Joint Stock Company ("Thuan Phat") | (vi) | Packing manufacturing | 25.0% | 25.0% |
| 3 | Abattoir Long Binh Joint Stock Company ("Abattoir") | (vi) | Animal protein | 25.0% | 25.0% |

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| Number Direct ass | Name sociate | Note | Principal activity | Percent economic in 30/9/2021 | 0 |
|--------------------|---|--------|---|-------------------------------------|-------|
| 4 | Vissan Joint Stock Company ("Vissan") | (vi) | Food manufacturing and retailing | 24.9% | 24.9% |
| 5 | Jiangwu H.C. Starck Tungsten Products Co., Ltd. | (vii) | Deep processing of nonferrous metals and precious metals (Tungsten) | 30.0% | 30.0% |
| 6 | Phuc Long Heritage Joint Stock Company ("Phuc Long") | (viii) | Food and beverage | 20.0% | - |

- (i) These entities are direct and indirect subsidiaries of MCH.
- (ii) These entities are direct and indirect subsidiaries of MH.
- (iii) These entities are direct and indirect subsidiaries of MML.
- (iv) These entities are direct and indirect subsidiaries of VCM.
- (v) This entity is an indirect associate of MCH.
- (vi) These entities are indirect associates of MML.
- (vii) This entity is an indirect associate of MHT.
- (viii) This entity is a direct associate of SHERPA and is newly acquired in May 2021.
- (ix) This entity is a direct subsidiary of SHERPA and is newly acquired in September 2021.

The percentage of economic interests for subsidiaries represents the effective percentage of economic of interest.

On 19 October 2021, the Company increased its contributed capital in The SHERPA Company Limited by VND683,500,000,000.

On 19 October 2021, the Company decreased its contributed capital in Masan Horizon Company Limited by VND3,450,000,000,000.

Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

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2. Basis of preparation

(a) Statement of compliance

The consolidated quarterly financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting.

(b) Basis of measurement

These consolidated quarterly financial statements, except for the consolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December. The consolidated quarterly financial statements are prepared for the nine-month period ended 30 September 2021.

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"). These consolidated quarterly financial statements are prepared and presented in millions of Vietnam Dong ("VND million").

(e) Corresponding figures

The corresponding figures as at 1 January 2021 were brought forward from the audited figures as at 31 December 2020.

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3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated quarterly financial statements. The accounting policies that have been adopted by the Group in the preparation of these consolidated quarterly financial statements are consistent with those adopted in the preparation of the latest consolidated annual financial statements.

(a) Basis of consolidation

(i) Common-control business combination

Business combination where the same group of shareholders ("the Controlling Shareholders") control the combining companies before and after the business combination meets the definition of business combination under common control because there is a continuation of the risks and benefits to the Controlling Shareholders. Such common control business combination is specifically excluded from the scope of Vietnamese Accounting Standard 11 *Business Combination* and in selecting its accounting policy with respect to such transaction, the Group has considered Vietnamese Accounting Standard 01 *Framework* and Vietnamese Accounting Standard 21 *Presentation of Financial Statements*. Based on these standards, the Group has adopted the merger ("carry-over") basis of accounting. The assets and liabilities of the combining companies are consolidated using the existing book values from the Controlling Shareholders' perspective. Any difference between the cost of acquisition and net assets acquired is recorded directly in undistributed profits after tax under equity.

The consolidated statements of income and cash flows include the results of operations of the combining companies as if the group structure had been in existence from the Controlling Shareholders' perspective throughout the entire periods presented or where the companies were incorporated at a date later than the beginning of the earliest period presented, for the period from the date of incorporation to the end of the relevant reporting periods.

(ii) Non-common control business combination

Non-common control business combinations are accounted for using the purchase method as at the acquisition date, which is the date on which control is transferred to the Group. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights that currently are exercisable. Under the purchase method, the assets and liabilities of the acquired entity are consolidated using their fair values. Cost of acquisition consists of the aggregate fair value, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group. Goodwill represents the excess of the cost of acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquired entity. When the excess is negative, it is recognized immediately in the consolidated statement of income.

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Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurred in connection with business combinations included any costs directly attributable to the combination, such as professional fees paid to accountants, legal advisers, valuers and other consultants to effect the combination. Transaction costs are capitalized into the cost of business combination. General administrative costs and other costs that cannot be directly attributed to the particular *combination* being accounted for are not included in the cost of the combination; they are recognized as an expense when incurred.

(iii) Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that currently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

(iv) Associate (equity accounted investees)

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20 and 50 percent of the voting power of another entity. Associates are accounted for in the consolidated quarterly financial statements using the equity method (equity accounted investees). The consolidated quarterly financial statements include the Group's share of the income and expenses of equity accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases. Gain or loss on disposal of interest in an associate without losing significant influence, including through dilution of interest in the associate as deem of disposal, is recognised in the consolidated statement of income. When the Group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

(v) Non-controlling interest ("NCI")

NCI are measured at their proportionate share of the acquiree's identifiable net assets at date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners. The difference between the change in the Group's share of net assets of the subsidiary and any consideration paid or received is recorded directly in undistributed profits after tax under equity, except where such difference arises from a transaction that is contractually linked to an issuance of shares or capital contribution at a premium or surplus in which case the difference is recorded in other capital.

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(vi) Transactions eliminated on consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated quarterly financial statements. Unrealised gains and losses arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee.

(b) Foreign currency

(i) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the rates at the end of the accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the consolidated statement of income.

(ii) Foreign operations

For the purpose of presenting the consolidated financial statements, the financial information of foreign operations are translated to VND as follows:

- Assets and liabilities including goodwill and fair value adjustments arising on acquisition, are translated to VND at the account transfer buying rate (for assets) and the account transfer selling rate (for liabilities) at the end of the accounting period quoted by the commercial bank where the Company most frequently conducts transactions;
- Revenue, income, expenses and cash flows of foreign operations are translated to VND at exchange rates at which approximate actual exchange rates ruling on the dates of transactions;
- Capital is translated to VND at historical exchange rate. Accumulated losses/retained profits, funds
 and reserves are derived from the translated net profits/movement from which they were
 appropriated.

Foreign currency differences arising from the translation of foreign operations' financial statements to VND are recognised in the consolidated balance sheet under the caption "Foreign exchange differences" in equity.

(c) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amount of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

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(d) Investments

(i) Held-to-maturity investments

Held-to-maturity investments are those that the Group's management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks and receivables on lending loans held to maturity. These investments are stated at costs less allowance for doubtful debts.

(ii) Equity investments in other entity

Equity investments in other entities of which the Company or its subsidiaries have no control or significant influence are initially recognised at cost, which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the management of the Company or its subsidiaries before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

(e) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

Factoring

Depending on market conditions and liquidity requirements, the Group enters into factoring agreements to transfer trade receivables. For factoring transactions, the Group assess whether trade receivables can be derecognised in their entirety or not, basing on the extent to which it retains the risks and rewards of ownership of the trade receivables.

If the Group:

- transfers substantially all the risks and rewards of ownership of the receivables, the Group derecognises the receivables and recognise separately as asset or liability any rights and obligations created or retained in the transfer;
- retains substantially all the risks and rewards of ownership of the receivables, the Group continues to recognise the receivables;
- neither transfers nor retains substantially all the risks and rewards of ownership of the receivables, the Group determines whether it has retained control. If the Group does not retain control, it derecognises the receivables and recognise separately as assets or liabilities any rights and obligations created or retained in the transfer. If the Group retains control, it continues to recognise the receivables to the extent of its continuing involvement in the receivables.

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The extent of continuing involvement in the transferred assets is the extent to which it is exposed to changes in the value of the transferred assets, which is the lower of the carrying amount of assets and the maximum amount of the consideration that the Group could be required to pay ("the guarantee amount").

When the Group continues to recognise an asset to the extent of its continuing involvement, the Group also recognizes an associated liability. The associated liability is initially measured at the guarantee amount plus the fair value of the guarantee. Subsequently the initial fair value of the guarantee is recognised in the consolidated statement of income on a time proportion basis.

(f) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and direct selling expenses.

The Group applies the perpetual method of accounting for inventory.

(g) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use, and the costs of dismantling and removing the asset and restoring the site on which it is located. Expenditure incurred after tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, is normally charged to the consolidated statement of income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalized as an additional cost of tangible fixed assets.

Including in the cost of tangible assets of the Group, there are certain costs related to mining properties. They comprise mine rehabilitation assets and fair value of mineral reserves from business combination.

(ii) Depreciation

Machinery and equipment and fair value of mineral reserves from business combination directly related to mining activities

Machinery and equipment and fair value of mineral reserves from business combination which are directly related to the mining activities is depreciated over its mineral reserve on a unit-of-production basis. Mineral reserves are estimates of the amount of product that can be economically and legally extracted from the Group's mining properties.

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Others

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

| | mining properties | 15 - 20 years |
|---|--------------------------|---------------|
| | buildings and structures | 4 - 50 years |
| | leasehold improvements | 3 - 5 years |
| • | office equipment | 3 - 15 years |
| | machinery and equipment | 2 - 25 years |
| • | motor vehicles | 3 - 15 years |

(h) Intangible fixed assets

(i) Land use rights

Land use rights comprise:

- those granted by the State for which land use payments have been made;
- those acquired in a legitimate transfer; and
- rights to use leased land obtained before the effective date of Land Law (2003) for which payments have been made in advance for more than 5 years and supported by land use right certificate issued by competent authority.

Land use rights with indefinite term are stated at cost and are not amortised. Land use rights with definite term are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over their useful lives ranging from 10 to 50 years.

(ii) Software

Cost of software include:

- Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible fixed asset. Software cost is amortised on a straight-line basis over a period ranging from 3 to 10 years;
- cost incurred during actual software development phase when following conditions are met:
 - respective costs are attributable directly to the software development stage;
 - there is well-founded expectation verifiable by program designs, models, or the like that the development activities to be capitalized will be finalised successfully and thus the intention to complete the development project should be given;
 - the Group will be able to implement and use the software after its development;
 - adequate technical, financial and personnel resources should be available to complete the software development successfully; and
 - the Group is able to measure expenditure attributable to the software development project reliably.

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Self-developed software are amortised on a straight-line basis over period of up to four (4) years starting from the date on which the respective modules are completed.

(iii) Brand name

Cost of acquisition of brand name is capitalized and treated as an intangible asset.

The fair value of brand name acquired in a business combination is based on the discounted estimated royalty payments that have been avoided as a result of the brand name being owned. The fair value of brand name acquired in a business combination is recognized as an intangible asset and is amortized on a straight-line basis ranging from 10 to 30 years.

(iv) Customer relationships

Customer relationships that are acquired by the Group on the acquisition of subsidiary is capitalized and presented as an intangible asset.

The fair value of customer relationships acquired in a business combination is determined using the multi-period excess earnings method, whereby the subject assets are valued after deducting a fair return on all other assets that are part of creating the related cash flows. The fair value of customer relationship is amortized on a straight line basis ranging from 5 to 35 years.

(v) Mineral water resources

Mineral water resources that are acquired by the Group in the acquisition of subsidiary are capitalized and presented as an intangible fixed asset.

The fair values of mineral water resources acquired in a business combination are determined using either the direct comparison method or the multi-period excess earnings method. The direct comparison approach estimates the value of mineral resources by comparing recent asking/transacted price of similar interests located in a similar area. In the multi-period excess earnings method, subject assets are valued after deducting a fair return on all other assets that are part of creating the related cash flows. The fair value of mineral water resources are amortized on a straight line basis over their useful lives ranging from 10 to 37 years.

(vi) Mining rights

The mining rights is calculated based on the remaining exploitable reserves multiplied with the price as announced by the provincial authorities in accordance with Decree 203/2013/ND/CP dated 28 November 2013 which became effective from 20 January 2014. Cost of mining rights are stated at an amount equal to the present value of mining rights fee and is capitalized and treated as an intangible asset. Amortisation of mining rights fees is computed on a straight-line basis over the period of 15 years which is the economic life of the mine reserves.

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(vii) Technology

Technology that are acquired by the Group in the acquisition of subsidiary are capitalized and presented as an intangible fixed asset.

The fair value of technology acquired in a business combination is determined using the multi-period excess earnings method, whereby the subject assets are valued after deducting a fair return on all other assets that are part of creating the related cash flows. The fair value of technology is amortized on a straight line basis over their useful lives ranging over 5 - 30 years.

(viii) Mineral water resources exploitation rights

Expenditure on obtaining exploitation rights for mineral water resources is capitalized and treated as an intangible asset. Amortization is computed on a straight-line basis over their useful lives ranging from 9 to 30 years.

(ix) Development cost

Expenditure on development activities, whereby research findings are applied to a plan or design for the production of new or substantially improved products and process, is capitalised if the product or process is technically and commercially feasible and the Group has sufficient resources to complete development. The expenditure capitalised include the costs of materials, direct labour and an appropriate portion of overheads. Other development expenditure, including expenditure on internally generated goodwill and brands, is recognised in the consolidated statement of income as an expense as incurred. Capitalised development costs are stated at cost less accumulated amortisation, which is provided on a straight-line basis over 3 to 16 years.

(i) Investment property

(i) Cost

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its building, infrastructures and any directly attributable expenditures of bringing the property to the condition necessary for it to be capable of operating in the manner intended by the Board of Management of the Company or its subsidiary. Expenditure incurred after the investment property held to earn rental has been put into operation, such as repairs and maintenance, is charged to the consolidated statement of income in the period in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

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(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

buildings

20 = 25 years

infrastructure

5-20 years

(j) Construction in progress

Construction in progress represents the costs of swine breeders, the cost of construction and machinery which have not been fully completed or installed and mineral assets under development. No depreciation is provided for construction in progress during the period of breeding the swines, construction, installation and commissioning stages.

Mineral assets under development comprise mineral reserve and related development costs acquired in a business combination and subsequent development expenditure. These assets are qualified for capitalisation when the mineral reserve to which they relate is proven to be commercially and technically viable. They are initially recognized at their fair values as part of business combination accounting and subsequent development expenditures are capitalized net of proceeds from the sale of ore extracted during the development phase. On completion of development, defined as the time when saleable materials begin to be extracted from the mine, all assets are reclassified to either "machinery or equipment" or "mining properties" in tangible fixed assets or in long-term prepaid expenses.

(k) Long-term prepayments

(i) Other mining costs

In accordance with Official Letter No. 12727/BTC-TCDN dated 14 September 2015 from the Ministry of Finance which provides guidance that mining related costs could be recognized as long-term prepaid expenses under non-current assets.

Other mining costs comprise:

- Exploration, evaluation and development expenditure (including development stripping); and
- Production stripping (as described below in 'Deferred stripping costs').

Deferred stripping costs

In open pit mining operations, it is necessary to remove overburden and other waste materials to access ore body. Stripping costs incurred in the development phase of a mine (development stripping costs) are capitalized as part of the cost of mine under construction. All capitalized development stripping included in assets under construction is transferred to other mining costs.

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The costs of removal of the waste material during a mine's production phase (production stripping costs) are deferred where they give rise to future benefits:

- a) It is probable that the future economic benefits will flow to the Group;
- b) The component of the ore body for which access has been improved can be identified; and
- c) The costs incurred can be measured reliably.

Production stripping costs are allocated between the inventory produced and the production stripping asset with reference to the average life of mine strip ratio.

The average life of mine strip ratio represents the ratio of the estimated total volume of waste, to the estimated total quantity of economically recoverable ore, over the life of the mine. These costs are capitalized to the production stripping assets where the current period actual stripping ratio is higher than the average life of mine strip ratio.

The development and production stripping assets are amortized over the life of the proven and probable reserves of the relevant components on a systematic basis.

(ii) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Group obtained land use rights certificate but are not qualified as intangible fixed assets under Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance providing guidance on management, use and depreciation of fixed assets, and other costs incurred in conjunction with securing the use of leased land. These costs are recognized in the consolidated statement of income on a straight-line basis over the term of the lease from 35 to 50 years.

(iii) Land compensation cost

Land compensation costs comprise costs incurred in conjunction with securing the use of leased land. These costs are recognized in the consolidated statement of income on a straight-line basis over the term of the lease.

(iv) Printing axles and tools and supplies

Printing axles and tools and supplies are initially stated at cost and amortized over their useful lives of 1 to 3 years.

Tools and instruments include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulations. Cost of tools and instruments are amortized on a straight-line basis not more than 3 years.

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(v) Goodwill from equitization

Goodwill generated from the state-owned enterprise equitization is recognized as long-term prepayments. Goodwill generated from the state-owned enterprise equitization includes brand name value and potential development value. Brand name value is determined on the basis of actual costs incurred for creation and protection of trademarks, trade name in the course of the enterprise's operation for the period of five years before the valuation date (including establishment costs and expenditures on training, advertising and promotional activities incurred to promote and introduce the enterprise and its products and website costs). Potential development value is evaluated on the basis of profitability of the enterprise in the future taking into account the enterprise's profit ratio and interest rates of 5-year government bonds. Goodwill generated from the state-owned enterprise equitization is amortized on a straight-line basis over ten years starting from the date of conversion from a state-owned enterprise into a joint stock company (date of first business registration certificate for a joint stock company).

(vi) Swine breeders

Cost of swine breeders is recognised as long-term prepaid expenses and amortised on a straight-line basis over a period ranging from 2 to 3 years. The amortisation cost of breeders that directly relates to farming of swine are capitalised as part of work in progress.

(vii) Other long-term prepaid expenses

Other long-term prepaid expenses include pre-operating expenses and other prepaid expenses which are stated at their costs and are amortised on a straight-line basis over a period ranging from over 1 to 23 years.

(l) Goodwill

Goodwill arises on acquisition of subsidiaries in non-common control acquisition.

Goodwill is measured at cost less accumulated amortization. Cost of goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree. When the excess is negative (gain from bargain purchase), it is recognized immediately in the consolidated statement of income.

Goodwill arising on acquisition of a subsidiary is amortized on a straight-line basis over 10 years. Carrying value of goodwill arising on acquisition a subsidiary is written down to recoverable amount as management determines that it is not fully recoverable.

In respect of equity accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment and is not amortized.

(m) Trade and other payables

Accounts payable to suppliers and other payables are stated at their cost.

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(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(n) Provisions

A provision is recognized if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(i) Mining rights fee

In accordance with the Law on Minerals 2010, a subsidiary of the Company has an obligation to pay the government fees for mining rights grant. The mining rights fee is calculated based on the remaining exploitable reserves and the price to calculate the charge for granting mining rights in accordance with:

- Decree No. 203/2013/ND-CP dated 28 November 2013 ("Decree 203"), Decree No. 158/2016/ND-CP dated 29 November 2016 ("Decree 158") and Circular No. 38/2017/TT-BTNMT dated 16 October 2017 ("Circular 38") until 15 September 2019; and
- Decree No. 67/2019/ND-CP dated 31 July 2019 ("Decree 67") from 15 September 2019.

Mining rights fee is calculated based on the remaining exploitable reserves and the price to calculate the charge for granting mining rights which is defined under the prices to calculate the resource royalty in accordance with the law on resource royalty at the time of determining the charge for granting mining rights. The prices to calculate the resource royalty is announced by the provincial People's Committee. The conversion method is based on various parameters of the conversion coefficient under guidelines of Circular 38 and/or Decree 67.

(ii) Mine rehabilitation

The mining, extraction and processing activities of the Group give rise to obligations for site closure or rehabilitation. Closure and rehabilitation works can include facility decommissioning and dismantling; removal or treatment of waste materials; site and land rehabilitation. The extent of work required and the associated costs are dependent on the requirements of the Ministry of Natural Resources and Environment ("MONRE") and the Group's environmental policies based on the Environment Impact Report. The timing of the actual closure and rehabilitation expenditure is dependent on the life and nature of the mine.

When provisions for closure and rehabilitation are initially recognized, the corresponding cost is capitalized as an asset, representing part of the cost of acquiring the future economic benefits of the operation. The capitalized cost of closure and rehabilitation activities is recognized in mining properties and depreciated accordingly. The value of the provision is progressively increased over time as the effect of the discounting unwinds, creating an expense recognized in financial expenses.

Closure and rehabilitation provisions are also adjusted for changes in estimates. These adjustments are accounted for as a change in the corresponding capitalized cost, except where a reduction in the provision is greater than the under-depreciated capitalized cost of the related assets, in which the capitalized cost is reduced to nil and the remaining adjustment is recognized in the consolidated statement of income.

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(iii) Severance allowance

Under the Vietnamese Labour Code, when employees who have worked for 12 months or more ("eligible employees") voluntarily terminates their labour contracts, the employer is required to pay the eligible employees severance allowance calculated based on years of service and employees' compensation at termination. Provision for severance allowance has been provided based on employees' years of service and their average salary for the nine-month period prior to the end of the annual accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Group are excluded.

(iv) Pension

Pensions are retirement benefits and are classified as either defined contribution plans or defined benefit plans.

Under a defined contribution plan, the Group pays fixed contributions into a separate fund. The amount of an employee's future retirement benefit is only based on the contributions paid and the income earned from the investment. The Group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employees' services in the current and prior years. The Group's contributions are to be recognised as expenses in the year in which they are incurred.

Under a defined benefit plan, employees will receive a defined amount of pension benefit on retirement, usually dependent on one or more factors such as age, years of service and compensation. The provision to be recognised for a defined benefit plan is calculated as the present value of the defined benefit obligations at the end of the annual accounting period. The defined benefit obligation is calculated annually by independent actuaries. The present value of the defined benefit obligation is determined by discounting estimated future cashflow using interest rates of high-quality AA-corporation bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximation to the terms of the related pension liability. The measurement of defined benefit obligation involves estimation of future cashflows, employee turnover, mortality and future increase in salaries.

Remeasurements of the net defined benefit obligation, which comprise actuarial gains and losses and the relevant deferred tax are recognised in equity under the caption "Other equity funds" in accordance with a ruling from the Ministry of Finance.

(o) Bonds issued

Straight bonds

At initial recognition, straight bonds are measured at cost which comprises proceed from issuance net of issuance costs. Any discount, premium or issuance costs are amortized on a straight-line basis over the term of the bond.

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(p) Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognized in the statement of income except to the extent that it relates to items recognized directly to equity, in which case it is recognized in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(q) Equity

(i) Share capital and capital surplus

Ordinary share capital is classified as equity. The excess of proceeds contributed over the par value of shares issued is recorded as capital surplus. Incremental costs directly attributable to the issue of ordinary shares are recognized as a deduction from capital surplus.

(ii) Other capital

Agreements to issue a fixed number of shares in the future are recognized based on their fair values at the dates of the agreements under other capital if there are no other settlement alternatives.

(iii) Repurchase and reissue of ordinary shares (treasury shares)

When shares recognized as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is recognized as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are sold for reissue subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within share premium.

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(r) Revenue

(i) Goods sold

Revenue from the sale of goods is recognized in the consolidated statement of income when the significant risks and rewards of ownership have been transferred to the buyer. For sales of minerals, the sales price is usually determined on a provisional basis at the date revenue recognition and adjustments to the sales price subsequently occurs based on movements in quoted market or contractual prices up to the date of final pricing. The period between provisional invoicing and final pricing is typically between 30 and 60 days, but in some cases can be as long as 90 days. Revenue on provisionally priced sales is recognized based on the estimated fair value of the total consideration receivable. In cases where the terms of the executed contractual sales agreement allow for an adjustment to the sales price based on a survey of the goods by the customer, assay results issued by a third party are preferable, unless customer's survey is within executed contractual tolerance, then sales is based on the most recently determined of product specifications.

No revenue is recognized if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue on sales of goods is recognized at the net amount after deducting sales discounts stated on the invoice.

(ii) Services rendered

Revenue from services rendered is recognised in the consolidated statement of income in proportion to the stage of completion of the transaction. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

(s) Financial income and financial expenses

(i) Financial income

Financial income comprises interest income from deposits, loans, dividend income, gains from disposal investments and foreign exchange gains. Interest income is recognized on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(ii) Financial expenses

Financial expenses comprise interest expenses on borrowings, interest costs, foreign exchange losses and realised losses from derivative financial instruments. Borrowing costs are recognized as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of tangible fixed assets, in which case the borrowing costs incurred during the period of construction are capitalized as part of the cost of the assets concerned.

(t) Operating lease payments

Payments made under operating leases are recognized in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognized in the consolidated statement of income as an integral part of the total lease expense.

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(u) Earnings per share

The Group presents basic and diluted earnings per share ("EPS") for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders (after deducting any amounts appropriated to bonus and welfare funds for the accounting period) of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares.

(v) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on business segments.

(w) Related parties

Parties are considered to be related to the Group if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Group and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

(x) Employee stock ownership plans

Shares issued to employees based on the employee stock ownership plans are issued at par value.

4. Segment reporting

The Group has five (5) reportable segments, as described below, which are the Group's strategic businesses. The strategic businesses offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic businesses, the Group's Board of Management reviews internal management reports on a periodic basis.

The Group holds the following business segments through separate subsidiary groups:

- Branded consumer products
- MEATLife: integrated meat products
- High-tech materials
- Consumer retail
- Others: financial services, telecommunication services and others

Notes to the consolidated quarterly financial statements for the period ended 30 September 2021 (continued) Masan Group Corporation and its subsidiaries

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(a) Business segments

| | e | | | 1 | 1 |
|---------------------------|---|--|-------------|-------------------------|-------------------------|
| Total | From 1/1/2020 to 30/9/2020 VND million | 55,618,277 | , | 12,673,938 | 1,388,552 |
| To To | From From 1/1/2020 to 30/9/2020 to 30/9/2020 ASS 1/1/2021 to 30/9/2021 VND million VND million | 64,800,964 | 91 | 15,257,555 12,673,938 | 5,146,869 |
| Elimination | From 1/1/2020 to 30/9/2020 VND million | ı | (905,912) | ¢ | \$ |
| Elimi | From From 1/1/2020 to 30/9/2021 to 30/9/2020 30/9/2021 VND million VND million | ı | (2,645,316) | 19 | , |
| Others | | 1 | 1 | 1 | 1,797,485 |
| ĐO - | From 1/1/2021 to 30/9/2021 VND million | 53 | ı | (2,598) | 2,874,263 |
| Consumer retail | From From From 1/1/2021 to 1/1/2021 to 1/1/2021 to 30/9/2021 30/9/2020 30/9/2021 VND million VND million | 23,665,189 | 12,551 | 3,853,421 | (1,016,365) (3,145,426) |
| Сопѕиш | From 1/1/2021 to 30/9/2021 VND million | 23,982,970 | 13,299 | 4,392,132 | (1,016,365) |
| High-tech materials | From From From From From 1/1/2021 to 1/1/2021 to 1/1/2020 | 5,075,436 | • | 222,122 | 62,767 |
| High-tech | From 1/1/2021 to 30/9/2021 VND million | 9,603,779 | , | 1,307,892 | (61,527) |
| MEATLife | From 1/1/2020 to 30/9/2020 VND million | 10,998,946 | 413,097 | 1,946,048 | 272,941 |
| MEA | From 1/1/2021 to 30/9/2021 VND million | 13,813,903 | 1,338,234 | 1,899,789 | 311,285 |
| Branded consumer products | From 1/1/2020 to 30/9/2020 VND million | 15,878,706 | 480,264 | 7,660,340 6,652,347 | 2,400,785 |
| Branded prod | From 1/1/2021 to 30/9/2021 VND million | 17,400,259 | 1,293,783 | 7,660,340 | 3,039,213 |
| | | External segment revenue 17,400,259 15,878,706 13,813,903 10,998,946 | revenue | Segment gross margin | Segment results |

Net unallocated expenses

(577,932)

(2,164,344)

810,620

2,982,525

Net profit

Notes to the consolidated quarterly financial statements for the period ended 30 September 2021 (continued) Masan Group Corporation and its subsidiaries

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| 309/2021 1/1/2021 309/2021 1/1/2021 1/1/2021 309/2021 1/1/2021 1/1/2021 309/2021 1/1/2021 1/1/2021 309/2021 1/1/2021 | | Branded | Branded consumer | MEA | MEATLife | High-tech | High-tech materials | Consumer retail | er retail | Oth | Others | Total | la |
|---|--|---|---|--------------------------|---|---|---|---|---|---|---|---|---|
| 18,243,868 | | 30/9/2021 VND million | 1/1/2021 VND million | 30/9/2021 VND million | 1/1/2021 VND million | 30/9/2021 VND million | | 30/9/2021 VND million | 1/1/2021 VND million | 30/9/2021 VND million | 1/1/2021 VND million | 30/9/2021 VND million | 1/1/2021 VND million |
| 12,823,563 11,738,539 8,919,893 9,509,060 25,093,385 25,901,313 15,060,888 14,248,831 10,593 - 615,921,134 | ment assets Ilocated assets | 22,117,122 | 18,243,868 | 17,768,712 | 18,126,855 | 38,769,941 | 39,020,014 | 22,470,792 | 21,709,258 | 20,997,817 | 17,729,569 | 122,124,384 1,272,068 | 114,829,564 906,998 |
| 12,823,563 11,738,539 8,919,893 9,509,060 25,093,385 25,901,313 15,060,888 14,248,831 10,593 - 61,991 | ıl assets | | | | | | | | | | | 123,396,452 | 115,736,562 |
| From | nent liabilities llocated liabilities | 12,823,563 | 11,738,539 | 8,919,893 | 9,509,060 | 25,093,385 | 25,901,313 | 15,060,888 | 14,248,831 | 10,593 | 1 | 61,908,322 29,121,415 | 61,397,743 29,308,540 |
| From In 12020 to 11/12020 to 1 | l liabilities | | | | | | | | | | | 91,029,737 | 90,706,283 |
| acapital 824,082 1,057,918 477,409 825,273 717,470 395,821 103,333 322,333 2,13 capital 4,030 11,904 5,030 1 379,764 329,171 947,648 964,692 491,064 548,996 - 2,3 3,738 2,659 1,991 2 260,877 251,134 289,497 283,687 423,205 239,745 928,722 917,389 1,151 - 1,991 | | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million | | From 1/1/2020 to 30/9/2020 VND million | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
| capital 535,221 494,575 379,764 329,171 947,648 964,692 491,064 548,996 - 2,3 a 260,877 251,134 289,497 283,687 423,205 239,745 928,722 917,389 1,151 - 1,914 282 | tal expenditure | 824,082 | 1,057,918 | 477,409 | 825,273 | 717,470 | 395,821 | 103,333 | 322,333 | t | ı | 2,122,294 | 2,601,345 |
| 260,877 251,134 289,497 283,687 423,205 239,745 928,722 917,389 1,151 - 1,94 1,414 282 | nditure eciation | 535,221 | 494,575 | 379,764 | 329,171 | 947,648 | 964,692 | 491,064 | 548,996 | 4,030 | 11,904 | 4,030 2,353,697 | 11,904 2,337,434 |
| 1,414 282 | ocated ciation rtization | 260,877 | 251,134 | 289,497 | 283,687 | 423,205 | 239,745 | 928,722 | 917,389 | 3,738 | 2,659 | 3,738 1,903,452 | 2,659 1,691,955 |
| | ocated tization | | | | | | | | | 1,414 | 282 | 1,414 | 282 |

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(b) Geographical segments

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers, which is located in Vietnam ("Domestic") or countries other than Vietnam ("Overseas").

| | Ove | rseas | Dom | estic | To | tal |
|----------------------|---|---|---|---|---|---|
| | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
| Net external revenue | 10,316,218 | 6,205,303 | 54,484,746 | 49,412,974 | 64,800,964 | 55,618,277 |
| | Ove | rseas | Domestic | | To | tal |
| | 30/9/2021 VND million | 31/12/2020 VND million | 30/9/2021 VND million | 31/12/2020 VND million | 30/9/2021 VND million | 31/12/2020 VND million |
| Total assets | 9,329,216 | 8,614,163 | 114,067,236 | 107,122,399 | 123,396,452 | 115,736,562 |

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Carrying amount

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

5. Business combination

On 1 September 2021, SHERPA, a subsidiary directly owned by the Company, successfully acquired 70.0% equity interest in Mobicast Joint Stock Company, a local telecommunication service provider, for a total consideration of VND295,766 million including transactions costs. Such transaction resulted in MBC becoming a subsidiary indirectly owned by the Company.

On the business combination date, the carrying amount of net identifiable assets and liabilities were as follows:

| | VND million |
|--|--------------------|
| Cash and cash equivalents | 302,178 |
| Accounts receivable – short-term | 44 |
| Prepayments to suppliers | 200,336 |
| Other receivables – short-term | 19,768 |
| Other current assets | 25,009 |
| Other long term receivables | 1,423 |
| Other long-term assets Accounts payable to suppliers | 20,767 (2,730) |
| Other current liabilities | |
| | (3,585) |
| Other short-term payables | (20,310) |
| Short-term borrowings Total net identifiable assets from business combination | (247,963) 294,937 |
| Combination | |
| Share of net assets from business combination | 204,391 |
| Goodwill on business combination (Note 15) | 91,375 |
| Total consideration | 295,766 |
| Cash increase from business combination | 302,178 |
| Net cash inflow | 6,412 |

As at the issuance date of these consolidated quarterly financial statements, the fair value and the preacquisition carrying amounts of these assets and liabilities have not yet been finalised. Potential adjustments to these balance sheet items will be reflected in subsequent financial statements when these matters are finalized with potential impact to the consolidated statement of income.

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6. Cash and cash equivalents

| | 30/9/2021 VND million | 1/1/2021 VND million |
|------------------|--------------------------|-------------------------|
| Cash on hand | 92,445 | 103,598 |
| Cash in bank | 2,224,293 | 1,804,062 |
| Cash in transit | 20,882 | 22,482 |
| Cash equivalents | 9,962,411 | 5,791,300 |
| | 12,300,031 | 7,721,442 |

7. Accounts receivable

(i) Receivable on short-term lending loans

Receivable on short-term lending loans from third parties were unsecured, earned interest rate at 6.5% per annum (1/1/2021: 6.5%) and mature within the next twelve months.

(ii) Receivable on long-term lending loans

Receivable on long-term lending loans from third parties were secured, earned interest rate at 12% per annum and mature on 31 October 2024.

(iii) Other receivables

| Other receivables comprised: | 30/9/2021 VND million | 1/1/2021 VND million |
|------------------------------|--------------------------|-------------------------|
| Other short-term receivables | | |
| Accrued interest receivable | 246,670 | 143,548 |
| Advances | 28,099 | 18,975 |
| Short-term deposits (*) | 2,798,226 | 2,841,337 |
| Others | 406,715 | 346,867 |
| | 3,479,710 | 3,350,727 |
| Other long-term receivables | | |
| Long-term deposit | 343,384 | 357,616 |
| Other (**) | 1,246,579 | 1,234,392 |
| | 1,589,963 | 1,592,008 |

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- (*) Included in short-term deposits was VND2,723,200 million of deposits paid to third parties for the investments (1/1/2021: VND2,750,000 million).
- (**) Other represents mainly receivables from the State Treasury for the land compensation cost of the Nui Phao Mining Project at Ha Thuong Commune, Dai Tu District, Thai Nguyen Province. The amount can be net off against the annual land rental fee.

Movement of allowance for doubtful debts during the period was as follows:

| | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|---|--|--|
| Opening balance Increase in allowance during the period Allowance utilised during the period Allowance written back during the period | 107,856 4,610 | 105,744 5,202 (7) |
| Closing balance | 88,659 | 92,226 |

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8. Inventories

| | 30/9/2021 VND million | 1/1/2021 VND million |
|---------------------------|--------------------------|-------------------------|
| Goods in transit | 461,657 | 620,516 |
| Raw materials | 3,747,715 | 3,316,920 |
| Tools and supplies | 1,079,082 | 1,042,761 |
| Work in progress | 1,594,167 | 1,321,341 |
| Finished goods | 3,946,902 | 3,163,599 |
| Merchandise inventories | 2,842,429 | 3,211,214 |
| Goods on consignment | 215,990 | 54,046 |
| | 13,887,942 | 12,730,397 |
| Allowance for inventories | (155,711) | (232,480) |
| | 13,732,231 | 12,497,917 |

Movements in the allowance for inventories during the period were as follows:

| | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|--|--|--|
| Opening balance | 232,480 | 68,810 |
| Acquisition of subsidiary | - | 62,903 |
| Increase in allowance during the period | 122,634 | 87,204 |
| Allowance utilised during the period | (35,384) | (60,936) |
| Allowance written back during the period | (164,019) | (64,336) |
| Closing balance | 155,711 | 93,645 |

Masan Group Corporation and its subsidiaries

Notes to the consolidated quarterly financial statements for the period ended 30 September 2021 (continued)

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Tangible fixed assets

6

| Total VND million | 50,777,648 165,596 986,432 (6,084) (1,220,894) (90,103) (2,672) | 16,455,884 2,354,458 (1,864) (19,154) (315,295) (76,088) | 18,216,884 34,321,764 32,075,093 |
|---|--|--|--|
| | | 25 | |
| Office equipment and others VND million | 239,043 3,781 19,822 (16 (23,217 (1,100 | 238,313 212,293 37,957 (16) (19,154) (529) | 230,581 26,750 7,732 |
| Motor vehicles VND million | 195,812 7,224 5,877 - - (4,298) | 204,615 63,333 20,361 - - (4,179) 3,898 | 83,413 132,479 121,202 |
| Machinery and equipment | 27,355,934 151,870 556,727 (6,068) - (75,167) - (220,799) | 27,761,515 11,239,569 1,491,023 (1,848) (1,848) (1,66,570) (140,898) (140,898) | 12,540,453 16,116,365 15,221,062 |
| Leasehold improvements VND million | 93,148 | 82,040 3,947 - - (248) | 85,739 11,108 7,161 |
| Mining Properties VND million | 5,095,927 | 5,095,927 | 1,451,260 3,755,929 3,644,667 |
| Buildings and structures VND million | 17,797,784 2,721 404,006 - (1,220,894) (9,290) (2,672) (73,930) | 16,898,707 3,518,651 689,908 - - (315,295) (4,562) (40,189) (23,075) | 3,825,438 14,279,133 13,073,269 |
| | Cost Opening balance Additions Transfers from construction in progress Transfers to long-term prepayments Transfer to intangible fixed assets Transfer to investment properties Disposals/written-off Other decrease Currency translation differences Reclassification | Closing balance Accumulated depreciation Opening balance Charge for the period Transfers to long-term prepayments Transfer to intangible fixed assets Transfer to investment properties Disposals/written-off Currency translation differences Reclassification | Closing balance Net book value Opening balance Closing balance |

Notes to the consolidated quarterly financial statements for the period ended 30 September 2021 (continued) Masan Group Corporation and its subsidiaries

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Intangible fixed assets 10.

| Cost Opening balance | VND million | VND million | cost VND million | name VND million | relationships resources VND million VND million | resources VND million | Mining rights VND million | Technology VND million | rights VND million | Others VND million | Total VND million |
|-----------------------------|-------------|-------------|---------------------|---------------------|--|--------------------------|------------------------------|---------------------------|-----------------------|-----------------------|----------------------|
| Opening balance | | | | | | | | | | | |
| | 4,017,955 | 981,908 | 790,331 | 4,076,431 | 6,412,892 | 412,698 | 588,373 | 2,215,021 | 72,122 | 26,485 | 19,594,216 |
| Acquisition of a subsidiary | • | 14,198 | • | | | • | | • | • | • | 14,198 |
| Additions | ı | 8,331 | 1 | • | 1 | 1 | 204,284 | 37,155 | 888 | • | 250,658 |
| Transfers from | | | | | | | | | | | |
| construction in progress | 1 | 12,429 | ı | • | • | • | • | 1 | ı | • | 12,429 |
| Transfers from long-term | | | | | | | | | | | |
| prepayment | • | 1,210 | • | • | • | • | • | , | • | • | 1,210 |
| Transfers from tangible | | | | | | | | | | | |
| fixed assets | • | 23,217 | • | • | • | • | • | • | 1 | 1 | 23,217 |
| Transfer to investment | | | | | | | | | | | |
| properties | (37,536) | • | • | • | 1 | 1 | ı | • | • | • | (37,536) |
| Written off | | (1,278) | • | ' | 1 | • | • | • | • | • | (1,278) |
| Currency translation | | | | | | | | | | | |
| differences | (2,039) | (17,410) | (48,000) | (78,421) | (16,106) | r | • | (108,174) | , | (868) | (271,049) |
| Closing balance | 3,978,380 | 1,022,605 | 742,331 | 3,998,010 | 6,396,786 | 412,698 | 792,657 | 2,144,002 | 73,010 | 25,586 | 19,586,065 |

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| lion | | 171 | 48 | 19,154 | 682 | (941) | | (39,190) | 1,601 | 532 | | 145 | |
|---|--------------------------|--|---------------------------------------|--------------|-----------------------------|-------------|----------------------|-------------|------------------|-----------------|----------------|------------------------------------|---|
| Total VND million | | 4,356,071 | | 19,1 | 723,789 | 9) | | | 1,6 | 5,060,532 | | 15,238,145 | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Others VND million | | 3,229 | ŧ | • | 1,414 | • | | (154) | 1 | 4,489 | | 23,256 | 17,00 |
| Exploitation rights VND million | | 23,973 | ı | 1 | 2,485 | • | | ı | • | 26,458 | | 48,149 | 1 |
| Technology VND million | | 713,511 | • | 1 | 73,836 | ı | | (6,257) | • | 781,090 | | 1,501,510 | 11/12/11 |
| Mining rights VND million | | 188,669 | • | • | 35,298 | 1 | | • | • | 223,967 | | 399,704 | 20000 |
| Mineral water resources VND million | | 117,268 | 1 | ı | 16,451 | 1 | | • | 1 | 133,719 | | 295,430 | (1) |
| Customer relationships VND million | | 1,257,754 | ı | 1 | 198,841 | • | | (538) | • | 1,456,057 | | 5,155,138 | 12162176 |
| Brand name VND million | | 1,099,152 | • | • | 166,464 | 1 | | (3,406) | t | 1,262,210 | | 2,977,279 | 2222 |
| Development cost VND million | | 95,019 | 1 | ı | 33,418 | • | | (7,938) | 1 | 120,499 | | 695,312 | 1006 |
| Development Software cost VND million VND million | | 663,269 | 48 | 19,154 | 88,205 | (941) | | (20,897) | 1,601 | 750,439 | | 318,639 | |
| Land use rights VND million | | 194,227 | • | 1 | 107,377 | • | | • | • | 301,604 | | 3,823,728 | 2000 |
| ¥ | Accumulated amortization | Opening balance Transfer from long-term | prepayment Transfers from tangible | fixed assets | Amortization for the period | Written off | Currency translation | differences | Reclassification | Closing balance | Net book value | Opening balance Closing balance | |

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11. Investment property

Investment property held to earn rental comprises:

| Land use rights VND million | Buildings and structures VND million | Total VND million |
|--------------------------------|--------------------------------------|--|
| | | |
| - | 18,628 | 18,628 |
| - | 1,220,894 | 1,220,894 |
| 37,536 | - | 37,536 |
| (2,627) | (75,019) | (77,646) |
| 34,909 | 1,164,503 | 1,199,412 |
| | | |
| (T) | 4,110 | 4,110 |
| 7.1 | 53,814 | 53,814 |
| 9. | 315,295 | 315,295 |
| • | (19,003) | (19,003) |
| | 354,216 | 354,216 |
| | | |
| _ | 14,518 | 14,518 |
| 34,909 | 810,287 | 845,196 |
| | VND million | Land use rights VND million - 18,628 - 1,220,894 - 37,536 (2,627) (75,019) 34,909 1,164,503 - 4,110 - 53,814 - 315,295 - (19,003) - 354,216 |

The fair value of investment property held to earn rental has not been determined as the Group has not performed a valuation.

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12. Construction in progress

| | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|--|--|---|
| Opening balance | 2,274,759 | 3,278,972 |
| Addition during the period | 1,616,246 | 2,320,296 |
| Increases from business combination | 2,827 | 111,084 |
| Transfers to tangible fixed assets | (986,432) | (1,660,337) |
| Transfers to intangible fixed assets | (12,429) | (17,612) |
| Transfers to long-term prepayments | (500,977) | (146,934) |
| Adjustments due to construction finalisation | (24,457) | - |
| Disposals | (180) | - |
| Currency translation differences | (3,394) | 852 |
| Closing balance | 2,365,963 | 3,886,321 |

13. Investments

| | 30/9/2021 VND million | 1/1/2021 VND million |
|--|-------------------------------|--|
| Long-term financial investments Investments in associates (a) Equity investments in other entities (b) Held-to-maturity investments – long-term (c) Allowance for diminution in the value of long-term investments | 23,554,306 30,589 7,400 | 20,320,738 30,589 7,400 (5,628) |
| ;e | 23,592,295 | 20,353,099 |
| Short-term financial investments Held-to-maturity investments = short-term (c) | 350,250 | 447,250 |

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(a) Investments in associates

| Vietnam Technological and Commercial Joint Stock Bank ("Techcombank") (i) Cholimex Food Joint Stock Company ("Cholimex") (ii) Thuan Phat Packing Joint Stock Company ("Cholimex") (iii) Abattoir Long Binh Joint Stock Company ("Abattoir Lock Company ("Vissan Joint Stock Company ("Jangwul") (v) Jangwul H.C. Starck Tungsten Froduct Co., Ltd. (China) Jangwul ("Jiangwul") (v) Phut Long Heritage Joint Stock Company (vi) Phut Long Heritage Joint Stock Company (vi) Phut Long Heritage Joint Stock Company (vi) | | 30/9/2021 % of equity owned % of voting rights over charter over charter capital capital | 30/9/2021 % of voting rights over charter capital | Carrying value at equity accounted VND million | % of equity owned over charter capital | 1/1/2021 % of equity owned % of voting rights over charter over charter capital capital | Carrying value at equity accounted VND million |
|--|-----------------------------------|---|--|--|--|--|--|
| mpany 32.8% 20,612,483 19.9% 19.9% 17,72 mpany 32.8% 2249,392 32.8% 22.8% 22.8% 25.0 | Vietnam Technological and | | | | | | |
| mpany 32.8% 32.8% 32.8% 32.8% 32.8% 249,392 32.8% 32.8% 249,392 32.8% 32.8% 24.9% 25.0% 25.0% 25.0% 25.0% 25.0% 25.0% 24.9% 24.9% 24.9% 24.9% 24.9% 24.9% 30.0% 30.0% 358,790 | ("Techcombank") (i) | 19.9% | %6.61 | 20,612,483 | 19.9% | 19.9% | 17,729,570 |
| 32.8% 32.8% 32.8% 249,392 32.8% 32.8% 249,392 25.0% 25.0% 4,980 25.0% 25.0% 25.0% 25.0% 25.0% 25.0% 25.0% 24.9% 24.9% 24.9% 24.9% 24.9% 24.9% 24.9% 20.0% 358,790 | Cholimex Food Joint Stock Company | | | | | | |
| k 25.0% 4,980 25.0% 25. | ("Cholimex") (ii) | 32.8% | 32.8% | 249,392 | 32.8% | 32.8% | 249,392 |
| 25.0% 4,980 25.0% 25.0% 25.0% 25.0% 25.0% 25.0% 25.0% 24.9% 2,135,490 24.9% 24.9% 2,13 30.0% 30.0% 186,414 30.0% 30.0% 15 k 20.0% 23,554,306 - - - | Thuan Phat Packing Joint Stock | | | | | | |
| 25.0% 6,757 25.0% 25.0% 25.0% 25.0% 24.9% | Company ("Thuan Phat") (iii) | 25.0% | 25.0% | 4,980 | 25.0% | 25.0% | 4,289 |
| 25.0% 6,757 25.0% 25.0% 25.0% 25.0% 25.0% 24.9% 24.9% 24.9% 24.9% 24.9% 24.9% 24.135,490 24.9% 24.9% 24.135,490 24.9% 24.135,490 20.0% 30.0% 358,790 | Abattoir Long Binh Joint Stock | | | | | | |
| 24.9% 24.9% 2,135,490 24.9% 24.9% 24.9% 24.9% 24.9% 20.0% 30.0% 186,414 30.0% 30.0% 358,790 23,554,306 23,554,306 20.0% | Company ("Abattoir") (iii) | 25.0% | 25.0% | 6,757 | 25.0% | 25.0% | 6,770 |
| 24.9% 24.9% 2,135,490 24.9% 24.9% 24.9% 24.9% 30.0% 30.0% 186,414 30.0% 30.0% 358,790 23,554,306 23,554,306 2 | Vissan Joint Stock Company | | | | | | |
| 30.0% 30.0% 186,414 30.0% 30.0% 20.0% 20.0% 20.0% 23,554,306 20.0% 20.0% 20.0% | ("Vissan") (iv) | 24.9% | 24.9% | 2,135,490 | 24.9% | 24.9% | 2,135,490 |
| 30.0% 30.0% 186,414 30.0% 30.0% 30.0% 30.0% 30.0% 20.0% 20.0% 20.0% 20.0% 20.0% 20.0% 20.0% | Jiangwu H.C. Starck Tungsten | | | | | | |
| 30.0% 30.0% 186,414 30.0% 30.0% 30.0% 30.0% 30.0% 358,790 | Products Co., Ltd. (China) | | | | | | |
| 20.0% 20.0% 358,790 | ("Jiangwu") (v) | 30.0% | 30.0% | 186,414 | 30.0% | 30.0% | 195,227 |
| 20.0% 20.0% 358,790 | Phuc Long Heritage Joint Stock | | | | | | |
| | Company (vi) | 20.0% | 20.0% | 358,790 | ı | ı | • |
| | | | | | | | |
| | | | | 23,554,306 | | | 20,320,738 |

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Movements of investments in associates during the period were as follows:

| | Techcombank Cholimex VND million VND million | Cholimex VND million | Thuan Phat VND million | Abattoir VND million | Vissan VND million | Jiangwu VND million | Phuc Long VND million | Total VND million |
|------------|--|-------------------------|---------------------------|-------------------------|-----------------------|------------------------|--------------------------|-----------------------|
| 17,72 | 17,729,570 | 249,392 | 4,289 | 6,770 | 2,135,490 | 195,227 | 357,350 | 20,320,738 357,350 |
| 2,882 | 2,882,913 | 13,296 (13,296) | 691 | 587 (600) | 1 1 | 5,907 | 1,440 | 2,904,834 (13,896) |
| | • | 1 | 1 | 1 | 1 | (14,720) | ı | (14,720) |
| 20,612,483 | ,483 | 249,392 | 4,980 | 6,757 | 2,135,490 | 186,414 | 358,790 | 23,554,306 |

The Group's percentage of equity over charter capital of Techcombank was 19.9% (1/1/2021: 19.9%). \equiv As of 30 September 2021 and 1 January 2021, the Group has 19.9% direct equity holding and 1.5% economic interest that is subject to a forward sale agreement.

(ii) MSC holds 32.8% equity interest in Cholimex.

(iii) Proconco holds 25.0% equity interest in Thuan Phat and 25.0% equity interest in Abattoir.

ANCO holds 24.9% equity interest in Vissan.

(iv)

(v) H.C. Starck Tungsten GmbH (Germany) holds 30.0% equity interest in Jiangwu.

(vi) SHERPA holds 20.0% equity interest in Phuc Long.

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Equity investments in other entities **a**

Details of the Group's equity investments in other entity were as follows:

| | Allowance for diminution in value | (5,628) | , | (5,628) |
|-----------|---|---|---|---------|
| 021 | Cost VND million | 21,646 | 8,943 | 30,589 |
| 1/1/2021 | % of voting rights | 5.4% | 10.6% | |
| | % of equity owned | 5.4% | 10.6% | |
| | Allowance for diminution in value VND million | ¥I | ii) | |
| 2021 | Cost VND million | 21,646 | 8,943 | 30,589 |
| 30/9/2021 | % of voting rights | 5.4% | 10.6% | . 41 |
| | % of equity owned | 5.4% | 10.6% | |
| | | Dinh Vu Petroleum Service Port Joint Stock Company | Dong Nat Producing Trading Service Joint Stock Company | |

Held-to-maturity investments

Held-to-maturity investments = short-term represented term deposits in VND in banks with original terms to maturity of more than three months and less than 12 months from their transaction dates.

Held-to-maturity investments - long-term represented term deposits in VND in banks with the remaining term of more than 12 months from balance sheet dates.

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14. Long-term prepayments

| | Other mining costs VND million | Prepaid land costs | Land compensation costs VND million | Printing axles, tools and supplies VND million | Goodwill from equitization VND million | Swine breeders VND million | Others VND million | Total VND million | |
|---|--------------------------------------|--------------------|--|--|---|----------------------------------|-----------------------|----------------------|--|
| Opening balance Additions | 1,527,265 | 1,641,475 | 994,085 | 982,483 | 15,673 | 59,004 | 1,313,685 | 6,533,670 | |
| Acquisition of a subsidiary (Note 5) | 1 | 1 | | 822 | 1 | 1 | | 822 | |
| Transfers from tangible fixed assets Transfers to intangible fixed assets | 1 1 | | | 4,220 | 1 1 | | | 4,220 | |
| Transfer from/(to) construction in | | | | | | | | (-0.4,4) | |
| progress | • | (6,370) | 454,222 | 30,168 | ı | 22,814 | 143 | 500,977 | |
| Transfers from long-term receivables | 1 | 1 | 124,339 | ' | 1 | • | 1 | 124,339 | |
| Transfers to short-term prepayment | • | 1 | 8 | (80) | • | • | • | (80) | |
| Amortization for the period | (90,246) | (30,022) | (59,217) | (353,963) | (2,351) | (23,669) | (258,116) | (817,584) | |
| Disposals/written off | 1 | 1 | • | (6,126) | 1 | (18,379) | (104) | (24,609) | |
| Currency translation differences | ŧ | • | t | (1) | ŧ | | | | |
| Reclassification | 1 | 107 | (49,182) | (247) | 1 | • | (837) | (50,159) | |
| Closing balance | 1,575,185 | 1,605,190 | 1,466,681 | 799,045 | 13,322 | 39,770 | 1,114,056 | 6,613,249 | |

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15. Goodwill

| | From 1/1/2021 to 30/9/2021 VND million |
|--|--|
| Cost | |
| Opening balance Addition (Note 5) | 5,027,526 91,375 |
| Closing balance | 5,118,901 |
| Accumulated amortization | |
| Opening balance Amortization for the period | 1,196,026 378,497 |
| Closing balance | 1,574,523 |
| Net book value | |
| Opening balance Closing balance | 3,831,500 3,544,378 |

16. Taxes payable to State Treasury

| | 30/9/2021 VND million | 1/1/2021 VND million |
|-------------------------|--------------------------|-------------------------|
| Corporate income tax | 652,781 | 659,918 |
| Value added tax | 434,255 | 155,859 |
| Personal income tax | 27,321 | 33,211 |
| Special consumption tax | 35,216 | 58,171 |
| Other taxes | 209,484 | 34,143 |
| | 1,359,057 | 941,302 |

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17. Accrued expenses

| | 30/9/2021 VND million | 1/1/2021 VND million |
|---|--|--|
| Interest expense Advertising and promotion expenses Sales discounts and customer support fee Logistics expenses Purchase not yet received invoices Accrual for construction work Consultant fee Bonus and 13 th month salary Exhibition and market research expenses Natural resources taxes and fees Others | 1,039,253 921,359 270,678 316,161 423,760 165,847 2,579 629,374 40,892 120,815 1,566,828 | 910,860 757,608 415,411 286,640 173,670 369,207 42,429 632,890 68,902 25,767 1,022,033 |
| | 5,497,546 | 4,705,417 |

18. Other payables

| | 30/9/2021 VND million | 1/1/2021 VND million |
|--|--------------------------|-------------------------|
| Other short-term payables | | |
| Trade union fees, social, health and unemployment insurance | 24,606 | 23,800 |
| Short-term deposits received | 13,044 | 14,357 |
| Dividend payables | 12,614 | 39,968 |
| Payable for purchasing shares in CrownX | 2,276,995 | 2,300,000 |
| Payable to domestic banks under letter of credit arrangement | 1,532,649 | - |
| Others | 65,754 | 94,001 |
| - | 3,925,662 | 2,472,126 |
| Other long-term payables | | |
| Long-term deposits received | 32,802 | 27,894 |
| Others | 159,461 | 152,503 |
| - - | 192,263 | 180,397 |

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19. Short-term borrowings and bonds

20.

| 8 | | |
|--|--------------------------|-------------------------|
| | 30/9/2021 VND million | 1/1/2021 VND million |
| Short-term borrowings Current portion of long-term borrowings and bonds (Note 20) | 16,927,710 3,328,239 | 18,829,506 3,715,540 |
| | 20,255,949 | 22,545,046 |
| Short-term borrowings | | |
| | 30/9/2021 VND million | 1/1/2021 VND million |
| Bank borrowings | | |
| VND denominated | 12,638,766 | 14,899,148 |
| USD denominated Third parties borrowings | 2,703,898 | 2,340,358 |
| VND denominated | 1,585,046 | 1,590,000 |
| - | 16,927,710 | 18,829,506 |
| Long-term borrowings and bonds | | |
| | 30/9/2021 VND million | 1/1/2021 VND million |
| Long-term borrowings | 8,074,947 | 8,081,895 |
| Unsecured bonds | 16,948,738 | 17,670,698 |
| Secured bonds Finance lease | 18,730,805 353,646 | 17,418,059 10,931 |
| - | 44,108,136 | 43,181,583 |
| Repayable within twelve months (Note 19) | (3,328,239) | (3,715,540) |
| Repayable after twelve months | 40,779,897 | 39,466,043 |
| Long-term borrowings | | |
| Bank borrowings: | 30/9/2021 VND million | 1/1/2021 VND million |
| VND denominated | 2 502 047 | 3,443,895 |
| USD denominated | 3,503,947 4,571,000 | 4,638,000 |

8,081,895

8,074,947

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21. Changes in owners' equity

| | Share capital VND million | Capital surplus VND million | Other capital VND million | Other equity funds VND million | Foreign exchange differences | Undistributed profits VND million | Equity attributable to equity holders of the Group VND million | Non-controlling interest VND million | Total VND million |
|---|---------------------------------|-----------------------------------|---------------------------------|--------------------------------------|------------------------------|---|--|--|----------------------|
| Balance at 1 January 2020 | 11,689,464 | 11,084,357 | (8,563,690) | į | 11,033 | 28,558,952 | 42,780,116 | 9,108,291 | 51,888,407 |
| Net profit for the period | • | • | 1 | t | • | 1,233,982 | 1,233,982 | 161,031 | 1,395,013 |
| Issued new shares | 57,368 | (09) | | • | • | 1 | 57,308 | | 57,308 |
| Transaction with NCI | 2 | • | 1 | • | • | (26,435,468) | (26,435,468) | (791,816) | (27,227,284) |
| Dividend declared | 1 | 1 | 1 | • | • | (1,174,683) | (1,174,683) | _ | (1,409,542) |
| Business combination | • | • | 1 | • | • | | | 166'006 | 900,991 |
| Appropriation to bonus | | | | | | | | | |
| and welfare funds of a | | | | | | 1 | | | : |
| subsidiary | 1 | 1 | 1 | • | • | (659) | (659) | (1,198) | (1,857) |
| Currency translation | | | | | | | | | |
| differences | • | • | 1 | t | (238,005) | ŧ | (238,005) | 2,148 | (235,857) |
| Remeasurement of the net defined benefit liability, | | | | | | | | | |
| net of tax | 1 | • | • | (284,952) | • | • | (284,952) | (44,878) | (329,830) |
| Others | 1 | • | 1 | t | • | 1 | • | (7,070) | (7,070) |
| Balance at 31 December 2020 | 11,746,832 | 11,084,297 | (8,563,690) | (284,952) | (226,972) | 2,182,124 | 15,937,639 | 9,092,640 | 25,030,279 |

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| | Share | Capital | Other | Other equity | Foreign exchange | Undistributed | Equity attributable to equity holders | Non-controlling | | |
|---|------------------------|------------------------|------------------------|----------------------|----------------------------|------------------------|---------------------------------------|-------------------------|----------------------|--|
| | capital VND million | surplus VND million | capital VND million | funds VND million | differences VND million | profits VND million | of the Group VND million | interest VND million | Total VND million | |
| Balance at 1 January 2021 | 11,746,832 | 11,084,297 | (8,563,690) | (284,952) | (226,972) | 2,182,124 | 15,937,639 | 9,092,640 | 25,030,279 | |
| Net profit for the period | • | • | • | 1 | ı | 2,126,069 | 2,126,069 | 856,456 | 2,982,525 | |
| Business combination | ı | • | 1 | • | • | ' | • | 87,626 | 87,626 | |
| Issued new shares | 58,515 | (50) | 1 | • | 1 | • | 58,465 | 1 | 58,465 | |
| Transaction with NCI | ı | | • | ı | t | 4,294,858 | 4,294,858 | 1,037,040 | 5,331,898 | |
| Dividend declared | • | • | 1 | 1 | • | (1,121,508) | (1,121,508) | (168,483) | (1,289,991) | |
| Appropriation to bonus and welfare finds of a | | | | | | | | | | |
| subsidiary | • | 1 | 1 | 1 | 1 | (3,041) | (3,041) | (4,964) | (8,005) | |
| Currency translation differences | , | • | • | | (100,266) | , | (100,266) | (19.023) | | |
| Remeasurement of the net defined benefit liability. | | | | | | | | (1) | | |
| net of tax | • | • | 1 | 253,866 | • | 1 | 253,866 | 39,983 | 293,849 | |
| Other movements | • | • | • | • | 1 | 70,532 | 70,532 | (71,174) | (642) | |
| Balance at 30 September 2021 | 11,805,347 | 11,084,247 | (8,563,690) | (31,086) | (327,238) | 7,549,034 | 21,516,614 | 10,850,101 | 32,366,715 | |

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22. Share capital and capital surplus

The Company's authorised and issued share capital comprises:

| | 30/9/ | 2021 | 1/1/2 | 2021 |
|--|------------------|-------------|------------------|-------------|
| | Number of shares | VND million | Number of shares | VND million |
| Authorised share capital | 1,180,534,692 | 11,805,347 | 1,174,683,246 | 11,746,832 |
| Issued share capital Ordinary shares | 1,180,534,692 | 11,805,347 | 1,174,683,246 | 11,746,832 |
| Shares in circulation Ordinary shares | 1,180,534,692 | 11,805,347 | 1,174,683,246 | 11,746,832 |
| Capital surplus | - | 11,084,247 | - | 11,084,297 |

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

In 2018, the Company signed an agreement to grant SK Investment Vina I Pte. Ltd. ("SK"), a shareholder, a put option. In the event that the Company and SK fail to materialise the value creation and synergies from this partnership or disagree on the strategic directions of the Company, SK will have an irrevocable option to request the Company or its nominee to purchase all the Company's 109,899,932 shares acquired on 2 October 2018 ("the Closing Date") at the amount equal to VND100,000 per share adjusted by the aggregate dividends and distributions in shares distributed by the Company and other customary adjustments from share split or combination or similar events. This option shall be exercisable after the 5th year from the Closing Date and remain exercisable until the 6th year from the Closing Date. It can only be exercised once with respect to all above shares and will lapse if SK sells any of them.

Movements in share capital during the period were as follows:

| | From 1/1/2021 | to 30/9/2021 | From 1/1/2020 | to 31/12/2020 |
|--|---------------|--------------|---------------|---------------|
| | Number of | Par value | Number of | Par value |
| | shares | VND million | shares | VND million |
| Balance at beginning of the period Issuance of new shares for cash | 1,174,683,246 | 11,746,832 | 1,168,946,447 | 11,689,464 |
| | 5,851,446 | 58,515 | 5,736,799 | 57,368 |
| Balance at the end of the period | 1,180,534,692 | 11,805,347 | 1,174,683,246 | 11,746,832 |

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23. Other capital

Agreements to issue a fixed number of shares in the future are recognized based on their fair values at the dates of the agreements under other capital if there are no other settlement alternatives.

24. Dividends

On 16 July 2021, the Company distributed the advance dividends for 2021 by cash amounting to VND1,122 billion.

25. Total revenue

Total revenue represents the gross invoiced value of goods sold exclusive of value added tax.

Net sales comprised:

| • | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|---|---|---|
| Total revenue Sales of finished goods and merchandises | 65,802,025 | 56,768,172 |
| Less sales deductions Sales discounts Sales returns | 936,098 64,963 | 1,091,370 58,525 |
| Net sales | 64,800,964 | 55,618,277 |

26. Cost of sales

| | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|---|---|---|
| Total cost of sales Finished goods and merchandises sold Allowance for inventories | 49,584,794 (41,385) | 42,921,471 22,868 |
| | 49,543,409 | 42,944,339 |

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27. Financial income

| | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|---|--|--|
| Interest income from: | | |
| Deposits | 351,130 | 143,739 |
| Other loan investing activities | 78,774 | 506,224 |
| Foreign exchange gains | 310,791 | 157,855 |
| Gains from bond trading | 5,154 | - |
| Others | 42,447 | 445,621 |
| | 788,296 | 1,253,439 |

28. Financial expenses

| | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|--|--|--|
| Interest expenses on loans/bonds from: | | |
| Banks | 946,096 | 830,961 |
| Bondholders and others | 2,585,402 | 1,801,165 |
| Issuance fee | 302,840 | 144,266 |
| UPAS L/C fees | 60,403 | 40,397 |
| Foreign exchange losses | 130,805 | 163,565 |
| Other financial expenses | 120,086 | 155,891 |
| | 4,145,632 | 3,136,245 |

29. Share of profit in associates

| | From 1/1/2021 to | From 1/1/2020 to |
|-------------------------------|------------------|------------------|
| | 30/9/2021 | 30/9/2020 |
| | VND million | VND million |
| Share of profit in associates | 2,904,834 | 1,808,768 |

30. Other income

| | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|---|--|--|
| Gain on disposal of fixed assets and long-term assets | 3,806 | 10,102 |
| Supplier supports | 109,194 | 77,726 |
| Negative goodwill on acquisition of a subsidiary | - | 880,818 |
| Others | 225,972 | 96,100 |
| | 338,972 | 1,064,746 |
| | | |

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31. Other expenses

| | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 31/9/2020 VND million |
|--|---|---|
| Loss from disposal of fixed assets and long-term assets Others | 6,408 184,494 | 40,921 122,054 |
| | 190,902 | 162,975 |

32. Earnings per share

The calculation of basic earnings per share for the nine-month period ended 30 September 2021 was based on the net profit attributable to ordinary shareholders of VND2,126,069 million (for the nine-month period ended 30 September 2020: the net profit attributable to ordinary shareholders of VND968,756 million) of the Company and a weighted average number of ordinary shares outstanding of 1,177,169,575 shares during the period (for the nine-month period ended 30 September 2020: 1,169,846,748 shares), calculated as follows:

(i) Net profit attributable to ordinary shareholders

| | | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|------|--|---|---|
| | Net profit attributable to ordinary shareholders | 2,126,069 | 968,756 |
| (ii) | Weighted average number of ordinary shares | | |
| | | From 1/1/2021 to 30/9/2021 | From 1/1/2020 to 30/9/2020 |
| | Issued ordinary shares at the beginning of the period Effect of shares issued for cash | 1,174,683,246 2,486,329 | 1,168,946,447 900,301 |
| | Weighted average number of ordinary shares during the period | 1,177,169,575 | 1,169,846,748 |

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33. Significant transactions with related parties

In addition to related party balances and transactions disclosed in other notes to these consolidated quarterly financial statements, the Group has the following transactions with related parties in accordance with Vietnamese Accounting Standards during the period:

| Related Party | Nature of transaction | From 1/1/2021 to 30/9/2021 VND million | From 1/1/2020 to 30/9/2020 VND million |
|-----------------------|---|---|---|
| Associate | | | |
| Techcombank and its | Loans received | 2,211,101 | 2,083,056 |
| subsidiaries | Loans repaid | 2,049,153 | 1,184,732 |
| | Bonds issued (acting as an agent) | 4,399,980 | 16,609,052 |
| | Bond repurchased | 109,198 | 38,824 |
| | Bonds issuance fees | 73,490 | 371,900 |
| | Sales of trading securities | 3,983,478 | 1,250,000 |
| | Purchase of trading securities Interest expenses on loans | 5,175,354 | - |
| | received/bonds issued | 192,734 | 80,767 |
| Other related parties | | | |
| Key management | Remuneration to Board of | | |
| personnel | Management (*) | 138,280 | 142,348 |

As at and for the period ended 30 September 2021 and 31 December 2020, the Group have current, term deposit accounts and agency fee at Techcombank and its subsidiaries at normal market trading terms.

(*) No board fees were paid to Board of Directors members in the period ended 30 September 2021 and 30 September 2020.

34. Subsequent event

On 28 September 2021, the General Meeting of Shareholders of Masan MEATLife Corporation, a subsidiary owned directly by the Company, approved the issuance of bonds, which a total number of bonds was 7,283,990, equivalent to the total par value of VND7,283.99 billion. As at 18 October 2021, MML completed the issuance of these bonds.

On 18 October 2021, MML's Board of Directors approved the increase of its charter capital through the issuance of new shares under the employee stock option plan ("ESOP"), in which the number of new shares issued was 273,600 shares, equivalent to the total par value of VND2.7 billion.

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35. Explanation of the net profit movement

(i) Between current quarter of this year (3Q2021) against the same period of the prior year (3Q2020)

| | From 1/7/2021 to 30/9/2021 | From 1/7/2020 to 30/9/2020 | Movement Amount | Movement Percentage |
|----------------------|-------------------------------|----------------------------|--------------------|------------------------|
| | VND million | VND million | VND million | % |
| Net sales | 23,604,809 | 20,214,308 | 3,390,501 | 17% |
| Gross profit | 6,096,188 | 4,817,839 | 1,278,349 | 27% |
| Net profit after tax | 1,586,332 | 972,565 | 613,767 | 63% |

The Group's net profit after tax ("NPAT") in 3Q2021 was VND1,586 billion compared to VND973 billion in 3Q2020. The main reasons were due to the improvement of business performance as below:

- VCM delivered positive net profit after tax ("NPAT") for the first time, driven by 21.2% growth in revenues and 5.5% EBITDA margin during the same period. Such momentum was driven by improved total commercial margin (i.e., gross margin plus other forms of supplier support or "TCM") after negotiating with suppliers, store operating costs optimization, and logistics initiatives;
- MCH posted 18.6% revenue growth and 22.9% EBITDA growth despite entire FMCG market degrowing, validating new innovations and the fact that MSN products are truly essential to the daily lives of consumers;
- the improvement of profitability in MHT driven by improving demand for MHT's hi-tech products and higher pricing for all segments; and
- the above improvements are then offset partially against one-time gain from recognition of negative goodwill on acquisition of a subsidiary in 3Q2020, amounting to VND880.8 billion.

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(ii) Between year-to-date of this year (YTD2021) against the same period of the prior year (YTD2020)

| | From 1/1/2021 to 30/9/2021 | From 1/1/2020 to 30/9/2020 | Movement Amount | Movement Percentage |
|----------------------|-------------------------------|-------------------------------|--------------------|------------------------|
| | VND million | VND million | VND million | % |
| Net sales | 64,800,964 | 55,618,277 | 9,182,687 | 17% |
| Gross profit | 15,257,555 | 12,673,938 | 2,583,617 | 20% |
| Net profit after tax | 2,982,525 | 810,620 | 2,171,905 | 268% |

The Group's NPAT in YTD2021 was VND2,983 billion compared to VND811 billion in YTD2020. The main reasons were due to the improvement of business performance as below:

- VCM delivered 3.4% EBITDA margin in YTD2021, up 870 bps compared with YTD2020, driven by TCM improvement;
- Despite higher raw material costs putting pressure on net profit, both MCH and MML delivered higher NPAT Post-MI growth due to higher sales;
- MHT benefited from higher commodity prices and witnessed EBITDA reaching VND1,870 billion in YTD2021, increased by 85.7% as compared to YTD2020; and
- the above improvements are then offset partially against one-time gain from recognition of negative goodwill on acquisition of a subsidiary in YTD2020, amounting to VND880.8 billion.

(iii) Between current quarter of this year (3Q2021) against the last quarter of this year (2Q2021)

| | From 1/7/2021 to 30/9/2021 VND million | From 1/4/2021 to 30/6/2021 VND million | Movement Amount VND million | Movement Percentage % |
|----------------------|--|--|-----------------------------------|-----------------------------|
| Net sales | 23,604,809 | 21,219,294 | 2,385,515 | 11% |
| Gross profit | 6,096,188 | 4,847,247 | 1,248,941 | 26% |
| Net profit after tax | 1,586,332 | 1,053,462 | 532,870 | 51% |

The Group's NPAT in 3Q2021 was VND1,586 billion compared to VND1,053 billion in 2Q2021. The main reasons were due to the improvement of business performance as below:

- VCM delivered 5.5% EBITDA margin in 3Q2021 versus 2.2% in 2Q2021, driven by TCM; and
- the improvement of profitability of MML and MCH.

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28 October 2021

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